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newsweekly for pharmacy

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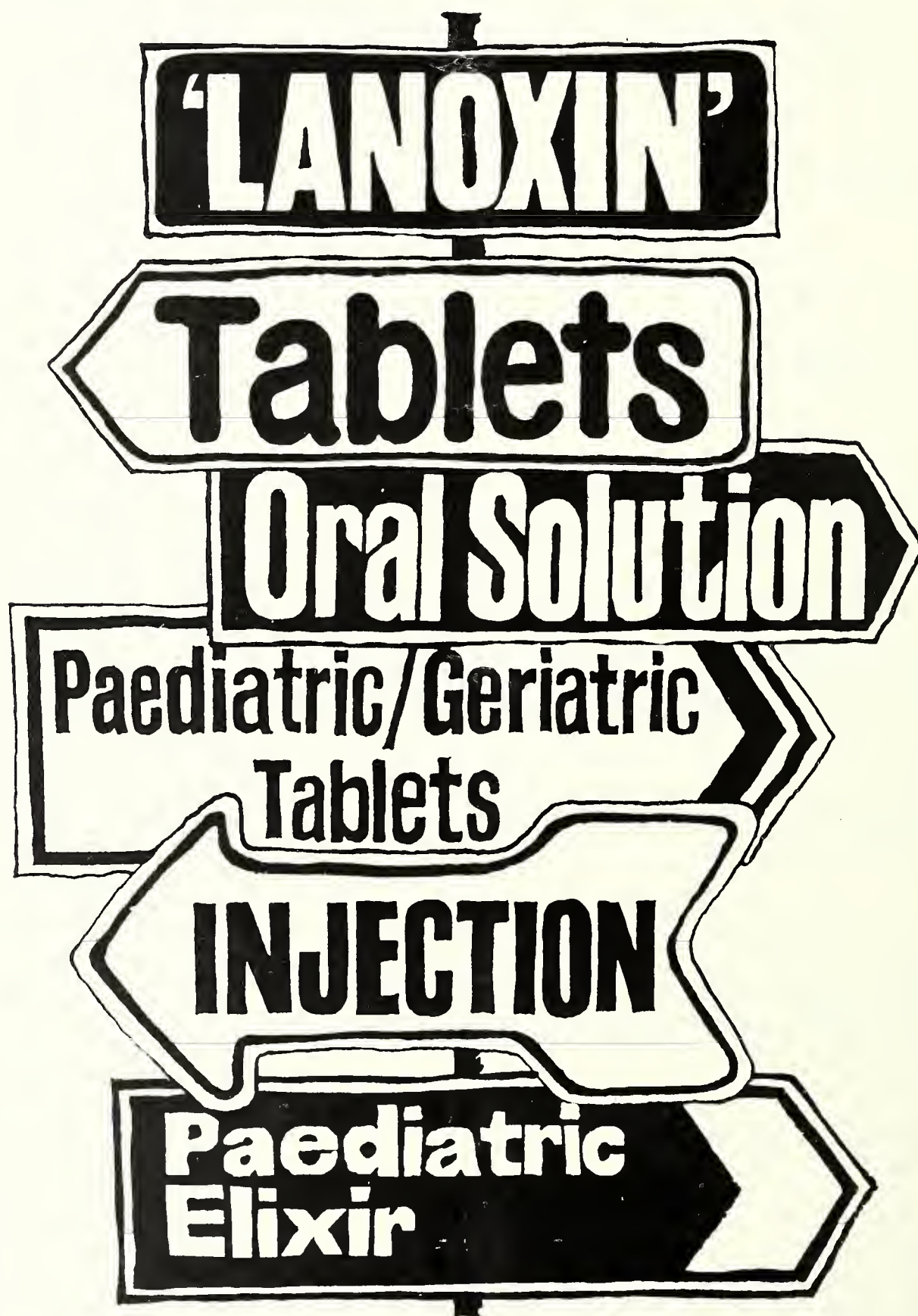
**Addiction expert
blames the
industry**

**ABPI President
criticises Health
Departments**

**Survey of
profits from
pharmacy**

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CHEMIST & DRUGGIST

111th year of publication Vol. 193 No. 4706 The newsweekly for pharmacy

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Mr George Teeling-Smith, director, Office of Health Economics, delivered a paper at the international pharmacy congress in Sydney last week (see p 638)

Addiction expert blames the drug industry

Rather than criticise doctors concerning the addiction problem, the sources of supply—the manufacturers—should be attacked for supplying drugs without any warning of the dangers involved, said Dr P. A. L. Chapple, Medical Director of the National Addiction and Research Institute, when addressing the Royal Society of Health Congress on drug addiction. Mr J. C. Bloomfield, chairman of the Pharmaceutical Society's Committee on Drug Dependence, who was on the same platform, sharply objected to the pharmaceutical industry being blamed for addiction.

He pointed out that all new drugs had to be approved by the Committee on Safety of Drugs before marketing. Ultimately it rested upon members of Dr Chapple's profession to decide whether drugs were prescribed or not.

Dr Chapple pointed out that some doctors had stopped prescribing amphetamine preparations. If that continued between 50,000 and 150,000 drug dependent persons would be let loose on the community. That could give rise to Britain's biggest drug problem.

Unsuitable system

The British system of dealing with addicts should be abandoned. Addicts could obtain drugs if they could persuade a doctor that they needed them. Today the question was whether it was justifiable to prescribe them at all.

The determination of the exact quantity of heroin needed by an addict was an impossible task. The prescribing of narcotics ensured perpetuation "of the disease" since the addicts were able to dispose of "excess" quantities.

Dr Chapple warned that the youngest addict he had seen was 13 years of age. There were no barriers to that becoming a lower figure. He believed doctors should have made available to them the newest morphine antagonists such as naloxone and cyclazocine.

He spoke of the spread of barbiturate taking among young people and suggested it should be possible to establish quotas for amphetamine and barbiturate production.

Mr Bloomfield's paper dealt with the pharmacist's role in the prevention of the abuse of drugs. In it he gave details of the recommendations of the

working party appointed to consider the problem and mentioned the monitoring of prescriptions that could be undertaken by pharmacists if NHS and private prescriptions were issued in duplicate or triplicate.

One copy would be sent for pricing and another for monitoring so that a record could be kept of doctors' prescribing and of the amounts individual patients received.

Lord Longford referred to the number of drug addicts among the members of the New Horizon youth centre in Soho of which he is chairman. One had acted as his private secretary. He was convinced that more supervision should be exercised over addicts. They were highly vulnerable people. The community had a terrible responsibility for helping them until they were well, with the maximum of mercy and compassion. He urged the establishment of a large number of supervised hostels for addicts.

DITB levy goes up next year

The Distributive Industry Training Board is to ask the Secretary of State for Employment and Productivity to approve an unchanged levy of 0.5 per cent, based on firms' total payroll, for the financial year 1969-70. But it has recorded a firm commitment that the levy will be about doubled on the following year.

For 1969-70, the only change recommended is that firms will be asked for a smaller first instalment of their levy—20 per cent instead of one-third will become payable one month after issue of the levy notice. The balance will be due three months later and will normally be set off against grant due.

Firms with a total payroll of less than £5,000 will not be compulsorily levied, and the first £2,500 of payroll will be ignored for levy purposes.



Dr P. A. L. Chapple (left) and Mr J. C. Bloomfield at the Royal Society of Health congress reported on this page

L-dopa: supply position is improving

Supplies of L-dopa, which has so far only been available in limited quantities for clinical trials in Parkinson's disease, are expected to increase significantly during the next few months.

A letter to doctors from Sir George Godber, Chief Medical Officer of the Department of Health, states that supplies which have been approved by the Committee on the Safety of Drugs are expected to become available shortly in significant quantities, though not at first large enough completely to meet likely demand.

The supplies will come from two firms, Brocades and Roche, and will first be available in April or May. Initially there will be sufficient for 9,000-10,000 patients to be treated. Supplies will increase only slightly during the succeeding six months, but in the late autumn a considerable expansion of production is expected and it should then be possible for some 27,000 patients to be treated.

It is difficult to estimate demand precisely; but there are probably some 60,000 sufferers from Parkinsonism in England and Wales, and evidence so far available suggests that between one-third and two-thirds of them might benefit from L-dopa. Thus it is clear that for some months there will be a gap between the supplies which are available and the potential demand. It is, of course, important clinically that patients who have been started on L-

dopa and have been found to benefit from it should not subsequently be deprived of the drug; and therefore arrangements are necessary to ensure planned distribution.

During this initial period, the firms propose to supply L-dopa only to hospitals.

Sir George says so soon as a supply can be guaranteed for all patients who could benefit, the drug will be made available through the hospital service and on form EC10.

Study tour to Spain

Arrangements are now completed for the study tour and conference arranged by the Institute of Pharmacy Management to be held in Calella, Spain, May 22-29.

The conference will open on Sunday May 24 with a paper on the history of Spanish pharmacy given by Professor J. M. Rowson followed by one on the organisation and problems of Spanish pharmacy given by Mr R. M. Howitt.

On Monday there will be visits to the Faculty of Pharmacy at the University of Barcelona and to pharmacies.

Conference sessions resume on Tuesday with papers on "Human Relations in Pharmacy Management" by Mr P. E. Stedman and "Pharmacies in One-Pharmacy-Locations" by Mr H. W. Tomski.

On Wednesday there will be visits to a pharmaceutical manufacturer, Dr Andreu SA and to Federacion Farmaceutica (a wholesale concern).

A few vacancies remain, particulars from The Institute, 27 Park View, Hatch End, Middlesex, HA5 4LL.

ABPI president complains of inequalities

The Health Departments appear to be focusing ever-increasing attention on doctors' prescribing costs while no questions appear to be asked about variations between the numbers of sickness absence certificates they issue nor of variations between different groups of hospitals in the average length of stay of patients.

That complaint was made by Mr G. J. Wilkins, president of the Association of The British Pharmaceutical Industry at the Association's annual dinner on April 23. He pointed out that sickness absence payments cost over £270 million in 1966-67 more than twice the value of the pharmaceutical industry's sales to the NHS.

On hospitalisation, he said that there was a five-fold variation in the average hospital stay for the surgical treatment of hernia and a six-fold variation for appendicectomy.

In cases of pneumonia and bronchitis there was a nine-fold difference between the extremes. Some hospitals were treating cases for an average of £30 per head while others averaged £280.

Equally great differences occurred in local authority health expenditures.

In the pharmaceutical service, much smaller variations came in for close scrutiny whereas it appeared that in the case of hospitals or local authorities, large variations passed unchallenged. Earlier Mr Wilkins pointed out that

exports of pharmaceuticals in 1969 had reached £119 million — 22 per cent more than the previous year.

"We are now reaching a point where sales abroad are almost as large as sales at home." He hoped the future export business would not be sacrificed for the short-term saving on the cost of health service prescriptions.

Reservations on disclosures

Referring to the revised Voluntary Price Regulation Scheme agreed with the Department of Health in 1969, he said that many members of the Association were particularly worried over the extent and the detail of a company's business which would now be disclosed to the Department of Health. The use to which the Department would put this information in the future, had to be taken on trust, and it must be recorded that no other industry has ever accepted voluntary disclosure to that degree. Some companies had such strong reservations about this aspect that they had so far as he knew, not yet decided to supply the details.

Mr Wilkins expressed to Sir Derrick Dunlop, the principal guest, how greatly the pharmaceutical industry welcomed his appointment as chairman of the Medicines Commission.

Sir Derrick Dunlop in his reply said that though some people seemed to think so, there was nothing essentially wicked in making a profit, and the profits of the pharmaceutical industry on the drugs it actually marketed must be high because the cost of extensive plant, elaborate equipment and skilled personnel was immense and the risks of failure considerable.

Nevertheless, it was difficult to know how far Government should attempt to control modern drug production and prescription without undue interference with scientific advance, the wellbeing of the pharmaceutical industry and the

cherished freedom of the doctor to prescribe as he thought best.

Inadequate regulation might prejudice public safety, but excessively severe regulation, especially when imposed in an emotional atmosphere, could also threaten public welfare.

Sir Derrick said he would dearly like to see some curtailment of the vast number of compound reformulations of standard drugs with which industry flooded the market each year.

A £20 minimum for distribution?

The £20-a-week minimum wage for workers in distribution put forward by USDAW is no "paper figure," declared Mr A. W. Allen, general secretary of the union when addressing the annual delegate meeting in Blackpool this week.

The meeting carried a resolution expressing concern at the high cost of drugs and calling on the Government to launch a committee of inquiry into the pharmaceutical industry with a view to its nationalisation, if necessary.

Supporting the motion, Mr H. Ainley, an assistant in a retail pharmacy in Huddersfield, spoke of the increased cost of prescriptions in his area—from 12s 10d in 1968 to 14s 1d last year—and said that the extra cost was not due to the public abusing the NHS but to the "greedy drug manufacturers."

Drug Tariff change

With effect from May 1, tetracycline tablets 250 mg, now available under their official title, are added to Part VA of the Drug Tariff, with a basic pack of 500.

The entry in Part VB of the Drug Tariff, indicating that the tablets are available only as a proprietary product is deleted.

Call for liaison with UK societies

A call for greater liaison between the Pharmaceutical Society of Great Britain, the Pharmaceutical Society of Northern Ireland and the Pharmaceutical Society of Ireland was made at a meeting of the last-named Society's Council in Dublin on April 14.

Mr D. J. Kennelly said that there were numerous professional and technical problems common to the three Societies that not being tackled by each individually.



NPU chairman pledges closer co-operation with Society

A policy of closer co-operation between the National Pharmaceutical Union and the Pharmaceutical Society will be pursued by the Union's new chairman, Mr Harry Steinman.

Speaking after his election on April 28—his term of office will take in the Union's golden jubilee celebrations in 1971—Mr Steinman said that economic and professional progress could only be retarded by failure to recognise that the interests of the representative bodies within pharmacy dictated a need for consultation.

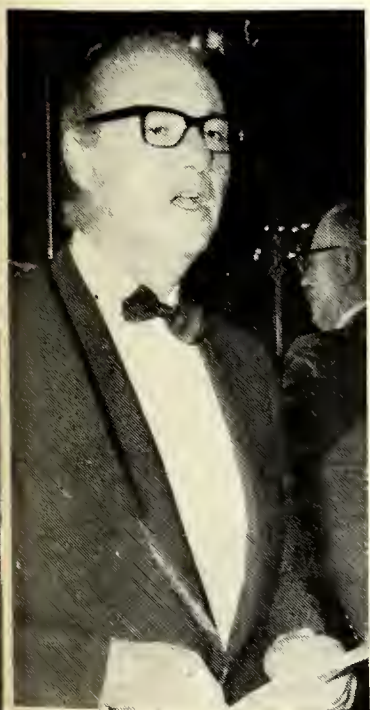
"My objective, I hope is clear. It is to stimulate fruitful co-operation—closer co-operation—between all those organisations whose purpose is to see pharmacy prosperous and recognised for what it is—a profession which renders a unique service to the community."

Mr Steinman, who also holds office as treasurer of the Pharmaceutical Society, is the longest serving member of the Union's Executive. He was also chairman in 1946, the silver jubilee year.

At Tuesday's meeting, Mr K. R. Rutter, a member of the Executive since 1965, was elected vice-chairman. Mr H. B. Coulson was re-elected treasurer.

Changes on central committee

Mr K. R. Rutter and Mr D. Royce have been elected as National Pharmaceutical Union representatives on the Central NHS (Chemist Contractors) Committee, replacing Mr D. J. Morgan and Mr A. Medcalfe. The other nine NPU members are unchanged.



Mr G. J. Wilkins speaking at the ABPI dinner



Members of the staff of Allen & Hanburys Ltd who this year completed 40 years' service with the company are seen here at the veterans' dinner with the company's managing director, Mr R. D. Smith and chairman, Mr J. C. Hanbury (centre of back row). The forty-year "veterans" are from left: Mr H. Meadows, Mr J. Carney, Mrs D. Davey, Miss L. Tutzenbach, Mr A. Carter, Miss M. Fitcher and Mr A. G. Adams. A report of the dinner appeared last week (p 606)

Where is pharmacy most profitable?

Austria and Finland seem to be the two most profitable places in which to practise pharmacy, said Mr George Teeling-Smith, Director, Office of Health Economics, in a paper at the International Conference of the Pharmacy Guild of Australia held in Sydney, April 26-May 1.

The paper, *Interesting Aspects of Western European Pharmaceutical Benefit Schemes*, first gave brief details of the schemes, and Mr Teeling-Smith said that the schemes did not appear to influence the total per capita pharmaceutical expenditures at makers' prices.

Although total expenditures were fairly similar, the margins which the pharmacist obtained for his dispensing services varied. Mr Teeling-Smith showed a table giving the rate of mark-up earned by the pharmacist in a number of countries for medicines whose prices to the public (or health scheme) were respectively 10s and 80s.

Pharmacists' Percentage Mark-up on Buying Price (price to pharmacist excl. tax).

Public price (or price paid by health scheme):

	10s per cent	80s per cent
Austria	88	73
Belgium	43	43
Denmark	52	35
Finland	69	63
France	54	54
Germany	68	53
Holland	50	35
Norway	39	31
Sweden	47	24
Switzerland	60	50
UK	49	12

The profit margins apply to all registered pharmaceutical specialities and they are fixed by statute. With the exception of Belgium and France the margins are based on a sliding scale according to the pharmacists' buying price so the profit made on higher priced products is relatively lower than on lower priced products.

It shows that for the less expensive preparations the rate

of mark-up varied from 88 per cent in Austria to 39 per cent in Norway. For the more expensive preparations it varied from 73 per cent in Austria to 12 per cent in Britain. The large variations were difficult to explain.

Countries such as Finland, France and Sweden, where the profession was strongly organised had profit rates which vary widely, from almost the highest to the lowest for the countries shown. The United Kingdom, where pharmacy was perhaps less strongly protected as a profession, came somewhere nearer the middle of the range for an averagely priced prescription (about 12s) although the rate of mark-up fell away steeply for more expensive prescriptions. Nor was there any obvious correlation of the various rates of profit with the different types of organisation of the health schemes or with the relative numbers of population served by each pharmacy.

As well as variations in rates of earnings, there were variations in the actual pattern of dispensing in different countries. One of the most striking features was the extent to which some countries had adapted small manufacturers' original packs. In fact, in Belgium, Denmark, France, Norway and Sweden the law required pharmacists to dispense

only in original packs. The same was true, also, for "pharmacist only" preparations in Germany.

Britain, however, had not yet accepted that philosophy and pharmacists and their trained assistants still transferred some 8,000,000,000 tablets each year from bulk containers into small individual dispensing packs.

Dose variation in tablets

A new automated method of single-tablet analysis has shown up some "very disturbing deviations" from the claimed oestrogen content of some oral contraceptives.

The method, developed at Technicon Instruments Co Ltd by P. D. Faint and G. H. King, was reported to a London symposium last week.

They found that with low-dose products, oestrogen content per tablet had a spread of 96-105 per cent of stated for the manufacturer returning the best results, but a spread of 80-160 per cent of stated with the worst. For one manufacturer, 95 per cent of tablets had more than ± 5 per cent of the quoted oestrogen content, and for two manufacturers 45 per cent had a variation greater than ± 10 per cent.

Two manufacturers had only 5 per cent of tablets outside ± 5 per cent deviation. Variations were not so marked with progestogen content being 82-115 per cent at worst.

The results are based on analyses of 30-40 tablets from each manufacturer. The authors point out that variations of this type would not be shown up by the usual technique using assay bulk samples of 10 or 20 tablets.

Greater safety of low-oestrogen contraceptives confirmed

Justification for the Committee on Safety of Drugs' "early warning" last December of the correlation between the risk of thromboembolism and the dose of oestrogen in oral contraceptives, is contained in statistical evidence published in the *British Medical Journal* April 25.

A detailed comparison of product composition and observed versus expected adverse reaction reports, shows that reports relating to thromboembolic complications were 30 per cent higher with oral contraceptives containing 100 micrograms or more of oestrogen, and 20 per cent lower with those containing less than 100 micrograms, than would have been expected from the known use of the preparations.

Some anomalies in the findings—for example a low ratio for Conovide-E and Previson containing 100 micrograms of mestranol plus 2.5 microgram of norethynodrel, and the relatively high ratio for Volidan containing 50 micrograms of ethinylloestradiol and 4 micrograms of megestrol—suggest that the progestogen component may influence the thrombotic risk, as well as the oestrogen.

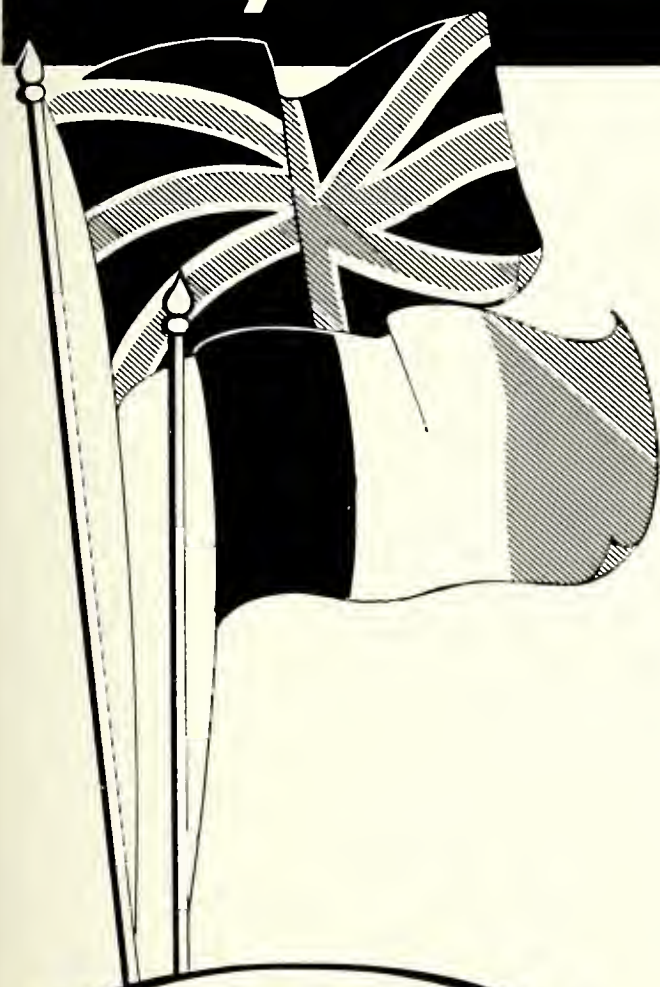
The Committee indicates that the results demonstrate that the change to oral contraceptives with the lower oestrogen dose could reduce total deaths by 50 per cent and morbidity from major thrombosis by at least 25 per cent.

On the figures available there was no evidence of a difference between the risks associated with combined and sequential preparations. Nor could any difference be established between the two oestrogens, mestranol and ethinylloestradiol.

In the United States, Food and Drug Commissioner Charles C. Edwards has announced that he is recommending that physicians prescribe oral contraceptives containing the lowest amounts of oestrogen. The FDA statement followed the British report and a special bulletin containing a review of current data and the FDA recommendation is being mailed to physicians and pharmacies.

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PEOPLE

Mr H. A. Jones, MPS, 170 Beech Avenue, Northampton, has retired after having been in business there since 1928. The pharmacy has been closed down.

Mr Frank Mansfield, whose name is well-known in the Lancashire area, retired recently after many years with Ashe Laboratories Ltd. His territory will now be shared between Mr Bob Tonkinson and Mr Reg Hodson. Mr Mansfield has agreed to return from time to time to fill in as holiday relief during the summer months.

Mr John Craig, MPS, has retired after 47 years in business at 2/7 Evan Street, Stonehaven, near Aberdeen. He was trained at Robert Gordon's College, Aberdeen, and served his apprenticeship in the city with Davidson & Kay, qualifying in 1919. After gaining experience in the south and on the Continent he returned to set up business in Stonehaven.

Deaths

Beck: On April 26, Mr Hugh Kingsley Beck, MPS, 84 Marina, St Leonards-on-Sea, aged 68. Mr Beck qualified in 1923.

Butterfield: Recently, Mr Edwin Robinson Butterfield, MPS, Otley Road, Harrogate, aged 75. Mr Butterfield ran the family pharmacy on Station Bridge, Harrogate, up to a few months ago.

Mr Butterfield was the son of Harrogate's oldest resident and Britain's oldest pharmacist, Mr Frederick Victor Butterfield, who was 106 in February.

Casterton: Recently, Mr Walter Charles Casterton, MPS, Mill Road, Market Rasen, Lincs, aged 88. Mr Casterton qualified in 1914 and was for many years in business in Market Rasen. He carried on the business, which was founded in 1804, until he sold out to Boots Ltd in 1946.

Little: On April 18, suddenly, Mr Edward J. Little, aged 70. Mr Little was senior market manager for spices and drugs for S. Figgis & Co Ltd, brokers, Mincing Lane, London EC3, having joined the company 55 years ago.

Porter: On April 16, Mrs Margery Heathcote Porter, MPS, 95 High Trees House, Nightingale Lane, London SW12, Mrs Porter qualified in 1936. She was formerly chief pharmacist at New Cross hospital.

Smith: On April 24, Mr Albert Sutcliffe Smith, MPS, 8 Blackpool Road, Great Carleton, Poulton-le-Fylde, Blackpool, Lincs. Mr Smith qualified in 1938 and was the secretary of the Blackpool Branch of the Pharmaceutical Society. He was also local secretary of the British Pharmaceutical Conference meeting in Blackpool in 1967.

Miss L. I. Anderson writes: Mr Smith had represented the branch on the executive committee of the Blackpool Chamber of Trade, and helped to organise the National Conference in 1969. He was a ready and willing helper to anyone in need, and like so many conscientious and hardworking pharmacists he never spared himself. He will be greatly missed not only by the branch but nationally.

The Xrayser column

The theme is unity

The election of seven members to fill the vacancies on the Council of the Pharmaceutical Society is in the offing, and once more there is no lack of choice. The voting papers are in our hands, or in the hands of those of us who have not yet returned them, together with an account of the careers and the statements of policy of those prepared to sacrifice the necessary time to represent us at Bloomsbury Square. This year the underlying theme seems to be unity, and it is surprising how many of the candidates stress its need.

One could, indeed, fill all the vacancies from those expressing it, and it is necessary to look further than mere unity, or disunity. And when one has read all of the statements, one realises that unity at the Council table will be achieved only by the exercise of a measure of compromise — but that, of course, is the way in which democracy works. I hope that we shall see a very large poll on this occasion, and I urge all to exercise their vote. In recent years, the challengers have achieved a degree of success at the expense of the retiring members to an extent hitherto unknown, resulting on occasion in the displacement of some who had given very good service, sometimes for no very good reason as far as I could judge; but again that is democracy at work.

It remains for the voter to study the policy statements carefully, to make up his (or her) mind and to make sure that the ballot paper is not allowed to lie on the desk until it is invalid.

The cost of living

Pharmacy is naturally interested in the inquiry into resale price maintenance in the field of medicines. The general public has now had experience of how abolition works in other fields and I, as a member of that large community, have taken a passing interest in its application. For example, I saw a package in a grocer's the other day bearing a banner with a strange device.

There was no indication of its price beyond a cryptic announcement that it would cost me at least fivepence less than the recommended price. Not knowing the recommended price I was in some difficulty, for lacking that vital piece of information I was not able to judge whether fivepence at least would be deducted, or whether it might be fourpence, or sixpence, or eightpence. In the days of fixed prices one had some idea of the price of an article, but that no longer exists, and one is faced with the position that there is something off, but off what it is difficult to determine.

In practical terms, "Y off X" does not mean anything: "5d off 2s" does. Can we then expect honest pricing to go out the window in every case where rpm is outlawed?

And when that "something off" varies from day to day, and shop to shop, no one knows the price of anything — a situation which lends itself to exploitation. I noted that there was a sigh of relief in the price-list department of the *Chemist and Druggist* when the Chancellor disclosed that there was no change in the rates of Purchase Tax. One wave of the Chancellor's wand — if Chancellors have wands — and the staff whose duty it is to produce the list can say farewell to their families throughout the golfing and gardening season.

They have my sympathy, and, vicariously, I share their relief that they were not put to the Herculean task (although, perhaps, the frequency with which modification overtakes our fiscal system suggests, in this context, the labour of Sisyphus rather than those of Hercules).

Crossing the Rubicon

Mr J. P. Kerr has vigorously attacked my views on the subject of endorsing prescriptions which the pharmacist judges it ill-advised to dispense. We must agree to differ, and with a discussion pending at the Branch Representatives' meeting later in the month, it is pointless to continue the argument at this stage. But what, exactly, is a "rogue" doctor? And at what stage has he crossed the Rubicon?

COMPANY NEWS

Pharmaceuticals boost Fisons' profits

Although group pre-tax profit of Fisons Ltd dropped considerably in the half-year ended December 31, the pharmaceuticals division expanded, with a profit of £1,112,000 (£653,000 in the corresponding period of 1968) from sales of £5·67m (£4·16m).

The group's profit for the period, before tax, fell to £477,000 from £2,081,000 in the equivalent period in 1968. After tax etc net profit is down to £272,000 (from £1·18m).

A "breakdown" of the turnover and profit by division shows that fertilisers made a loss of £596,000 against a profit of £1·36m.

CIBA's sales up

CIBA United Kingdom have increased their sales by 14 per cent to £32·1m in 1969. Within the British group the most significant increase was registered by CIBA Laboratories Ltd.

Expenditure on research amounted to Sw Frs 251m or 8 per cent of group sales. Outlay by the parent company was Sw Frs 143m or 12 per cent of sales.

Lillys' research costs

Sales of medicines for human use represented 71 per cent of the total sales of \$537·2m made by Eli Lilly & Co during 1969. Research and development expenditure was \$54·8m and is expected to be greater this year. A significant proportion continues to be made in the UK.

Hanimex drops bid

Hanimex Corporation have announced that they are withdrawing their £480,000 bid for Photopia International Ltd. The directors said Photopia's estimated pre-tax profit of £17,000 for the six months to April 30 was "not sufficiently in line" with Hanimex's original assessment of likely profitability.

New appointments within the Unichem organisation include (from left) Mr T. Reid, Mr N. Sampson, Mr C. Griffiths, Mr R. C. Noakes and Mr W. G. Herdman

In brief

Licotal SA has been incorporated in France with an authorised and issued capital of Frs 1m. The shares will be held jointly by Cooper France SA (a subsidiary of Cooper, McDougall & Robertson Ltd) and Roussel Uclaf SA and the two shareholding companies are each entitled to appoint three directors to the board.

Polaroid Corporation, Cambridge, Massachusetts. First quarter sales totalled \$77·9m (against \$69·5m in first quarter of 1969). Net earnings after taxes for the parent company were \$9·25m for the quarter, up 28·4 per cent from last year's equivalent figure.

LKB Medical Ltd has been formed to act as the UK marketing and servicing organisation for a new range of ultrasonic diagnostic and dialysis equipment. It is a subsidiary of LKB Medical AB, Stockholm, Sweden, and an associate of LKB Instruments Ltd, a company well established in the United Kingdom scientific instrument industry.

Kingsley & Keith Chemical Group Ltd: Dealings in the shares of the company which were offered during the week at 10s for each 2s Ordinary share, were due to begin on Thursday. Over the past four years Kingsley & Keith's profits have risen from £89,000 to £166,000, before tax, on turnover which went up from £4·5m to £6·8m.

Reckitt & Colman Group: Consent has been obtained from the Government of India for additional capital to be met by an issue of shares to the Indian public. It is expected that this issue will take place this month and on completion the Indian public will hold 30 per cent of the capital of Reckitt & Colman of India.

American Cyanamid's first quarter earnings were \$26·07m or 59 cents per share against \$25·05m or 56 cents per share a year ago. World wide first quarter sales were \$298·7m (\$270·5m).

Cussons Sons & Co Ltd's sales force at a recent sales conference were given a preview of some of the company's new packaging, together with the hint of a completely new product range to be launched in mid-summer.

Bonnybridge Co-operative Society Ltd have opened a pharmacy at Garngrew Road, Haggs, Stirlingshire.

Mr K. R. Rutter, MPS has acquired the business of Mr S. Kaye, MPS, 5 Hollin Park Parade, Leeds 8.

Appointments

Pan Britannica Industries have appointed Mr Lionel Barker marketing manager of their garden products division.

Armour Pharmaceutical Co Ltd have appointed the following representatives: Messrs R J. Tiller (to cover part Birmingham-Wolverhampton); N. Durham (part Birmingham-Northampton); R. Chaffe (London North); P. Reed (London South West/Croydon); and W. Matthews (Edinburgh).

Wellcome Foundation Ltd have appointed Dr Benjamin Weinstein their medical officer at Dartford. Responsible to the head of the group occupational health service, he will spend part of his time dealing with casualties, part with preventive medicine.

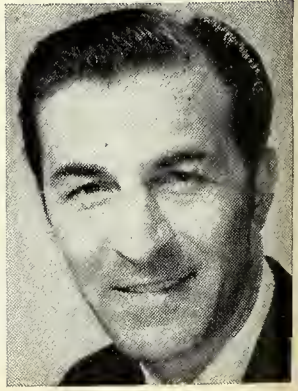
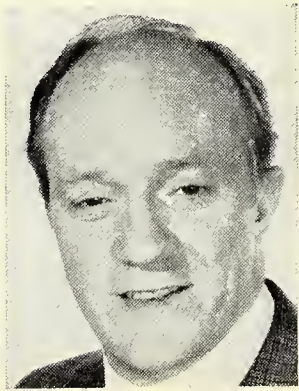
Pyser-Britex (Swift) Ltd, Edenbridge, Kent, announce that, owing to expansion, alterations have been made in their sales representation. Mr Malcolm Blockley, who has been covering the East Midlands, East and South-east England for the last four years, is being transferred to the Swift microscope division. He is replaced by Mr John Fosh, who has joined the company from J. J. Silber, Ltd. Mr Barry Young has also joined the company and will be covering the West Midlands, West and South-west England, a territory which he has operated for some years past.

Unichem Ltd have co-opted Mr Thomas Reid, Haslemere, Surrey, and Mr Norman Sampson, Melton Mowbray to the board.

Mr Reid having been elected an honorary Fellow of the Pharmaceutical Society in 1962 was designated a Fellow of the Society in 1966. He was, of course, its president in 1960-61. Mr Sampson has been a proprietor pharmacist since 1959 and is a member of the Leicester and Rutland Pharmaceutical Committee. Mr Colin Griffiths, Wetherby, is joining the board of Unichem (Northern) Ltd, Messrs E. S. Mitchell and N. H. Burns are retiring.

Unichem have opened a depot at Manorgate Road, Kingston, Surrey (telephone: 01-549 1470). The manager is Mr R. C. Noakes and the administration supervisor, Mr R. P. W. Groves.

At Unichem's Croydon depot Mr W. G. Herdman has been appointed manager and Mr G. Bass, assistant manager.



RPM court moves on to proprietary medicines

As the hearing on resale price maintenance before the Restrictive Practice's Court moved into its fourth week, evidence for the proprietary medicine manufacturers was being submitted.

Those advocating rpm received a shock on April 29 when Mr R. Kidwell, QC, for the Registrar, asked leave to submit a supplementary proof of evidence prepared by the Registrar's economist, who has yet to give evidence.

Mr C. Sparrow, QC, for the ABPI immediately objected. He said it raised important matters on the nature and character of the industry which should have been put, but were not put, to his witnesses. The Registrar's economist claimed in his original proof of evidence that the trade was not different from any other trade and that the arguments raised resembled the arguments raised in all the other cases concerning resale price maintenance. He said now that it was most improbable that there would be any detriment to the trade on the abandonment of rpm.

"Now he wants to make a case on the special circumstances of the case." If the Registrar's economist was right, all his clients' economist's evidence was valueless.

The Judge said he thought the court should consider the matter when it got to the detail of the evidence. In the meantime "we will accept the supplementary proof," he added.

Earlier, the final witness for the Association of the British Pharmaceutical Industry had concluded his evidence. He was Mr C. Hardie, fellow and tutor in economics, Keble College, Oxford.

Cross-examined by Mr Kidwell, Mr Hardie agreed that if the Government made sufficient savings on their bill to the chemists following the price-cutting after rpm it might decide to set up alternative services for supplying the less commonly used drugs, which were unattractive commercially, to the new style of distributor likely to be developed by cut-price trading in "ethical" drugs.

Mr Kidwell referred to company figures from the industry produced by an earlier witness which showed a marked disparity between the ratio of gross profits and net profit. "Is there not some lesson to be learned from that?" he asked. "That there are varying degrees of efficiency in the trade of pharmaceutical wholesalers and that there may be room for them to become more efficient and cut costs?"

Mr Hardie replied that on the figures that would appear to be so. But it was not uncommon for the most efficient firm in an industry to have lower costs: that was frequently the situation in industries with or without rpm. "It is a question of whether there is an incentive to make them reduce their costs, given that a firm can do so.

"That is the major point in this case. Is there sufficient incentive to firms under

rpm to cut costs?" said Mr Kidwell.

Concluding his evidence on April 24, Mr Hardie agreed that the industry might continue to expand rapidly in the future, as it had over the past 15 years or so. The expansion depended on the results of research and the continued existence of the National Health Service in its present form.

Evidence for PAGB/PATA

On April 27, Mr R. J. Threlfall, QC, for the Proprietary Articles Trade Association and the Proprietary Association of Great Britain in his opening remarks said his clients were concerned with retail outlets and, in particular, with a rather special retailer—the independent pharmacist—proprietor.

He told the court that it would be a mistake to think the Restrictive Trade Practices Act involved nothing more than questions of economics. Although economics entered into the matter, they did not constitute the sole—and might not be even the principal—ultimate criterion. The Act was as much, or more, concerned with the social costs of the abandonment of rpm.

In the present case, counsel continued, the strict economist's approach would be particularly inappropriate. Economists tended to think of consumers as an undifferentiated body and a minority really of little account.

In some situations the minority might properly claim not to be overlooked.

The court was concerned with medicines, the field of health, and, while they were all likely to be consumers of medicines, the old and the infirm were likely to be in more frequent need of medicines than the generally healthy majority. They were the people upon whom the losses of convenient retail outlets were calculated to bear most heavily.

They were at the same time just that section of the community least likely to be able to avail themselves of any price advantages which might occur in some outlets in the event of the end of resale price maintenance on medicines.

On the other hand, the majority, at any given time, could avail itself of price advantages without, in general, feeling so sharply the loss of convenience.

In such circumstances, planning the net gain and the net loss over the body of consumers as a whole called for a broad social judgment and not for the constricted economic approach.

Mr Threlfall said it was the foundation of his case that one or other of the brands within each group of household medicines was to be found in the medicine chest of most families. The availability of household medicines had an important implication in the functioning of the NHS, both in terms of manpower and in terms of the expenditure involved.

Just under £80m was spent by the public in 1966 in the purchase of all medicines

other than those supplied under NHS. That represented 0.35 per cent of total consumer expenditure.

Mr Threlfall said he was sure the Registrar would not seek in any way to minimise the value to the community of the retail pharmacist.

It was very clear to see there were plainly some important features which marked out the pharmacist from other retailers. One was the relative importance to the public of having a ready and convenient access to the services provided by the pharmacist in his professional capacity.

The primary characteristic of a pharmacist-retailer was that he was a professional man, and that retailing was for him an incident in the exercise of his profession, rather than the foundation of his being.

The fact that he was a professional man had important psychological consequences which had to be borne in mind when seeking to predict the course of events if rpm was to be removed.

Significant part of turnover

On April 28, Mr Threlfall said that household medicines represented in themselves a significant part of the chemist's total turnover and since that total turnover included NHS dispensing, they represented a high proportion of his counter service.

Because of their low average unit price, more customers were served with them than the chemist's other lines. Medicines, including dispensing, were the "heart land" of the chemist's business, the area in particular where his professional skill was exercised. Therefore, medicines represented the principal basis for the habit of customers resorting to the pharmacist.

The viability of his business depended upon him making substantial sales, not only of household medicines but of all his other lines. In advertised proprietary medicines and in his other lines, the chemist was in competition with other retail outlets.

A survey had shown that chemists at present commanded a substantial degree of loyalty from their customers. Housewives, who went to the chemist for medicines, were likely to put on their shopping lists other goods they could buy at a chemist's, although they could buy them at other retail outlets. This had allowed the chemist to survive in competition with other outlets.

"Price cutting on advertised household medicines would not only reduce the chemist's gross income on these, whether by reason of a reduction in gross margins or turnover, or both, but it would be likely to weaken the habit of resorting to the chemist and that would result in a loss of turnover on his other lines.

Mr John Wells, secretary, questioned on his proof of evidence, said that members of the Association believed that the existence of rpm had ensured the wide distribution of household medicines.

Members also held the view that its end would make it difficult or impossible for some people to easily obtain the medicine of their choice.

The hearing continues.

Twenty-one Council candidates are

The policies given below are outlines of the full statements supplied to the C & D by candidates in this year's election for the Council of the Pharmaceutical Society of Great Britain.

J. E. Balmford, Sutton Coldfield, General practice proprietor, Qualified 1953
Unity of the profession of utmost importance; the Society must take more active role in negotiations concerning the profession—envisage a change in the charter to do this. Contractors committee must be elected by all engaged in NHS. Noel Hall report must be implemented immediately. Planned distribution of pharmacies essential. Practical training conditions must be more specific and if possible restricted to hospital and general practice. Support for regional organisation. Will pursue granting of commissions to pharmacists in forces. Instrumental in insisting that Society's herbarium was offered to Bradford University, and in regularising conditions sought from foreign pharmacists by adjudicating committee.

J. P. Bannerman, Glasgow, General practice proprietor, Qualified 1958
A prime object of Council is to create unity of purpose so that sectional interest becomes common responsibility. Unification will result in real self-government, self-protection and self-respect, bringing real power with both professional and social responsibilities. Encouraging signs include whole profession adding its weight to claims of hospital pharmacists and greater understanding and co-operation between Council and organisations representing general practice, especially NPU. This is only the

beginning; the first steps translate the feeling for unity into a tangible form. Pledges to work to secure more that is tangible.

D. R. Evans, Cardiff, General practice proprietor, Qualified 1933
Unless we become a united and organised profession, we have no future. Council must use its considerable executive power to take its rightful place in the centre of pharmaceutical affairs. Council must show a clear determination to lead. A better method of electing Council needed, to give electorate greater opportunity to examine credentials and personality of candidates. Ways must be found to get pharmacists into the House of Commons. Public relations efforts to be increased to present a more "professional image". Ministers and MPs must be convinced that pharmacy has a vital role to play in the development of medicine.

E. C. Evens, North-east London, General practice proprietor, Qualified 1935
A pharmacist must be free to engage in any reputable sphere of business activity, but professional skill and services must receive proper recognition as a vital part of the Health Service. Remuneration as a shopkeeper can have no place, and pharmacy can no longer subsidise NHS from other business activities. Therefore supports any proposal (eg. NEL tripartite) recognising this. Earliest consultation between Society and Contractors committee to this end important. Professional unity needed, "who should conduct negotiations" being trivial compared with need for Society's Council to represent whole profession.

C. V. Hammond, Bishop's Stortford, General practice group proprietor, Qualified 1938
Interested in furthering the profession on a profitable basis freed from extraneous commercialism—with partners has proved this possible under the right conditions. Wishes to foster adoption of best overseas practices in British pharmacy. Has experience of general practice, industry, research, hospital and military pharmacy. As public relations officer of Hertford Branch has seen way other professions regard state of pharmacy today and has been given a chance to contribute articles furthering the profession. As a "new boy" on council would endeavour to learn quickly so that common aim of a true profession may be achieved in near future.

E. D. Hurt, Leamington Spa, General practice superintendent, Qualified 1952
Securing professional unity is essential. Pharmacy cannot stand aloof from the tendency of bodies with an identity of interest to aggregate into larger units. Reject limitation of pharmacies without limitation of pharmacists—it would result in domination by firms with capital to purchase the licensed pharmacies. Prerequisite for progress is formation of a body to unite membership and oppose encroachments by outside interests. It is the Society's responsibility to initiate steps to unite membership in respect of matters affecting their material welfare. Bodies representing sectional interests should join in a common association. If we do not protect position as custodian of nation's drugs, vacuum will be filled by others.

M. E. Q. James, Benfleet, General practice proprietor, Qualified 1962
Wants Council involved in NHS discussions, fees left to NPU, but Society concerned with conditions. Society to seek co-operation of other NHS professions. Health centres should be treated individually—it is often right to include pharmacists as contractors. Council should be elected regionally by transferable vote system and should have balance between retail, hospital, etc. Another body should be established to represent the Society; it should have no legal duties. Drug testing scheme must apply to all NHS dispensing. We should avoid court cases. Council should try to agree a fee scale with Co-ops and multiples. A study committee on the Common Market should be set up.

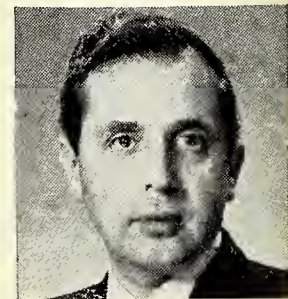
A. A. Kennett, Croydon, General practice employee, Qualified 1938
Considers employees inadequately represented on every pharmaceutical body. With trend towards larger, company controlled units, employee becomes increasingly important and in controlling larger pharmacies encounters problems not affecting the smaller proprietor. Must be represented so that all facets of pharmacy are considered in discussions. Pharmacy combines ethical professionalism and efficient commercialism and retail pharmacist must be equipped in both if to succeed. Business training must be built into the post-graduate year. Believes in the branch as the medium for discussion. Allegiance to no "splinter" group.

J. P. Kerr, Newcastle-upon-Tyne, General practice proprietor, Qualified 1938
Profound belief in service

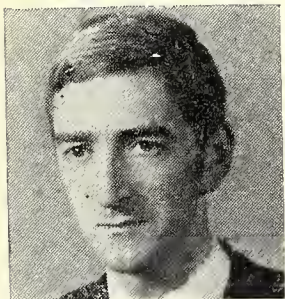
pharmacists give, and proud of their role in general practice. "Community pharmacist" must be maintained in business for good of public, therefore opposed to automatic establishment of pharmacy departments in health centres—should only be where no service exists. With this policy, limitation of new pharmacies, by the contract or licensing, is necessary. Will fight to get service to public recognised, both in status and financially. Believes it is within the Society's province to see service is provided without members working excessive hours. Will work to provide a good pharmaceutical service giving security and just economic reward.

K. A. Lees, Greenford, Industry, Qualified 1944
Pharmacists are the only people trained to understand both medicines and people. This has been recognised at Ministry level but Council must raise the public image. Must press for a realistic list of medicines to be sold only through pharmacies. Must prevent a repetition of the Bidford-on-Avon health centre debacle. Council must press for early implementation of Noel Hall report, with salary structure to match, and an early Ministry comment on a planned service. Rate of closures must be abated. Plans

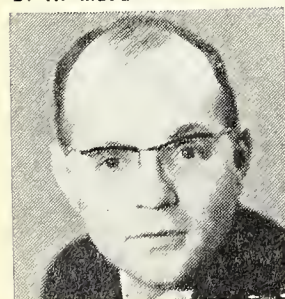
J. E. Balmford



J. P. Bannerman



D. H. Maddock



D. R. Evans



A. G. M. Madge



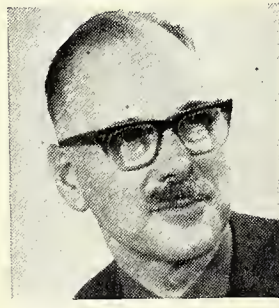
E. C. Evens



J. A. Myers



C. V. Hammond



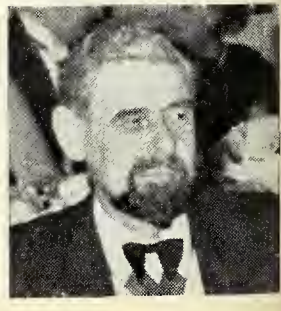
H. Ridehalgh



E. D. Hurt



J. G. Roberts



their election policies

to expand register must be laid. Postgraduate training must include a period in general practice.

Enid Lucas-Smith, Langley, General practice proprietor, Qualified 1939

Being experienced in day-to-day retail pharmacy, understands the problems besetting many in the profession, problems over which we have little control. Intends to correlate this knowledge with that gained as county councillor, particularly future planning of the NHS. Means also to see a fair settlement of hospital service problems, the future of which is optimistic following Noel Hall. Industry seems rather neglected by Council. This must not be so in view of legislation forthcoming from Medicines Act. Keen to play effective part in representation of all pharmacists.

D. H. Maddock, Cardiff, General practice proprietor, Qualified 1957

Indicates impact of health centres and group practice on general practice, which with medicines legislation and marketing pressures means pharmacy fighting for survival. Pharmacists must avail themselves of further education and by actions show they deserve to be sole custodians of medicines. Cult of professionalism must be modified to include realisation of being in business to earn a living. Society must be heard and seen to be fighting for good of pharmacy. Silent pacifism must be changed to loud militarism. Only through unity will pharmacy progress.

A. G. M. Madge, Plymouth, General practice, Qualified 1933

Will continue task of ensuring public, Parliament, and other

professions realise pharmacists' training, responsibilities, knowledge and service. Champions cause of rural pharmacist. With belated recognition of hospital pharmacists, Council must see action is swift. Industrial colleagues should be encouraged to form a group under the Society if desired. A new approach to the contract must be supported. Communication between Council and members needs improving. Postgraduate courses at Ministry expense must be pursued, and pharmacists encouraged to take interest in health education and drug abuse prevention. Knowledge on Common Market would be freely available.

J. A. Myers, Edinburgh, Hospital chief pharmacist, Qualified 1937

Medicines Act implications will demand Councillors with legal and administrative training. NHS regulation 27 breaks principle that pharmacist should dispense, and needs revising. More opportunities to deal in veterinary medicines needed. Sales of medicines should be restricted to pharmacies. Pharmacists must be among those for whom Secretary of State may provide courses. Pharmacists should possess knowledge for which community is willing to pay handsomely. A planned, well-paid, comprehensive pharmaceutical service is needed. More pharmacists must take additional training to become expert medicinal chemists, veterinary surgeons, lawyers, etc. Pledge to work for Noel Hall implementation, higher salaries and direct entry commissions in forces.

H. Ridehalgh, Bournemouth, General practice proprietor, Qualified 1931

Because the NHS provides more than 90 per cent of

doctors' incomes, they are granted considerable financial assistance. This precedent means we have a legitimate claim for 40 per cent (NHS proportion of total turnover in private pharmacies) of rent, rates, sickness, locums, plus 40 per cent of 70 per cent of pharmaceutical staff salaries (doctors get 70 per cent for ancillary staff). There should also be financial assistance in forming group pharmacies. Sales of all medicines containing any BP drug should be restricted to pharmacy. All NHS dispensing should be removed from doctors. A fund should be raised to provide compensation for retiring proprietors unable to find buyers.

J. G. Roberts, Chester, Hospital group pharmacist, Qualified 1942

Ambition to have pharmacy recognised as being as essential as medicine in the health team. Obvious Department of Health believes this should be so for it expects pharmacist to exercise surveillance above that required by statute. Believe can assist in obtaining reward for that trust. Doctor and patient think pharmacist can have no influence on drug supplied on prescription—this error of thought must be repaired by better public relations. For hospital pharmacy, Noel Hall has indicated basis for reorganisation. General practice pharmacist must also have a new contract recognising worth as a professional man.

C. W. Robinson, Chester, Senior administrator under New Towns Acts, Qualified 1934

Would help Society in consultation with other interests to create conditions in which pharmaceutical qualification can be used to best advantage. There are dynamic and irrevocable movements of people and things throughout the

country—town development, doctors regrouping, new hospitals etc.—and pharmacy must keep abreast. Current administrative experience of these matters indicates it would be presumptuous to postulate a preconceived plan for an ideal pharmaceutical service for nationwide application. However, there is a need for Society to consult with authorities to activate its planned distribution policy.

D. N. Sharpe, North London, General practice proprietor, Qualified 1957

Pharmacists cannot afford to be complacent, professional and financial progress will have to be fought for. Government looks for ways to reduce spiralling NHS costs—we must ensure that hospital and general practice pharmacists get their rightful share. Commercial interests seek wider distribution of medicines; we must prove that that would prejudice viability of so many pharmacies that NHS itself would be threatened. Must fight apathy within and without profession by forceful public relations campaign to acquaint society with pharmacist's role as the expert adviser on actions and uses of drugs. Must strive for unity so that energies directed towards true competitors.

D. E. Sparshott, Nottingham, General practice part-time (formerly Boots super-intendent), Qualified 1929

Supports resale price maintenance. Medicines Act must be used to promote pharmacy in all its aspects. Prepared to listen to sound ideas for improving NHS contract—but proprietors must have final word as they provide the facilities. Conditions of service in hospital pharmacy must be improved. Siting of health centres and group practices one of greatest problems, especially where

tendering for the establishment of a neighbouring pharmacy is possible. Dispensing in rural health centres or group practices should be under a pharmacist's control. "One-mile limit" should be extended to 2 or 3 miles. Has many contacts that should be of use to pharmacy.

D. B. Washington, Epsom, Wholesale manager, now becoming general practice proprietor, Qualified 1953

Recent years have seen an increasing awareness by the Council of the needs of the members and the need to promote the place of the profession in society. Most of the needs and aims have now been analysed and debated; we have next to make sure they are realised and implemented. The practical working out of the issues of the day requires an infusion of new blood from time to time. Believes this to be one of those times.

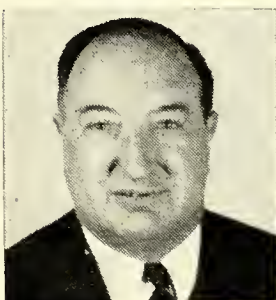
R. G. Worby, Woodford Green, General practice proprietor, Qualified 1953

Has campaigned for restructured NHS contract with full Council participation (North-east London proposals). First requirement is unity under Society's Council Second to determine precisely contract that will enable pharmacy to evolve without primary dependence on competitive trade. Third to press for that contract and that destiny. Duty to insist on proper place in health team. NEL tripartite contract proposals provide for planned distribution by incentive, offering solution to leap-frogging and rural problem, plus realistic basis for negotiation in other branches of pharmacy. These and other concrete proposals must be discussed and negotiated by Council in conjunction with contractors committee.

M. E. Q. James



A. A. Kennett



J. P. Kerr



K. A. Lees



Enid Lucas-Smith



C. W. Robinson



D. N. Sharpe



D. E. Sparshott



D. B. Washington



R. G. Worby



LETTERS

Some talk of unity — but what happened?

With the publication of the policy statements of the candidates for the forthcoming Council elections the electioneering bandwagon has now appeared, carrying with it the banner of unity. Would it be pertinent to ask those people who are now riding it so eagerly and, in particular, the retiring or past members of Council, who are candidates, what they have done during their respective terms of office to promote it?

Messrs Dengar Evans, Idris Hughes and David Hurt have been consistently urging the profession to start out on the road towards unity. They have worked constructively along these lines and have been in consultation with the president and registrar of the Society, as well as other members of the profession. As a result their proposals have been discussed by Council, at which some of these candidates were present—what happened?

D. G. Burt
Cardiff

Green paper

Cornwall Pharmaceutical Committee has given the second Green Paper on the Health Service serious consideration and has agreed that many of the objections to the previous Green Paper have been met.

On the whole the committee agrees with the need for unification of the three services provided it is really *integration* and not a *take-over* by one or other of the larger units. By integration it should remove much of the overlapping and non co-operation which at present causes irritation and delay.

To complete this integration will be a huge task. We have examined the following few points of special interest to pharmacists:

It was agreed that the area authority should have a lay majority, but the suggested size of the area committee (20 to 25 members) is too small. We think it should be at least 35 (the executive councils with 30 members have been able to carry out their duties smoothly). This new body should consist of 50 per cent representatives from the professions at present under contract with the National Health Service, the remaining 50 per cent being lay members with a lay chairman.

An important reservation which should be written into the proposed Act is that the professional representatives be *elected* by their professions *by right* and not nominated by the Ministry. Also a *lay* member should be one who has no connection with any branch of the Health Service professions nor is a retired member of the same.

If the area authority consists of only 25 members and only one-third of these are from the professions there is little

likelihood of a pharmacist getting a seat.

There are so many vital matters to arrange that it is important that each of the professions be represented. A representative of one profession cannot speak with knowledge and authority of another. Lay people on the whole have a dim idea of the responsibilities and vexations of the dispensing chemist.

If and when this integration takes place pharmacy will need to nominate men who can and will stand up for the pharmaceutical service.

A. C. Cannon
Joint secretary,
Cornwall Pharmaceutical Committee

Health centres

I am not taking up the cudgels on behalf of my friend Mr Maddock, but I would like to inform Mr J. P. Kerr and other critics (last week, page 610) and acquaint pharmacists in general as to what is happening to create situations virtually beyond our control and over which neither the NPU nor the Society has any influence.

The doctors are being enticed by the health committee of the County Council to set up health centres with complete disregard to the pharmaceutical services. As a member of the health centres committee of the Monmouth and Newport Executive Council (Nye Bevan's country) I have attempted to safeguard the position of pharmacies as far as possible, but inevitably some will have to close which are too far away from the health centres when they are built.

In one valley of Monmouthshire, a stretch of road 6 miles in length in which practise six doctors and five pharmacists a health centre is being built somewhere between the two extremes. I have arranged with the health committee of the county council that the five pharmacists be allocated a site on which to build a pharmacy.

It will be let only to them. But what will happen to their existing pharmacies? Will they remain viable? I doubt it.

In another area I have arranged for a site for two pharmacists, but again will their existing places of business be able to carry on?

This situation is arising all over Monmouthshire. In one area the doctors have arranged a special bus service to pick up patients 2 or 3 miles distant from the health centre, but the pharmaceutical service remains quite unorganised except for the support I get in my efforts from the Pharmaceutical Committee and from a very understanding Clerk of the Executive Council who uses what powers he has on pharmacy's behalf.

J. R. E. Shelley
Newport, Mon

The cost of goods

Working for an advertising agency, may I make the comments on Mr Atherton's letter about Unigate's cash-and-carry policy (April 25, page 610) which no manufacturer dare make.

There is only one reason why a cash-and-carry can undercut for single units the price charged for large drops direct from the manufacturer. It is quite simply

because the delivery and handling of small quantities is being done by the retailer himself. It really is about time that we all woke up to the fact that few products have any intrinsic value; they justify their price mainly on the grounds of the work put into them (pure Marxism), and the promotion money invested.

Some products have rarity value too, but not fast-moving baby products like Cow & Gate whose basic value is very largely made up of distribution and handling costs — from cow to churn, from churn to factory and from factory to wholesaler or retailer.

Even though special arrangements apply in this market, in general terms can the retail pharmacist not see that the manufacturer must supply the channel of distribution which gets the goods cheapest to his customers? If he does not, someone else will — and there have been too many examples of dying products which have come to be known as "chemist only" brands while grocers exploit new markets through aggressive price promotion.

Finally, let me toss in an unpopular thought — the grocery trade complain about the pharmacists' unfair built-in advantage of having a captive market of mothers who must visit a pharmacy to get dispensed prescriptions!

J. P. Nielsen
Marketing Director
Osborne-Peacock Ltd.

Milk food supplies

Would you please amplify and elucidate your footnote regarding what Cow & Gate state in reply to Mr Derek Atherton (last week, page 610).

There seems no shortage, or surveillance, of this or Ostermilk infant milk foods in grocery "Cash and Carry" outlets in this area; so Mr Atherton's point seems completely valid. I too have his problem having faced a retail price of 3s 6d for at least two years now — continuously! This in a small planned shopping precinct (local authority).

T. W. Stearne
Manchester

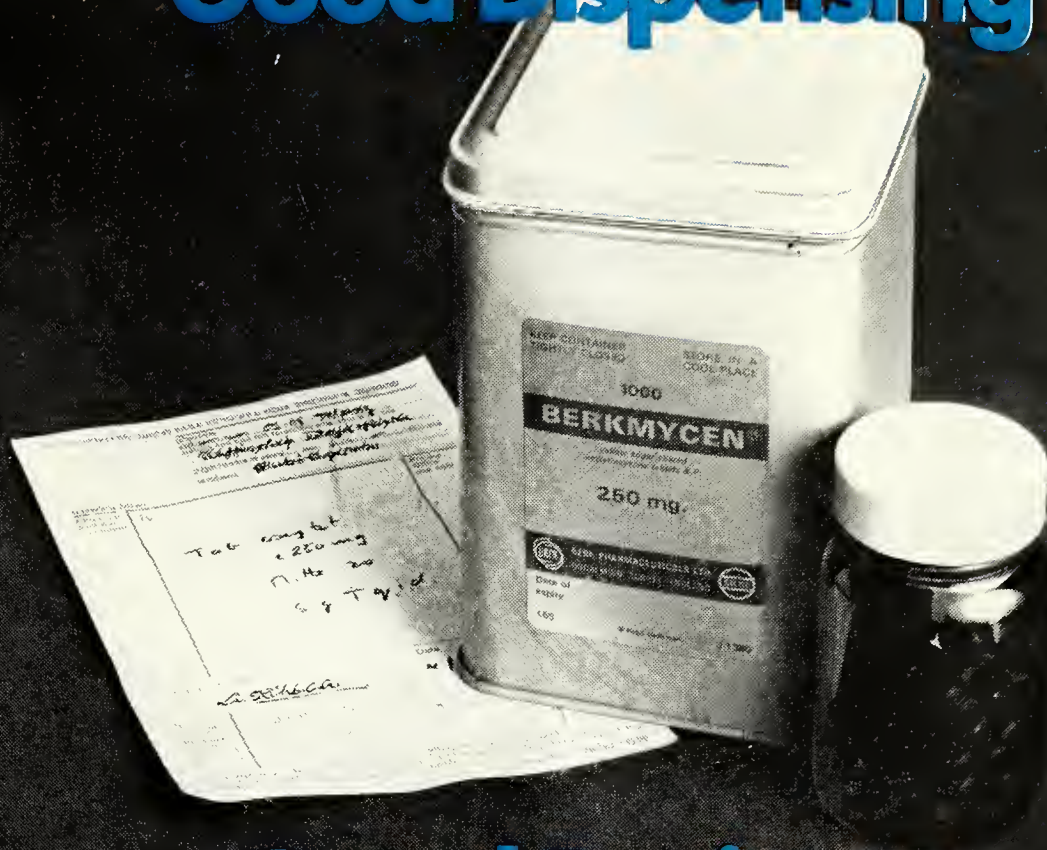
[The current position is as follows: Cow & Gate and Glaxo agreed with the Board of Trade in June 1967 that where the distance between any post office and the nearest shop at which their infant milk foods are ordinarily sold by retail exceeds half-a-mile, they will supply those foods, either directly or indirectly through a wholesaler to another retailer who asks to be supplied and whose shop is in closer proximity to the post office. The companies further agreed to give sympathetic consideration to any cases brought to their attention by the Board of Trade of hardship caused by non-availability of their infant milk foods in any place.—Editor.]

Poser solution

Translation of last week's Prescription Poser is:

Tabs Declinax 20 mg 1 b.d. 100
et Tab Butazolidin 100 mg 60
1 t.d.s. stat p.c.
et Tab Mogadon 60

Good Dispensing



Good Business

Both by professional and business standards BERK Economy Brands are the best choice for "open" prescriptions.

All are made with the same care as the specialities upon which our reputation is firmly based, yet prices are remarkably low.

When you need standard preparations to meet "open" prescriptions, the brands named below will give you the best possible value for money, including the assurance of quality upon which our name depends.

Approved Name	Berk Brand Name	Presentation	Packs
Bendrofluazide	BERKOZIDE®	Tabs 2.5 mg & 5 mg	100 & 1000
Erythromycin	ERYCEN*	Tabs 250 mg	100 & 500
Imipramine	BERKOMINE®	Tabs 10 mg Tabs 25 mg	250 & 1000 200 & 1000
Nitrofurantoin	BERKFURIN®	Tabs 50 mg & 100 mg	100 & 1000
Oxytetracycline	BERKMYCEN®	Tabs & Caps 250 mg Syrup 125 mg/5 ml	100 & 1000 500 ml
Penicillin V	ECONOPEN® V	Tabs 125 mg & 250 mg	100 & 500
Phenylbutazone	FLEXAZONE®	Tabs 100 mg Tabs 200 mg	250 & 1000 250
Quinidine sulphate	AURIQUIN*	Tabs 200 mg & 300 mg	100 & 500
Tetracycline	TETRACHEL*	Tabs 250 mg Caps 250 mg Syrup 125 mg/ml	100 & 1000 100 & 500 500 ml



Further details available on request

BERK PHARMACEUTICALS LIMITED · GODALMING & SHALFORD · SURREY

*Trade Mark ® Regd. Trade Mark

I,3043

The next great w

WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Prices and Purchase Tax are given per dozen. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) is manufacturers price. Light upright figures (2 9) is a suggested guide.
Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. / =Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
nds (1227 THP)	16 11	—	1 10	lip shield	5 0ea	1 10ea	11 6	bath salt decanter	29	75 0	41 3 12 11
fectant medium	23 2	—	2 7	lipstick	4 6ea	2 6ea	10 6	bubble bath			
giant	34 8	—	3 10	pearlised	4 6ea	2 6ea	10 6	bubble bottle	25	32 0	11 9 4 11
economy		—		over 'n' under	4 6ea	2 6ea	10 6	cruet set	31	63 0	23 1 9 11
y (705 Kirby)		—		mascara	5 5ea	3 0ea	12 6	swan dimple	3	32 0	11 9 4 11
mer treatment	66 0	—	9 6	natural eye care cream	10 6ea	5 9ea	24 6	piggy bank	21	35 0	12 10 5 6
pack	—	—	—	natural body beautifier	8 3ea	4 6ea	19 3	Cologne swan dimple	23	29 0	16 0 4 11
cin (2 Abbott) TS	23 0ea	—	34 6	natural hand lotion	6 9ea	3 8ea	15 9	toilet water decanter	26	75 0	41 3 12 11
tabs 250mg	100	—	—	natural leg moisturiser	5 3ea	2 11ea	12 3	hearts and flowers	33	—	— D
1000	200 0ea	—	—	natural moisture plus	8 0ea	4 5ea	18 9	three for beauty	18	—	— D
(682 KCL)	36 0	19 10	6 3	natural moisturiser	11 0ea	6 0ea	25 5	Cologne dimple bottle	37	13 0	7 2 2 3
shave	—	—	22 0	natural skin cleanser	6 9ea	3 3ea	14 9	Cologne/lavender	10oz	23 0	12 8 3 11
a (60 Arden)	—	—	—	natural skin toner	9 3ea	5 1ea	21 5	Cologne swan dimple	36	13 0	7 2 2 3
mi 101.02	—	—	—	sooth	7 6ea	4 1ea	17 0	baby	4	16 0	8 9 2 9
o (930 P & B)	—	—	—	Alphen (938 PD)†s7	12 0ea	6 7ea	28 0	Cologne bubble bottle	38	29 0	15 11 4 11
lo (1476 SMP)	—	—	—	pills	6 6ea	2 4ea	13 6	unicorn	18	123 0	67 8 21 0
sporin (208 BVV) TS	12 4ea	—	17 0	Alpine (301 Coty)	24 0	8 10	3 9	Andrex (153 BSC) 25 case minimum order			
0.5mu.	—	—	—	tablets	40	60 0	22 0	tissue 2-roll	32 6	—	2 4
1 (608 Hinders)	27 0	3 7	—	Amami (105 BTD)	200	22 11ea	8 5ea	1 doz.)	—	—	— D
les	—	—	—	styling lotion	80cc	21 5	11 10	3 4	—	—	— D
to-Culver (1437 ACC)	—	—	—	Ambassador (1375 ATPL)	—	—	—	—	—	—	— D
Set hair spray	—	—	—	after shave lotion	—	—	—	—	—	—	— D
eral hold	120g	32 0	17 6	65ml	10 3ea	5 8ea	24 0	Angel Face (256 CPL)	—	—	—
303g	51 10	28 6	8 5	113ml	15 0ea	8 3ea	35 0	Brush Alive	41 0	20 11	6 6
120g	32 0	17 6	5 3	plastic pack	8 2ea	4 6ea	19 0	eye pencil	16 9	8 7	2 8
303g	51 10	28 6	8 5	Cologne for men 65ml	12 11ea	7 1ea	30 0	eye shadow compact	14 2	7 3	2 3
greasy hair	120g	32 0	17 6	113ml	19 9ea	10 10ea	46 0	powder	18 11	9 8	3 0
303g	51 10	28 6	8 5	plastic pack	9 9ea	5 4ea	23 0	face powder small	17 4	8 10	2 9
lotion	24 2	13 4	3 11	deodorant aerosol 185g	8 9ea	4 0ea	21 0	lipstick	30 0	15 4	4 9
apoo	200g	29 11	10 11	spray 70g	5 4ea	2 11ea	12 6	Stayfast	15 9	8 9	2 6
hairdressing	42g	45 4	25 0	hair oil for men 65ml	4 9ea	2 7ea	11 0	liquid make-up tube	21 7	11 0	3 5
ngular or blue	130g	45 4	25 0	pre-shave lotion 65ml	10 3ea	5 8ea	24 0	bottle	34 2	17 6	5 5
rspray	220g	73 9	40 7	113ml	15 0ea	8 3ea	35 0	mascara compact	7 4	3 9	1 2
ray for grey	176g	73 9	40 7	plastic pack	8 2ea	4 6ea	19 0	Nothing On	27 5	14 0	4 4
(1545 Vestric)	—	—	—	shave bowl	11 6ea	4 3ea	24 0	vanity case	31 0	15 10	4 11 1
(1154 SNP)	—	—	—	refill	4 10ea	1 9ea	10 0	cream powder case & compact	—	—	— D
preparations	—	—	—	soap tablet	5 10ea	2 2ea	12 0	face powder 21g	—	—	— D
orescein 2%	—	—	—	talc for men 65g	7 7ea	4 2ea	18 0	Angier (172 BMCL)	50	16 1	6 1 2 5
eri units	10	26 4ea	—	vitamise hair tonic	11 6ea	6 4ea	27 0	junior aspirin	10	47 1	17 3 8 0
xitrol drops 5ml	12 0ea	—	—	forty-four range	—	—	—	Animalintex (1073 Robinson)	—	—	—
ntment	10 11ea	—	—	after shave lotion	—	—	—	poultice dressing (vet.)	10	47 1	17 3 8 0
racaine steri	10	26 4ea	—	100cc	8 11ea	4 11ea	21 0	Ankle Vigger (608 Hinders)	—	—	—
its †	—	—	—	100cc	10 6ea	5 9ea	25 0	ankle bandage No. 1	pr.	106 0	—
(599 Henleys)	—	—	—	deodorant Cologne	8 11ea	4 11ea	21 0	natural	pr.	93 0	—
colostomy bags 24	42 0ea	—	—	pre-shave lotion	8 11ea	4 11ea	21 0	Anzora (47 Anestan)	—	—	— D
ustable elastic	5 0ea	—	—	100cc	—	—	—	Anzora (325 C-A)	—	—	—
its	—	—	—	—	—	—	—	Apple Blossom (596 HR)	—	—	—
(1071 Robins)	—	—	—	Anahaemin (179 B.D.H.)	—	—	—	bath essence	3303	—	20 0
ules with vit. C	500	170 6ea	—	ampoules 1ml x 25	—	—	—	salts	3319	—	21 0
bury's (34 A & H)	—	—	—	vials	—	—	—	cubes	3321	—	11 0
erfatted soap	—	—	—	Anapax (1053 Rexall)	—	—	—	deodorant spray	2422	—	14 0
urs (488 Fylde)	—	—	—	cold and flu mixture	—	—	—	anti-perspirant	2433	—	16 6
y	2.5k	15 0ea	3 4ea	250ml	28 3	10 4 1/2	4 2	dusting powder	—	—	—
6lb	—	—	—	cold sore lotion 5ml	17 0	6 2 1/4	2 6	drum	3208	—	25 0
y (39 Almay)	—	—	—	cold tablets	12	25 0	9 2	spray bottle	3212	—	13 0
compact refills	—	—	—	24	38 6	14 1 1/2	5 9	sprinkler flask	3233	—	14 6
row pencil	—	—	—	2oz	19 3	7 0 1/2	2 11	foaming bath oil	3356	—	22 6
liner cake	—	—	—	cough pastilles	—	—	—	hand lotion	2234	—	13 6
shadow with	—	—	—	cough linctus	—	—	—	perfume creme	3032	—	23 0
ghter	—	—	—	adult†	55ml	35 0	—	perfume	—	—	—
blush	—	—	—	childst†	55ml	35 0	—	concentrated	3111	—	37 0
533 Alo)	7 6ea	4 1 1/2ea	17 6	junior aspirin	50	14 6	5 3 1/4	perfume mist	3013	—	21 0
tan	12 0ea	6 7ea	28 0	junior pain reliever	60ml	24 6	—	crystal bottle	3122	—	80 0
ty masque	6 9ea	3 8 1/2ea	15 9	nasal spray	20ml	31 0	—	skin perfume spray	—	—	—
ty matte	10 3ea	5 8ea	24 0	sore throat spray†	7.5g	40 6	—	3002	—	—	18 6
ointment	7 6ea	4 1 1/2ea	17 6	A. & P. (104 BP)	—	—	—	3006	—	—	29 0
ie compact	6 0ea	2 2 1/2ea	12 6	infant's powders	21 9	8 0	3 0	3022	—	—	35 0
oder	9 3ea	3 5ea	19 0	Anaspasmine (1490 IAPS)	—	—	—	3023	—	—	19 6
ie rouge	6 9ea	3 8 1/2ea	15 9	125m	52 0	19 1	7 4	3331	—	—	12 0
er cake	7 0ea	3 10ea	16 3	500ml	15 0ea	5 6ea	25 6	soap guest, six	—	—	—
er/eyebrow	8 0ea	4 5ea	18 9	Andre Philippe (48 AP)	—	—	—	complexion,	—	—	—
il	3 0ea	1 8ea	7 0	—	—	—	—	three	3333	—	15 0
shadow trio	8 0ea	4 5ea	18 9	—	—	—	—	bath, three	3336	—	22 6
on tan	7 6ea	4 1 1/2ea	17 6	—	—	—	—	—	—	—	—
—	12 0ea	6 7ea	28 0	—	—	—	—	—	—	—	—

Specify **'Wellcome'** brand Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
solid fragrance stick				shaving stick refill	9 7	3 6	1 5	brilliantine	301-75		13
stroke on perfume				toilet soap	98 9	36 6	1 3	deodorant liquid	724-90		13
travellers joy				Bansor (1232 T & R)	(1 gross)	(1 gross)		aerosol			28
Apres Soleil (525 Golden)				mouth and throat				stick	729-00		15
120cc	70 8	38 10		antiseptic	12 9	4 8	2 3	fluffy	730-00		15
Apyrogen (34 A & H)				Barkers (87 Barker)				roll on	731-00		13
Aquacene (1545 Vestric)				liquid of life	28 0	10 3	4 0	dusting powder			
tablets	50	40 0	5 0	tablets	72 0	26 5	10 0	755-75			15
Archanium (974 PC)				Basic Sheen (60 Arden)	72 0	26 5	10 0	746-75			31
powder	100g	72 0	27 0	414.00			22 0	754-75			36
Ardena (60 Arden)				Beechams (104 BP)				759-75			63
bronze glow			12 2	pills	21 9	8 0	3 0	739-75			23
covering cream			17 0		42 3	15 6	5 10	744-75			16
highlighter			16 0	powders	21 9	8 0	3 0	tin			35
refill			29 0	8	43 5	16 0	6 0	eau de parfum	800-37		22
mosque			13 0	19	57 11	21 3	8 0	flower mist	800-32		30
powder			28 0	30	15 1ea	5 7ea	5	800-23			47
			29 0	60	29 0	10 8	4 0	800-22			47
			22 0	Bellobarb (17 Agprolin)	16	21 9	8 0	800-46			30
shader			29 0	tablets	40	45 3	16 0	800-56			30
refill			13 0					de luxe	800-24		35
sun control			23 0	Bellobarb (17 Agprolin)	100	5 0ea		800-25			55
traveller 11 case				500	20 0ea			fluffy milk bath	740-88		36
956.00			45 0	Bengers (1530 Fisons)				gift box	969-00		110
wax depilatory set			55 0	food	41 7		4 4		979-00		150
refill			17 0	'0'	71 4		7 5		980-00		155
Arnold's (1415 Arnold)				'1'	119 8		12 5		987-01		145
dried brewer's yeast				'2'	17 5ea		21 11		988-01		330
1lb	52 0		6 6	Benzodent (300 Cottrell)					989-01		600
Ash-Ling (Melina (1406 5GBP))				denture ointment					324-75		29
deodorant			9 6	tube	4 6ea		6 9		316-75		13
creamy skin perfume			15 6	Benzthiazide (1087 Roussel)					318-75		22
Aspro (893 Nicholas)				Betadine (878 Napp)					347-75		13
tablets	8	31 6	10 8	vaginal douch	15 0ea		20 0		347-71		21
	(4doz)	(4doz)	1 2	90g	17 6ea		23 4		347-97		42
	24	44 8	15 2	Bidrolar (61 APC)					347-88		21
	(2doz)	(2doz)	3 0	syrup	100 ml	5 0ea	7 6		moisture bath	761-75	52
	60	44 5	15 1	Bile Beans (1530 Fisons)					perfumair	800-06	35
	120	73 10	25 0	small	8 5	3 1	1 2		de luxe	800-07	40
Astral (333 Cupal)				med.	20 4	7 5½	3 0		perfume	800-41	85
air fresheners				family	42 4	15 6	6 0		800-42		135
bubble pack blocks				Bilostat (1314 Weddell)					800-43		200
Petal Fresh toilet			2 0	Binasin (333 Cupal)					800-44		350
aerosols				6oz	25 6	8 5	3 9		800-50		44
kitchen deodorant			3 11	Binki (419 Elsinor) existing entry					perfumiser		
Nice'n Fresh				Binki (419 Elsinor)					gold atomiser		
bathroom			5 11	baby pants					refill	800-48	74
Atkinsons (76 Atkinson)				elastic leg	12 0		1 6		perfume mist	800-34	50
English lavender				bound leg	12 0		1 6		800-33		75
parfum de toilette				luxury	22 0		2 9		oil	800-35	40
mini mist	79 6	43 9	13 6	Princess	34 0		4 3		soap, bath (3)	748-75	36
Gold Medal eau de				party pants 3 row	27 0		3 3		hand (3)	749-75	22
Cologne parfum de				6 row	42 9		5 3		travel	752-75	12
toilette mist mini	79 6	43 9	13 6	Rosebud	50 6		6 3		solid Cologne	825-01	16
A toi (76 Atkinson)				under nappies large	18 0		2 for 4 6		Body Mist (105 BTD)		
parfum de toilette				ex. large	22 0		2 for 5 6		deodorant aerosol		
mini mist	88 6	54 2	15 0	Bio-Clear (596 HR)					spray	24cc	5
Atrixo (1164 S5L)				coverfluid	0841		15 0				4
hand care tin	404	17 0	9 1	cream	0801		12 0				
	408	25 3	13 6	minute make-up	0852		12 0				
	426	43 10	23 5	medicated puff	0860		2 6				
	403	52 6	28 1	pore lotion	0822		12 6				
	409	150 0	80 0	shampoo	0832		9 6				
	406	21 7	11 7	treatment set	0870		33 0				
Aureomycin (340 C of GB) T5VPO				wash	0813		14 0				
powder 2% 6x15g	35 0ea		52 6	Biokets (1053 Resall)							
Babettes (153 B5C) 25 case minimum order				18	23 0		2 11				
baby napkins	10	46 5	2 6	Bisks (1530 Fisons)							
	(2 doz)			chicken flakes 1 meal	21 0		2 3				
	20	46 5	5 0	4 meal	44 6		4 9				
pants	31 2		3 3	chocolate biscuits	19 2	4 2½	2 5				
Babesone (488 Fylde)				chocolate digestive	51 8	11 4	6 6				
bronchial syrup	3oz	24 2	8 10	chocolate Vienna wafers							
Babyleen (47 Anestan)				1 meal	19 10	4 4	2 6				
Babyleen (325 C-A)				4 meal	51 7	11 4	6 6				
Baby Life (1499 BLP)				digestive sweetmeal							
baby pants				8oz	47 9		4 11				
unpacked	7 0		10	sandwich biscuits	12	42 10	4 7				
triple pack	21 6		2 6	4oz	29 2		3 0				
handy single	NI	15 0	1 10	water biscuits	7½oz	43 8	4 6				
twin	NI	26 6	3 4	15oz	77 9		8 0				
large single	N5	15 6	2 0	Bisma-Rex (1053 Resall)							
twin	N5	27 0	3 5	powder trial	17 0	6 2½	2 6				
terry squares				standard	28 6	10 5½	4 3				
standard	12	37 6ea	52 6	medium	48 0	17 7½	7 3				
	6	19 6ea	27 11	tablets	40	20 0	7 4				
Bactylan (1087 Roussel)				100	38 0	13 11½	5 9				
Bain Nouveau (624 Houbigant)				Bleachine (60 Arden)							
body powder mist				cream	105-02		17 0				
	3733		20 0	Blenderm (1500 MM & M)							
Cologne friction	3729		25 0	surgical tape							
	3727		45 0	½in x 5yd	65 2		4 1				
	3728		76 0	(2 doz)	57 9		7 2				
Ballet (702 KC) 10 case minimum order				1in x 5yd	(1 doz)		10 4				
toilet tissue twin roll	28 10		7	1½in x 5yd	54 10						
	(2doz)			(½ doz)							
Bamyl (456 F5 & 5) existing entry				Blue Grass (60 Arden)							
Bamyl (456 F5 & 5)				bath cubes	733-75		17 0				
bath extract	12oz	44 3	16 3	bath mitt	743-75		26 0				
	1gal	23 10ea		bath oil	766-82		48 0				
shampoo	2oz	12 5	4 7	5 phials	766-00		35 0				
	4oz	19 0	7 0	salts, fine	765-75		25 0				
	1gal	14 0ea			753-75		42 0				

		Trade	Tax	Retail	
en (147 Boots)					
lets	100	50	0ea	75	0
	500	240	0ea	360	0
(446 FI)		12	6ea	6	11ea
ion				27	6
cream (105 BTD)					
enser					D
anian (1220 CT)					I
ngectomy protector					
0)	42	6ea	—	50	0
drivers (234 Cartwright)					
DI					D
bury (216 Cadbury)					
betic chocolate				2	7
ain	1lb	—	—	—	—
exen (211 Butler)					
	100ml	33	0	12	1
	3oz	—	—	—	—
					D
ium-Sandoz (1098 Sandoz)					
up	250ml				D
dogon (221 Camden)					
se ringworm treat-					
ent	450ml	24	0ea	8	10ea
elia (60 Arden)				44	10
nd cream	342.99	—	—	13	0
ie (350 Dana)					
odorant spray talc		6	9ea	3	9ea
logne sprayette		8	8ea	4	9ea
on (1136 Silber)				19	6
neras					
anonet QL 19		—	—	1199	6
QL 17		—	—	1399	6
edrodine (211 Butler)					D
tol (1454 Dermal)					
mpoo gel	120g	8	9ea	3	2½ea
r spray	383g	44	6	24	5½
ioquin (878 Napp)				7	6
lets	100	75	0ea	—	100
u					
(532 Goya)					
nd cream	32g				
ton (228 Carlton)					
pension NK					D
nycin (228 Carlton)					
pension	4oz	87	0	—	—
	16oz	26	6ea	—	—
ation (339 CG)					
nion rings thin		16	0	—	2
ropody felt		16	0	—	0
n rings thin or					
ick		16	0	—	2
an (518 Glaxo)	8oz	65	J	—	7
ells (Dr.) (104 BP)					0
lets		54	3	—	5
					10
obalin (930 P & 8)					
up	115ml	40	0	—	5
	4oz	—	—	—	0
					D
ex (1164 55L)					
itary belt adjus-					
ble		18	7	2	6
itary towels					2
per soft	12	25	11	—	2
	18	36	6	—	8
	30	58	4	—	9
					0
levax (1153 SKF)TS					
ella vaccine		21	4ea	—	32
ngle dose vial					0
ros (104 BP)					
wders	8	21	9	8	0
	60	15	1ea	5	7ea
				8	0
					3
lets	21	9	8	0	3
0					0
rex (518 Glaxo) T5					
lets 250 mg	20	75	0ea	—	112
	100	360	0ea	—	540
	20	147	6ea	—	221
	100	710	0ea	—	1065
					0
von (218 Calmic)					
ir	100ml	53	0	—	6
	500ml	14	6ea	—	8
lets	100	46	0	16	10
	1000	35	3ea	—	7
					2
or (786 Macdonald)					
idge crepe		28	8	—	—
x 5yd		34	1	—	—
n x 5yd		40	2	—	—
x 5yd		47	8	—	—
x 5yd		54	1	—	—
x 5yd		78	8	—	—
ulose tissue	16oz	61	0	—	—
ze plain unsterilised					
	25yd	18	1ea	—	—
	50yd	35	9ea	—	—
	100yd	70	8ea	—	—
ton wool					
spital quality	8oz	36	0	—	—
ra (1073 Robinson)					
e masks standard		230	0	—	27
	(1 gross)				6
					(1 doz)
ylon (649 ICI)					
ature	100ml				
nade (548 Guerlain)					
ogne spray	1½oz	—	—	39	6
de toilette	3½oz	—	—	69	0
ray	100cc	—	—	110	0
fume	½oz	—	—	87	6
	1oz	—	—	130	0
	2oz	—	—	210	0
	4½oz	—	—	355	0
	7cc	—	—	560	0
				97	6

		Trade	Tax	Retail	
Chantage (76 Atkinson)					
parfum de toilette		88	6	54	2
mini mist				15	0
Chantilly (624 Houbigant)					
compact	1392				D
Chapstick (1071 Robins)		19	0	7	0
Charles Perry (960 Perry)					I
almond deep-cleanser					
	115cc	—	—	9	6
	580cc	—	—	36	11
aqua euphrasie eye					
lotion	115cc	—	—	8	3
avacado hand cream					
	115cc	—	—	8	3
calendula talcum	84g	—	—	8	3
cosmetic lotion	115cc	—	—	9	6
cucumber astringent					
	115cc	—	—	9	6
	580cc	—	—	36	11
Indian elm foundation					
	115cc	—	—	10	11
lemon deep-cleanser					
	115cc	—	—	9	6
	580cc	—	—	36	11
marshmallow skin					
tonic	115cc	—	—	9	6
	580cc	—	—	36	11
perfume No. 2, No. 5,					
ashen violet, blue					
narcissus, fougere,					
giroflee, jasmin, lilly					
of the valley, celeste					
protein skin cream		—	—	14	4
	115cc	—	—	10	11
seaweed bath essence					
	115cc	—	—	8	3
	580cc	—	—	31	5
shampoo's wild honey,					
herbal, plant oil					
	115cc	—	—	6	4
	580cc	—	—	23	8
sunflower tissue oil					
	115cc	—	—	12	3
	580cc	—	—	46	6
sun tan oil					
	115cc	—	—	8	3
	580cc	—	—	31	5
vitamin hair tonic					
	115cc	—	—	9	6
	580cc	—	—	36	11
wheat germ beauty					
mask	115cc	—	—	12	3
wild honey hair nutrient					
	115cc	—	—	8	3
hand cream					
	115cc	—	—	8	3
for men					
after shave balm					
	115cc	—	—	12	3
lotion					
	115cc	—	—	12	3
hair cream	115cc	—	—	12	3
talcum	84g	—	—	12	3
Chemico (302 Chemico)					
household cleanser					
	medium	53	2	—	2
	(2 doz)				11
	large	43	10	—	4
	No.6	34	8	—	11
	(½ doz)				7
	28lb	26	9ea	—	—
Chiefs (702 KC) 10 case					
minimum order					
handkerchiefs	23	8	3	6	7
	(6doz)				
Chlorostreptin (938 PD)					D
Chypre (301 Coty)					
creamy skin perfume					
	2958	10	1ea	5	6½ea
				21	0
dusting powder	348	14	3ea	7	10ea
refill	29351	7	11ea	4	4ea
perfume	113	14	1ea	7	9ea
spray	112	19	9ea	10	10ea
					42
					0
Cicatrion (218 Calmic)					
powder	5g	—	—	—	D
Clairol (172 BMCL)					
Loving Care lotion		52	9	29	0
Nice N'Easy lotion		65	11	36	3
Summer 8londe					
lightener		60	0	33	0
					10
0					0
Clearway (256 CPL)					
men's hairdressing		54	8	27	10
		(2 doz)		(2 doz)	
		86	10	44	3
		(2 doz)		(2 doz)	
					6
					9
Clic (538 Greebex)					
magnetic soap holder		21	u	3	u
					3
0					0
Clinitetrin (518 Glaxo) T5					
tablets	1000	270	0ea	—	405
0					0
Clovecide (1208 5yn)					
weed killer	4oz	64	0	8	—
					0
Codural (1053 Rexall)†					
tablets	15	23	6	8	7½
					3
0					6
Cojene (1530 Fisons)†DDI					
tablets	20	20	8	7	7
					3
0					3
Colgate (280 CP) 5 pack					
minimum order					
instant shave		17	11	6	6
		(½ doz)		(½ doz)	
					5
					3

		Trade	Tax	Retail	
dental cream standard		75 11	27 6	2 9	
		(4 doz)	(4 doz)		
large		81 0	29 4	3 11	
		(3 doz)	(3 doz)		
ex-large		38 2	13 10	5 6	
fluoride toothpaste					
standard		38 0	13 10	2 9	
		(2 doz)	(2 doz)		
large		54 0	19 7	3 11	
		(2 doz)	(2 doz)		
Colivac (328 CCC)					
(vet.)	100ml	33 0ea	—	49 6	
Coltex (1232 T & R)					
cream		20 0	—	2 6	
Combizym (1490 IAP5)					
compound dragees	20	6 4ea	2 4ea	10 10	
	100	28 6ea	10 5ea	48 5	
	500	122 11ea	45 1ea	209 0	
Complan (518 Glaxo)					
	11b	53 0	—	5 5	
Cool Charm (105 8TD)					
deodorant roll-on		38 1	21 0	5 11	
refill		31 1	17 2	4 10	
Coolene (682 KCL)					
sunburn relief		22 0	8 1	3 6	
Cooltan (682 KCL)					
sun bronzing lotion		52 0	28 7	9 0	
suntan cream	No. 1	26 0	14 4	4 6	
	No. 2	38 0	20 11	6 6	
	No. 3	52 0	28 7	9 0	
Coopers (295 CM & R)					
Safe insect powder					
puffer		24 0	—	3 0	
Coppatan (682 KCL)					
suntan cream		38 0	20 11	6 6	
oil		38 0	20 11	6 6	
foam aerosol		70 0	38 6	12 0	
Cortef (1263 Upjohn)					
ointment					D
acetate ointment					D
Cortisyl (1087 Roussel)					
eye drops	3ml				D
eye ointment	3g				D
tablets	40				D
Coty (301 Coty) existing entry					D
Coty (301 Coty)					
airspun powder	2050	49 0	26 11½	8 6	
beauty facial	316	52 0	28 7	9 0	
cream powder					
compact	584	52 0	28 7	9 0	
refill	581	40 0	22 0	7 0	
twinset	2094	106 0	58 3½	18 6	
deodorant					
mist	330	56 0	30 9½	9 9	
roll-on	319	51 0	28 0½	9 0	
eye make-up					
browpencil	448	37 0	20 4	6 6	
browshadow	449	50 0	27 6	8 9	
cakeliner	453	47 0	25 10	8 3	
eyeshadow	444	50 0	27 6	8 9	
eyeshine	456	48 0	26 5	10 0	
linepencil	450	84 0	46 2½	14 9	
refill	451	30 0	16 6	5 6	
linerbrush	452	50 0	27 6	8 9	
liquidline	446	63 0	34 8	11 0	
longlash	440	97 0	53 4	17 3	
refill	441	67 0	36 10	11 9	
mascara	442	57 0	31 4	10 0	
roll-on-lash	454	84 0	46 2½	14 9	
shadowbrush	445	50 0	27 6	8 9	
stickshadow	443	50 0	27 4	8 9	
twinshadow	447	59 0	32 5½	10 6	
foundation cream	549	54 9	30 1	9 6	
hand care	296	36 0	19 9½	6 6	
Innovation					
eye liner gel	401	54 0	29 8½	9 6	
eyeshadow gel	402	54 0	29 8½	9 6	
make-up gel	400	66 0	36 3½	11 6	
instant cleanser	301	83 0	45 8	14 6	
Light and Lovely	530	56 0	30 9½	9 9	
lipstick	203	46 0	25 3½	8 0	
mirrored case	205	55 0	30 3	9 6	
Superclear	208	52 0	28 7	9 0	
liquid base	354	52 0	28 7	9 0	
moisture balancer	304	100 0	55 0	17 6	
moisture veil	353	79 0	43 5½	13 9	
all-in-one	355	72 0	39 7	12 6	
face formers	356	98 0	53 11	17 0	
nourishing cream	310	83 0	45 8	14 6	
revitalising cream	313	98 0	53 11	17 0	
rouge	255	49 0	26 11½	8 6	
skin freshener	307	83 0	45 8	13 6	
Slenderline pressed					
powder compact	585	80 0	44 0	14 0	
sub tint	541	29 0	15 11½	5 0	
sunshimmer					
make-up	538	80 0	44 0	14 0	
translucent					
highlighter	535	75 0	41 3	13 0	
loose powder	580	86 0	47 3½	15 0	
pressed powder	583	75 0	41 3	13 0	
Low and Gate (307 C&G)					
milk food					
full cream	16oz	46 8	—	4 5	
half cream	16oz	46 8	—	4 5	
humanized	16oz	46 8	—	4 5	
Lutex (256 CPL) existing entry					D

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Cutex (256 CPL)				toilet preparations				Dr. Browns (1442 BCB) †DDI			
basecoat	25 2	12 10	4 0	bay rum large	21 9	10 9	4 0	cough bottle	30 0	11 0	4
cuticle remover	25 2	12 10	4 0	with cantharadin†	21 9	10 9	4 0	pastilles	18 2	6 8	2
cream	25 2	12 10	4 0					Dropleptan (922 Ortho)†s4B			
emery boards	15 10	8 2	2 6	Custom (1505 CD & C)				ampoules 2ml	10	44 0ea	66
hand lotion	130g	41 0	21 0	camera cases				tablets 2.5mg	50	13 0ea	19
hand cream	70g	31 7	16 2	Classic III	108 0ea	37 6ea	199 6	Durenate (452 FBR)†s4B			
lipsticks				Cycloserine (413 Lilly)				suspension	40ml	7 9ea	11
colour gloss	39 6	20 2	6 3	Pulvules 250mg				tablets	8	5 0ea	7
gold glisten	44 3	22 7	7 0	500 & 1000	—	—	—	100	49 6ea	74	
opaline	44 3	22 7	7 0					500	220 5ea	330	
swivel	39 6	20 2	6 3	Cygnat (705 Kirby)				D.X. (608 Hinders)			
nail polishes				orange and halibut				v. poriser insole pr.	53 0	—	—
regular	25 3	12 10	4 0	vitamin tablets	100 60 0	—	9 0	Lasifix (1160 Solport)			
pearl	34 9	17 9	5 6	Cypres (Rigaud (47 Anestan)				finger stalls			
one coat	34 9	17 9	5 6	Cypres (Rigaud (325 C-A)				leather	small	11 0	—
see through	34 9	17 9	5 6	Cystopurin (1530 Fisons)				medium	11 4	—	—
opaline	44 3	22 7	7 0	tablets	40 27 6	10 1	3 8	large	12 4	—	—
gold glisten	44 3	22 7	7 0	80	46 4	17 0	6 10	ex. large	13 3	—	—
manicurist regular	49 0	25 0	7 9	Cythere (Rigaud (47 Anestan)				ex. ex. large	14 0	—	—
pearl	55 4	28 4	8 9	Cythere (Rigaud (325 C-A)				EG (1246 TYE)			
nail hardener	50 0	25 6	7 11	Dalivits (705 Kirby)				tablets	300	23 6	—
nail flex	14g	25 2	12 10	Dandricide (1113 S & B)				1000	60 0	—	—
oily polish remover				Dandricide (25 A5)				Electricque (813 MF)			
economy size	27g	20 6	10 6	Daptazole (894 Nicholas)				bubbling bath			
strong nail	14g	33 2	17 0	injection 30mg	25			fragrance	44 8	15 7	6
				tablets 100mg	20			dusting powder	94 8	49 6	16
				Decaserpyl plus (1087 Roussel) †s4B				parfum Cologne 2oz	80 0	41 10	13
				tablets	100 75 0ea	—	112 6	parfum creme	116 0	60 7	19
				20	—	—	—	perfume	phial	59 4	31 0
				Decortisyl (1087 Roussel)				presentation	127	66 6	21
				tablets 5 mg	30	—	—	Elestol (452 FBA) T5			
				Delsey (702 KC) 10 case minimum order				tablets	30	10 4ea	15
				facial tissues	150 32 0	4 5	1 11	150	46 4ea	—	69
				man size	100 37 0	5 1	2 2	Ellimans (414 Ellimans)			
				toilet tissue twin roll	40 0	(2doz)	2 3	(distributors 104 BP)			
				flat pack twin	31 8	(2doz)	1 9	embrocation royal	32 0	11 9	4
					(2doz)	—	—	universal	24 9	9 1	3
					(2doz)	—	—		32 0	11 9	4
				Deltacortone (837 M5D)				Elix. creosote codeine co. (211 Butler)			
				tablets 1 mg	—	—	—	Elix. phenobarb co. (211 Butler)			
				Denman (1255 UP) existing entry				Elizabeth Arden (60 Arden)			
				Denman (1255 UP)				all day foundation	404-00	—	22
				bath brush	D.18 38 3	14 0	6 0	anti brown masque	114-01	—	23
				set	D.28 70 5	25 10	11 0	astrigent cream	104-02	—	28
				circular massager	D.6 2 11	2 11	1 3	astrigent patter	770-00	—	45
				comb Mary Anne	D.10 7 11	2 11	1 3	atomiser	788-00	—	17
				fantail	D.11 7 11	2 11	1 3	base coat clear	356-65	—	12
				rat tail	D.16 7 11	2 11	1 3	pearly	354-65	—	12
				minor	D.34 15 5	5 8	2 5	Beauty 5leep	127-34	—	35
				corn eraser	D.23 32 0	11 9	5 0		127-35	—	65
				hair brushes	D.3 64 0	23 5	10 0		127-35	—	115
				gents Debonnair	D.1 20 9	7 7	3 3	body cream	344-88	—	23
				minor	D.1A 27 1	9 11	4 3	By-lines	214-02	—	35
				styling	D.18 20 9	7 7	3 3	cleansing cream	110-02	—	17
					D.4 109 4	40 1	17 0		110-04	—	28
					D.5 190 0	70 5	30 0		110-08	—	45
					D.14 44 9	16 5	7 0		110-16	—	75
					D.33 16 7	6 1	2 7	colour clear blushing		—	30
					D.19 32 0	11 9	5 0	gel		—	38
					D.17 10 3	3 9	1 7	bronzing gel		—	62
					D.7 19 3	7 1	3 0	colour veil set	547-00	—	62
				Dentifix (1430 DPLL)				compact	546-00	—	34
				denture repair kit	6 8ea	—	10 0	refill	548-66	—	15
				Depot-Glumorin (452 FBA)				blending brush	796-00	—	28
				ampoules 40bu	5 19 7ea	—	29 5	complexion clear	120-02	—	23
				Depot-Procafin (452 FBA)†					120-04	—	43
				ampoules 2ml	5 75 0	—	9 4	cream patter	780-00	—	45
				Dermicel (672 Johnson)				creme blush	541-00	—	32
				surgical tape 1/2in x 5yd	26 0	—	3 2	creme extor-	125-01	—	42
				1in x 5yd	42 0	—	5 3	dinaire	125-02	—	72
				2in x 5yd	76 0	—	9 6		125-35	—	112
				Detclo (746 Lederle) T5				cuticle cream	341-00	—	12
				tablets 300mg	500 207 0ea	—	310 10	eight hour cream	118-01	—	17
				De Witt's (372 De Witt)					118-02	—	28
				cough control †s7	1gal 45 0ea	—	—	tube	118-99	—	22
					1gal 80 0ea	—	—	eyebrow brush	781-00	—	5
					1gal 80 0ea	—	—	eyebrow pencil	373-00	—	8
					1gal 80 0ea	—	—	automatic	394-00	—	19
					1gal 80 0ea	—	—	refill	395-00	—	8
					1gal 80 0ea	—	—	eyelashes	398-00	—	41
					1gal 80 0ea	—	—	extra thick	399-00	—	47
					1gal 80 0ea	—	—	extra long	368-00	—	49
					1gal 80 0ea	—	—	eye jewel with fixtures	396-00	—	22
					1gal 80 0ea	—	—		398-99	—	7
					1gal 80 0ea	—	—	adhesive refill	398-99	—	7
					1gal 80 0ea	—	—	eye liner brush	790-00	—	7
					1gal 80 0ea	—	—	eye liner pencil	369-00	—	19
					1gal 80 0ea	—	—	refill	370-00	—	8
					1gal 80 0ea	—	—	eye liner cake	379-00	—	16
					1gal 80 0ea	—	—	liquid	390-00	—	17
					1gal 80 0ea	—	—	eye make-up remover	367-99	—	15
					1gal 80 0ea	—	—	eye shadow cake	381-00	—	16
					1gal 80 0ea	—	—	eye shadow cream	360-00	—	16
					1gal 80 0ea	—	—	creamy powder	377-00	—	23
					1gal 80 0ea	—	—	shado III compact	392-00	—	19
					1gal 80 0ea	—	—	eyebrow tweezers	774-00	—	23
					1gal 80 0ea	—	—	eyelash cosmetique in	392-00	—	19
					1gal 80 0ea	—	—	pastic case	419-00	—	41
					1gal 80 0ea	—	—	faint blush	419-00	—	41

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
ffly cleansing cream				milky liquid cleanser				liquid			50 0
112-02	—	—	17 0	202-72	—	—	22 0	eyelid shadow pressed	—	—	50 0
112-04	—	—	28 0	202-56	—	—	17 0	solid creme	—	—	50 0
112-08	—	—	45 0	202-80	—	—	28 0	eye make-up finishers	—	—	50 0
112-16	—	—	75 0	202-81	—	—	50 0	remover liquid	—	—	42 0
atherlight foundation				moisture cream				remover pads	—	—	50 0
403-00	—	—	17 0	103-01	—	—	16 0	lash lengthening	—	—	50 0
t box				moisture oil				mascara cake	—	—	50 0
950-00	—	—	290 0	209-55	—	—	12 0	roll-on	—	—	42 0
982-00	—	—	55 0	209-59	—	—	26 0	under eye primer	—	—	50 0
984-00	—	—	220 0	345-00	—	—	11 0	stick	—	—	50 0
960-00	—	—	340 0	345-01	—	—	13 6	Azuree			
985-00	—	—	280 0	346-00	—	—	13 6	bath crystals 16oz	—	—	100 0
963-00	—	—	520 0	343-62	—	—	8 0	Estrovis (1310 WW)†s4B			
976-00	—	—	630 0	orange skin food				tablets 2	162 0	—	20 3
966-00	—	—	105 0	113-01	—	—	17 0	Eucalyptine (115 Bengue)			D
970-00	—	—	65 0	113-02	—	—	28 0	Eurax (501 Geigy)			
954-00	—	—	500 0	113-04	—	—	45 0	lotion 150ml	79 0	—	9 11
986-00	—	—	360 0	113-08	—	—	75 0	60 and 120ml	—	—	D
955-01	—	—	42 0	113-16	—	—	125 0	Ever Ready (964 Personna)			
983-00	—	—	165 0	perfect finish				razor blades			
630-00	—	—	12 0	421-00	—	—	34 0	stainless single edge	4	46 0	16 11
ndkerchief tissues				115-01	—	—	17 0	razor set Peerless			D
777-00	—	—	5 0	115-28	—	—	12 0	Eve Reve (Rigaud (47 Anestan)			D
alng cream 102-02	—	—	15 0	puff for invisible veil				Eve Reve (Rigaud (325 C-A)			
usion foundation				compact 783-01	—	—	4 0	Exmarid (441 Exrid)			
410-00	—	—	34 0	rouge cream 602-00	—	—	16 0	lotion 200ml	2 8ea	1 0ea	5 0
411-00	—	—	46 0	sensitive skin cream	—	—	19 0	6oz	—	—	D
visible veil powder				—	—	—	32 0	Exuberance (813 MF)			
526-00	—	—	22 0	—	—	—	52 0	bubbling bath	44 8	15 7	6 11
524-00	—	—	47 0	shampoo egg fluff				fragrance	94 8	49 6	16 0
diamond cut compact				313-83	—	—	14 0	dusting powder	—	—	
582-00	—	—	75 0	skin tonic glass 208-69	—	—	17 0	Fabahistin (452 FBA) †37			
lorentine compact				208-79	—	—	34 0	suspension 100ml	63 0	—	7 10
581-00	—	—	85 0	208-81	—	—	64 0	tablets 20	43 0	—	5 4
napoleon compact				208-82	—	—	90 0	250	43 4ea	—	65 0
refill 553-60	—	—	16 0	lightweight 208-56	—	—	17 0	Fairy (1010 P & G)			
visible veil pressed				208-80	—	—	34 0	soap complexion	54 2	19 4	1 2
powder gilt compact				208-96	—	—	90 0	(6doz)	56 11	20 4	1 10
559-66	—	—	30 0	soothing lotion 203-00	—	—	14 0	(4doz)	36 2	12 11	2 4
refill 560-00	—	—	13 0	spatula 789-00	—	—	4 0	family	36 2	12 11	2 4
rn" compact				special astringent				(2doz)	—	—	
refill 579-00	—	—	21 0	201-59	—	—	19 0	Famel (690 Keldon)			
refill 580-00	—	—	14 0	201-69	—	—	32 0	pastilles	23 1	8 3	3 3
wer gilt complete				201-76	—	—	47 0	children's	21 3	7 7	3 0
56700	—	—	55 0	special eye cream				syrup †DDI small	28 5	10 2	4 0
mond cut complete				361-02	—	—	17 0	large	44 4	15 10	6 3
refill 566-00	—	—	118 0	361-01	—	—	12 0	family	76 10	27 6	10 10
tint	—	—	15 0	special hormone cream				Fe-cap (824 MCP)			
brush 787-00	—	—	22 0	121-01	—	—	45 0	capsules 30	6 0ea	—	9 0
outline pencil				121-02	—	—	75 0	2500	312 6ea	—	468 9
644-00	—	—	19 0	spot pruf cream				Fe-cap C (824 MCP)			
refill 645-00	—	—	8 0	119-01	—	—	39 0	capsules 30	8 6ea	—	12 9
stick case gilt				sun gelee 701-99	—	—	19 0	1000	200 0ea	—	300 0
214-02	—	—	19 0	sunpruf cream 700-99	—	—	17 0	Fe-cap folic (824 MCP)			
ows design 658-00	—	—	30 0	suntan oil 703-61	—	—	15 0	capsules 30	7 6ea	—	11 3
iamond cut 660-00	—	—	35 0	tooth paste 778-99	—	—	6 0	500	75 6ea	—	113 3
lour clear 637-00	—	—	12 0	top coat 355-65	—	—	12 0	2500	333 4ea	—	500 0
erchange refill				transparent powder				Feedrite (454 Feedrite) existing entry			D
633-00	—	—	12 0	503-00	—	—	34 0	Feedrite (454 Feedrite)			I
verings 636-00	—	—	12 0	compact 504-00	—	—	22 0	(distributors 1349 LW)			
uid night cream				refill 505-00	—	—	15 0	feeders insulated			
126-02	—	—	52 0	Ultra Amoretta				complete			
126-04	—	—	92 0	402-00	—	—	17 0	Supreme			
126-08	—	—	152 0	vitamin cream				(wide mouth)	76 0	—	9 6
ke-up brush 791-00	—	—	8 0	117-01	—	—	19 0	(narrow mouth)	68 0	—	8 6
792-00	—	—	9 0	117-02	—	—	32 0	stoppers	4 0	—	4 6
794-00	—	—	18 0	117-04	—	—	52 0	teats anti-colic for			
ke-up purse 326-00	—	—	42 0	Elle (47 Anestan)				narrow necks	6 8	—	10
scarette 388-00	—	—	25 0	Elle (325 C-A)				wide necks	8 0	—	1 0
refill 389-00	—	—	17 0	Elnett (525 Golden)				food and bath			
n's				Satin aerosol 75g	43 0	23 8	6 11	thermometers	77 4	—	9 8
ter-bath talc 909-06	—	—	24 0	Emotion (596 HR)				Felice (76 Atkinson)			
er-shave lotion				dusting powder 6708	—	—	35 0	parfum de toilette			
900-00	—	—	19 0	eau de parfum 6502	—	—	34 0	mini mist	97 6	53 7	16 6
901-00	—	—	35 0	spray 6501	—	—	50 0	Femfresh (47 Anestan)			D
andalwood 900-11	—	—	19 0	hand and body lotion				Femfresh (325 C-A)			I
901-11	—	—	35 0	6844	—	—	24 0	Fenjal (1113 5 & B)			
at ser 924-00	—	—	18 0	parfum 6612	—	—	147 0	"Classic"			
ntine solid				parfum creme 6533	—	—	47 0	creme bath 231cc	220 1	111 1	34 6
949-00	—	—	18 0	perfume spray 6610	—	—	45 0	"Fresh"			
ssic Cologne				soap (3) 6883	—	—	30 0	creme bath 21cc	27 1	13 8	4 3
927-00	—	—	32 0	talcum 6733	—	—	19 6	98cc	107 0	54 0	16 9
de Cologne				Energen (1114 SEF)				Fergluite (17 Agprolin)			
925-00	—	—	27 0	rye crispbread 4oz	19 0	—	1 11	tablets 100	4 6ea	—	—
926-00	—	—	49 0	savory crispbread 3oz	20 8	—	2 1	Fiesta (153 BSC) 25 case minimum order			
923-00	—	—	23 0	wheat crispbread 4oz	19 0	—	1 11	towels 1-roll	33 8	4 8	2 4
de toilette 931-00	—	—	68 0	wheat flakes 8oz	26 5	—	2 8	(2 doz)	49 3	6 9	3 8
odorant liquid				digestive biscuits 5oz	16 10	—	2 0	(1½ doz)	—	—	
919-00	—	—	13 0	Eno's Fruit Salts (104 BP)				Firmo-Lift (60 Arden)			
rosol 918-00	—	—	28 0	22 11	8 5	—	3 2	treatment lotion			
ll-on 935-00	—	—	13 0	30 9	11 4	—	4 3	204-57	—	—	32 0
eam 920-00	—	—	15 0	50 8	18 7	—	7 0	204-65	—	—	55 0
spray 938-00	—	—	25 0	Entroquin (312 AC)†DDI	23 0	8 5	3 9	210-55	—	—	28 0
tonic 936-00	—	—	28 0	tablets 20	—	—	—	210-59	—	—	52 0
cream 933-00	—	—	15 0	Ephazone (47 Anestan)				Flagyl (971, PSMB)			
electric shave				Ephazone (325 C-A)				Compak T5	20 0ea	—	30 0
ion 916-00	—	—	19 0	Epontol (452 FBA)				Flawless (256 CPL)			
917-00	—	—	35 0	ampoules 10ml 5	12 0ea	—	18 0	cream	33 8	17 2	5 4
ving cream 905-00	—	—	15 0	25	54 0ea	—	81 0				
ving cream foam				Erace (813 MF)							
903-00	—	—	17 0	plus	62 0	52 5	10 5				
o hand 921-00	—	—	10 0	Erasmic (509 Gibbs)							
th 922-00	—	—	14 0	Superfoam aerosol	38 8	14 2	5 6				
o hand in dish				Estee Lauder (425 ELC)							
921-23	—	—	14 0	eye products							
ekender 323-00	—	—	34 0	eyebrow cake	—	—	50 0				
t box 940-00	—	—	45 0	eye drops	—	—	50 0				
943-62	—	—	105 0	eyelash night creme	—	—	50 0				
915-00	—	—	135 0	roll-on	—	—	50 0				
945-00	—	—	190 0	eyelid foundation	—	—	50 0				
				eyelid liner cake	—	—	50 0				

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Floradix (1034 R & P)				Germoloids (104 8P)				Handy Andies (153 85C)	25 case minimum order		
bio elixir 350cc	—	—	30 0	ointment	32 0	11 9	4 5	tissues	47 3	6 6	
12oz	—	—	—	suppositories	32 0	11 9	4 5		(1 gross)	(1 gross)	
Floris (468 F)					60 11	22 4	8 5	Hanimex (565 Hanimex)			
creme de lys	—	—	13 0	Gestone (930 P & 8) ts48				projector slide	—	—	199
	—	—	25 6	ampoules 50mg/1ml	72 0	—	9 0	Hanimette 100	—	—	
Fluggelin (1034 R & P) existing entry				100mg/2ml	96 0	—	12 0	hair colour tube	25 8	14 1	4
Fluggelin (1034 R & P)				Gibbs (509 Gibbs)				Harriet Hubbard Ayer (575 HHA)			
8oz	—	—	9 0	fluoride toothpaste				Harvey's (139 8leasdale)			
16oz	—	—	17 6	standard	19 9	7 3	2 9	veterinary products			
4lb	—	—	68 0	large	27 8	10 2	3 11	aconite powders ts1	52 0	19 1	
Freed (328 CCC)				economy	39 1	14 4	5 6	embrocation ts1	7dr. 44 0	16 1	
powder (vet.)	17 8ea	—	26 6	toothbrush short head	16 8	—	2 0	2oz	74 0	27 1	
	61 4ea	—	92 0	junior	12 8	—	1 6	10oz	224 0	82 1	
	133 4ea	—	200 0	Gillette (514 Gillette)				hair restoring			
Freflo (1349 LW) existing entry				razor three piece	32 4	11 1	4 11	ointment	41 0	15 0	
Freflo (1349 LW)				Sportsman set	—	—	—	red lotion	1pt 46 0	16 10	
feeding bottles wide				Glumorin (452 F8A)				1qt	60 0	22 0	
neck				tablets 30bu	100 54	2ea	81 3	worm condition			
polythene with teat				Glyco Thymoline (261 Christy)				powders without			
4oz	21 4	—	2 8	Glykola (17 Agprolin)				balls ts1	52 0	19 1	
8oz	24 8	—	3 1	500ml	11 0ea	—	—	for foals and yearlings	52 0	19 1	
heat resistant glass				21	20 0ea	—	—				
8oz	29 4	—	3 8	36	36 0ea	—	—	Hazeline Snow (208 8W)			
polycarbonate				9	9 0ea	—	—	Heaven Sent (596 HR)			
4oz	24 8	—	3 1	pro. infans	500ml	—	—	bath cubes (6)	4321	—	12
8oz	31 4	—	3 11		21	16 0ea	—	bath essence	4303	—	21
feeding bottle set	11 8ea	—	17 6		30	30 0ea	—	dusting powder	4233	—	15
spare caps and discs				Golden Babe (761 Lilia-White)				4208	—	27	
set of 1	4 8	—	7	Bouncer baby pants	15 8	—	1 11	4212	—	13	
set of 3	10 4	—	1 4	disposable napkins	10 23	8	2 6	4344	—	14	
teats (1)	8 8	—	1 1	20	45 1	—	4 9	perfume	4122	—	82
(3)	24 0	—	3 0	48	106 5	—	11 1	perfume creme	4032	—	24
teat cover	6 0	—	9	Snuggi-pants	32 3	—	3 9	skin perfume	4023	—	21
Fresh'n Dainty (506 Gerhardt)				Goya (532 Goya)				spray	4002	—	19
(distributors 1377 R & A)				bath salts				4022	—	36	
dry spray Fleur de Lis	37 0	19 4	5 11	dusting powder				soap complexion (3)	4333	—	15
Fresh Start (256 CPL)				talcum luxury				bath (3)	4336	—	22
cleansing gel	56g	19 0	5 11	Cologne gift size				traveller's joy	4460	—	30
French Almond (1070 Windsor)				perfume miniature				Heinz (593 Heinz) (all 5 to 9 case rate)			
spray Cologne	50g	92 8	49 8	Cedar Wood hair groom				toddler foods			
Fresh & Dry (172 8MCL)				G.P. (302 Chemo)				macaroni & beef in tomato			
100g	49 4	27 2	7 9	cream cleaner	15oz	29 3	3 3	sauce, vegetable &			
185g	74 9	41 1	11 9	1gal	20 0ea	—	—	lamb stew, thick			
roll-on	40 2	22 1	6 5	Gravindex (922 Ortho)				chicken broth with			
refill	35 0	19 3	5 5	pregnancy slide test				vegetable & rice,			
Fynnon (104 BP)				20-pack	75 0ea	—	112 6	vegetables with beef			
salts	29 0	10 8	4 0	100-pack	345 0ea	—	—	can 7oz	24 2	—	1
spa bath salts	23 1	12 9	3 7	Green Velvet (596 HR)				(2 doz)			
Gala of London (876 MP)				bath essence	5303	—	21 0	Helena Rubinstein (596 HR)			
azure cleaner	IGE9	65 10	36 2	dusting powder	5208	—	27 0	anti-wrinkle lotion			
moisture	IGF2	71 5	39 3	flask	5233	—	15 0	0304	—	—	22
toner	IGE1	65 10	36 2	spray	5212	—	13 6	0308	—	—	39
miniature	IGG1	70 0	38 6	hand lotion	5344	—	14 6	automatic sable			
eyelashes				perfume spray	5102	—	37 0	lip brush	1620	—	12
half measures	IGH7	109 3	60 1	skin perfume	5023	—	21 0	barrier lipstick	1611	—	14
full measures	IGH6	120 5	68 9	spray	5002	—	19 6	beauty case	8914	—	350
Face Lift	IGG8	77 0	42 4	5022	—	—	36 0	8940	—	—	125
golden cleanser	IGF6	65 10	36 2	soap complexion (3)	5333	—	15 0	8945	—	—	220
toner	IGF7	65 10	36 2	bath (3)	5336	—	22 6	8946	—	—	208
moisture	IGG2	71 5	39 3	Griptight (1349 LW) existing entry				8947	—	—	178
dry skin	IGF9	70 0	38 6	Griptight (1349 LW)				Beautilift	0605	—	50
natural cleanser	IGF3	65 10	36 2	bottle brushes				beauty tissues	1900	—	3
moisture	IGF5	71 5	39 3	standard	10 0	—	1 3	beauty sun fluid	2854	—	16
toner	IGF4	65 10	36 2	de luxe with handle	18 0	—	2 3	cream	2813	—	12
miniatures	IGF8	70 6	38 9	feeding bottles narrow				bleaching cream	0621	—	14
Night Life	IGC6	88 3	48 6	neck				Conceal	1475	—	16
pure moisture	IGG7	88 3	48 6	polythene with teat	16 0	—	2 0	Contour-Lift film	0662	—	37
party palette	IGJ1	141 0	77 6	heat resistant glass				deep cleanser	0122	—	12
wash off	IGG9	86 11	47 10	with teat	20 0	—	2 6	0124	—	—	16
beauty soap	IG64	—	—	spare glass	16 0	—	2 0	0129	—	—	27
cleansing milk	IG47	—	—	polycarbonate with				deodorant anti-			
hand lotion	IG61	—	—	teat	25 4	—	3 2	perspirant roll dry			
lemon cleanser, pink				pacifier American style	12 0	—	1 6	2402	—	—	12
cleanse, tonic	IG47	—	—	soothers cherry or				eau de Cologne	8002	—	18
maxima cleanser	IG53	—	—	straight	5 0	—	8	spray	8022	—	33
gelee	IG60	—	—	soother rattle	9 9	2 3	1 6	8023	—	—	19
hand care	IG59	—	—	teething pacifiers (2)	14 0	—	1 9	eau verte	0632	—	42
matte velvet	IG11	—	—	teething ring soother	9 6	—	1 3	eyebrow pencils	1750	—	4
velvet bloom brush				teats narrow neck				everpoint	1751	—	18
toning lotion	IG48	—	—	cherry or straight	5 6	—	9	refill	1752	—	7
Gelufen (17 Agprolin)				Griptiny (1349 LW) feederette				eye lashes real hair			
mixture	500ml	11 0ea	—	Grosvenor (547 GPC)				1770	—	—	37
	11	20 0ea	—	miniature tankard	8	26 0	4 6	extra thick	1772	—	47
	21	36 0ea	—	bubble bath dimple	16	18 8	2 11	eye liner liquid	1761	—	13
Genasprin (1530 Fisons)				dimple hand painted	16a	20 9	3 3	red sable brush	1762	—	8
tablets	28	15 6	5 8	floral shatterproof	17	22 0	3 6	eyeliner pencil	1763	—	15
50	26 0	9 6½	4 2	Christmas lantern	49	54 0	8 6	refill	1764	—	7
100	42 8	15 8	6 10	gift packs				eye shadow stick			
Genticin (187 85) Ts				dimple fantasy	5	19 0	3 3	propelling	1760	—	15
cream	100g	46 0ea	—	hand painted	5a	21 9	3 9	fashion brow	1755	—	17
injection paediatric				rainbow-box	9	28 6	4 11	fashion matte shade	1765	—	
2ml	6	58 0ea	—	lantern delights	36	38 0	6 6				
ointment 100g	46 0ea	—	69 0	foam bath/soap	43	50 6	7 11	Grecian anti-wrinkle			
Geordie (1463 V8L)				fantasy/soap	83	32 6	5 3	cream	0211	—	16
home brewing kits				Guttilin (115 Bengue)				Headliner	8531	—	16
beer	6 2ea	—	8 6	Hacks (1328 White Hudson)				herbal skin tonic	0315	—	14
5gal	9 9ea	—	13 6					0318	—	—	22
2gal	6 10ea	—	9 6	polythene bags				Herbessence			
Geriatone (1091 Rybar)								beauty bath	1134	—	35
Gerivin (1091 Rybar)								1138	—	—	60
tonic	115ml	42 0	15 5	5lb	23 4ea	6 2ea	—	body smooth	1146	—	32
250ml	84 0	30 10	13 1	Halina (1136 Silber)				illumination compact			
Germolene (104 BP)				500 camera 35mm	—	—	459 6	make-up	1020	—	48
medicated plasters	tin	21 9	8 0	Haliborange (34 A & H)				refill	1025	—	17
ointment				tablets	30	28 4	4 3	eyebrow brush-on	1055	—	36
						(1½ doz)		eyeliner cake	1080	—	33
tube	21 9	8 0	3 0	pack of 25				eyeliner fluid	1082	—	33

	Trade	Tax	Retail
shadow cake 1072	—	—	36 0
shadow stick 1070	—	—	21 0
se powder 1002	—	—	50 0
undation 1011	—	—	50 0
tick 1060	—	—	21 0
ascara brush wand 1087	—	—	32 0
efill 1604	—	—	20 0
rage 1601	—	—	12 0
tick golden 1601	—	—	12 0
uidine 0651	—	—	16 0
scara 1742	—	—	12 6
over pads 1713	—	—	19 6
scara new silk 1714	—	—	12 6
ng-lash 0601	—	—	16 0
efill 1830	—	—	42 0
icated cream 1831	—	—	16 6
ural blush 1831	—	—	16 6
dividual compact 1835	—	—	25 6
lescopic brush 0201	—	—	16 6
night cream 0202	—	—	28 0
eurized cream 0104	—	—	25 0
0108	—	—	40 0
ning lotion 0322	—	—	14 0
0324	—	—	24 0
0328	—	—	40 0
ge cream 1811	—	—	14 0
uid 1801	—	—	14 0
mitar long-lash 1703	—	—	25 0
fill 1704	—	—	16 6
mpoo 8542	—	—	10 0
nde tone 8552	—	—	10 0
unette tone 8512	—	—	9 0
k sheen 8514	—	—	14 6
er tone 8522	—	—	10 0
film 1340	—	—	16 0
highlights 1330	—	—	21 0
leg & body make-up	—	—	30 0
clearing cream 0611	—	—	16 0
ning lotion special 0344	—	—	24 0
0348	—	—	40 0
w lotion 1434	—	—	16 0
cial pore mask 0502	—	—	17 6
y-long" hair spray 8537/9	—	—	14 6
tan oil 2805	—	—	12 6
tonic 2842	—	—	16 0
in a minute 2834	—	—	16 0
yn and Country 1451/61	—	—	16 0
undation 1452	—	—	24 0
ra Feminine beauty oil 0452	—	—	57 0
eam 0452	—	—	57 0
min nail food 2290	—	—	15 0
hing grains 0672	—	—	12 6
ter Lily 0114	—	—	25 0
ansing cream 0604	—	—	16 0
thifying eye cream 0604	—	—	16 0
olac (307 C & G) 16oz	46 8	—	4 5
ey (599 Henleys) 54 0ea	—	—	—
e incontinence 8 6ea	—	—	—
pliance 16 8ea	—	—	—
mplete set 27 6ea	—	—	—
cton supporting bag 14 0ea	—	—	—
ith leg and waist 9ea	—	—	—
ands 14 0ea	—	—	—
posable urine bags 27 6ea	—	—	—
(100) 14 0ea	—	—	—
ber collar 9ea	—	—	—
ber non-return	—	—	—
lve	—	—	—
ber rings	—	—	—
in (930 P & B)	—	—	—
esetas (47 Anestan)	—	—	—
esetas (325 C-A)	—	—	—
eberts (1362 PCB)	—	—	—
mbred 19 6	—	—	2 2
ch reduced slices 19 6	—	—	2 2
d Dri (1052 Revlon)	—	—	—
y deodorant 0567	—	—	12 6
(813 MF)	—	—	—
m mascara 35 4	18 6	—	6 0
make-up 38 0	19 10	—	6 5
50 0	26 2	—	8 5
ft (1246 TYE)	—	—	—
ey & yeast tablets 60	19 6	—	2 6
150	42 0	—	5 0
300	60 0	—	7 0
1000	10 0ea	—	15 0
asses & yeast tablets 60	19 6	—	2 6
150	42 0	—	5 0
300	60 0	—	7 0
1000	10 0ea	—	15 0

	Trade	Tax	Retail
Hirudoid (1490 IAP5) ointment 14g	4 8ea	—	6 3
Hydrocortisyl (1087 Roussel) cream/ointment 15g	—	—	D
1% 5g	—	—	D
1% 15g	—	—	D
injection 25 mg/ml 1ml	—	—	D
Hygroton (501 Geigy) tablets 100 mg 15	—	—	D
Hypnotique (813 MF) bubbling bath	—	—	—
fragrance 44 8	15 7	—	6 11
dusting powder 94 8	49 6	—	16 0
parfum Cologne 2oz 80 0	41 10	—	13 6
parfum creme 116 0	60 7	—	19 7
perfume phial 59 4	31 0	—	10 0
presentation size 127 4	66 6	—	21 6
Ibcol (671 Jeyes) disinfectant medium 16 11	—	—	1 10
giant 23 4	—	—	2 7
economy 34 11	—	—	3 10
extra 13 10ea	—	—	17 4
5gal 61 8ea	—	—	79 4
Ilford (645 Ilford) films black and white	—	—	—
FP4 126	36 0	20 0	6 0
Selochrome 126	—	—	—
ID-11 developer 600cc 2 8ea	—	—	4 0
Illofix 11 4 0ea	—	—	6 0
PQ universal developer 20oz 7 0ea	—	—	10 6
ID-11 developer 20oz	—	—	D
Ilonium (1575 Ilon) 100g 8 0ea	2 11ea	—	—
450g 32 0ea	11 9ea	—	—
Ilotycin (413 Lilly) suspension	—	—	D
Immac (655 ICC) hair remover aerosol 153 11	84 8	—	25 0
Imuran (208 BVV) tablets 100mg	—	—	D
Inecto (1028 Rapidol) colour creme 57 0	31 0	—	9 8
cream bleach 60 0	33 0	—	10 3
cream hair lightener 27 0	15 0	—	4 7
four-in-one 43 0	24 0	—	7 4
hair colour stain remover 94 0	52 0	—	16 1
Hair Magic 36 0	20 0	—	6 2
Hi-lift 36 0	20 0	—	6 2
Hint of a Tint shampoo 9 1	5 0	—	1 6
medicated 9 1	5 0	—	1 6
Inecto Rapid 43 0	24 0	—	7 4
117 0	64 0	—	19 11
medicated shampoo 6 8	2 5	—	1 1
peach nut oil shampoo 6 8	2 5	—	1 1
shampoo hair colour remover 94 0	52 0	—	16 1
Inco (1073 Robinson) pads 10	5 8ea	—	7 9
Indocid (837 MSD) capsules 50 mg 100	75 0ea	—	112 6
Innoxa (654 Innoxa) eye collection	—	—	—
mascara brush-on 15 0	—	—	15 0
refill 10 0	—	—	10 0
mascara block 10 0	—	—	10 0
pencil 5 0	—	—	5 0
shadow gleam eye shadow 8 5	—	—	8 5
shadow soft powder 7 7	—	—	7 7
shadow 12 0	—	—	12 0
dual compact 7 7	—	—	7 7
liner cake 12 0	—	—	12 0
with brush 7 7	—	—	7 7
liner liquid 12 0	—	—	12 0
with brush 23 1	—	—	23 1
cleansing milk large 10 10	—	—	10 10
coverstick 41 9 2	—	—	9 2
cream satin 9 2	—	—	9 2
satin bloom 9 2	—	—	9 2
mascara cream 9 2	—	—	9 2
Sunplay lotion 9 2	—	—	9 2
Intimate (1052 Revlon) diamond	—	—	D
facel spray 4706	—	—	45 0
dusting powder 0364	—	—	37 6
lotion 0372	—	—	15 0
milk bath 0745	—	—	40 0
perfume 0958	—	—	185 0
soap 0710	—	—	19 0
Intracel (1053 Rexall) cream 50g	31 6	11 6½	4 9
Intradex (518 Glaxo)	—	—	D
Intralipid (930 P & B) 20% 100ml	—	—	D
Introflodex (518 Glaxo)	—	—	D
Iodex (1153 SKF) with methyl sal. 25g	24 0	8 9	3 9
1oz	—	—	D
Iron Jelloids (104 BP) 51 11	—	—	5 7
85 3	—	—	9 2

	Trade	Tax	Retail
Jackel (1412 Jackel) combs aluminium	—	—	—
pocket 200	27 4	10 0	4 3
medium 210GF	32 0	11 9	4 11
dressing 225	32 0	11 9	4 11
tail 252	33 9	12 5	5 3
combs shell 108	25 9	9 5	4 0
110	25 9	9 5	4 0
152	32 3	11 10	5 0
163	32 3	11 10	5 0
Jacksons (1307 Waterhouse) drawing ointment	12 0	4 5	1 10
19 6	7 1	—	2 10
19 6	7 1	—	2 10
41 0	15 1	—	6 0
63 0	23 1	—	8 9
Jackson's (662 EJ) pastilles	—	—	—
eucalyptus and menthol 2oz	18 2	—	2 3
Gee's lintus †DDI 2oz	16 9	—	2 0
glycerine thymol 50g 18 2	—	—	2 3
liquorice mentholated 17 0	5 11	—	2 9
bronchial 17 0	5 11	—	2 9
Ress-Q 17 0	5 11	—	2 9
lozenges bismuth 1oz	13 7	—	—
Brompton 2oz	18 2	—	2 3
lime flavoured 2oz	12 0	4 5	—
sulphur 5 0	—	—	7
linseed liquorice 1oz	—	—	—
linseed, liquorice and chlorodyne †DDI 2oz	12 6	—	1 6
2oz	18 2	—	2 3
sulphur 2oz	18 2	—	2 3
pellets liquorice and menthol 12 0	—	—	1 6
Jacquelle (1412 Jackel) sunglasses	—	—	—
664 22 0	—	—	2 9
124; 819 40 0	—	—	5 0
881; 880 56 0	—	—	6 11
965; 1879 72 0	—	—	8 11
889 76 0	—	—	9 6
311 84 0	—	—	10 6
564; 565 100 0	—	—	12 6
1175; 1205; 885; 886 124 0	—	—	15 6
436; 2511 156 0	—	—	19 6
2505 160 0	—	—	21 0
Jean Sorelle (669 Sorelle) existing entry	—	—	D
Jean Sorelle (669 Sorelle) apothecary jar 107	57 4	21 0	8 11
bubble bath 91	48 2	17 8	7 6
astronauts 92	63 9	23 4	9 11
Egyptian vase 97	83 0	30 5	12 11
new decanter 89	80 4	29 5	12 6
poodle 71	31 7	11 7	4 11
spiral bottle 707	17 8	6 4	2 9
bubble bath refill 929	31 7	11 7	4 11
bubble car 930	57 4	20 6	8 11
bunny pack 923	50 10	18 2	7 11
captive tiger 19A	41 9	15 4	6 6
champagne bubble bath 38	22 6	8 3	3 6
junior 40	11 9	4 4	1 10
miniature 105	37 0	13 7	5 9
trio pack 705	33 9	9 11	5 0
cotton wool puffs 220	52 2	28 8	8 11
glass decanter with bath salts 804	61 0	22 4	9 6
glass decanter bubble bath 77	34 0	18 8	5 11
Judith bath cream 922	67 6	24 9	10 6
jug vase 815	40 6	21 9	6 11
lantern perfume 809	55 0	24 7	8 11
Little Miss Bathtime 928	57 4	20 11	8 11
little squaw 78	75 8	41 7	12 11
luxury bath salts 956	50 10	18 8	7 11
new aquafloa 921	57 4	20 11	8 11
new decanter 73	63 9	23 4	9 11
p.v.c. 806	40 6	21 9	6 11
posie holder 75	43 11	24 2	7 6
ribbed bath salts 706	13 2	7 1	2 3
sesqui refill 11b 933	54 8	20 0	8 6
sitting doll 74	44 5	16 3	6 11
thumb bottle creamy 820	57 4	20 11	8 11
Timothy Turtle 80	63 9	23 4	9 11
vinyl duck & soap 81	63 9	23 4	9 11
vinyl walrus & soap 203	12 6	4 7	1 11
novelty range 212	61 0	22 4	9 6
almonds 208	70 2	25 9	10 11
animal soap 214	57 4	21 0	8 11
apothecary jar 808	20 10	7 8	3 3
autumn leaves 206	25 2	9 3	3 11
camberwick green 213	28 11	10 7	4 6
cricket ball 211	31 7	11 7	4 11
deep sea fish 210	38 0	13 11	5 11
guest soap 300	20 10	7 8	3 3
hearts & roses tray 200	9 8	3 6	1 6
Hector's House 312; 313; 314	48 2	17 8	7 6
Mickey Mouse 204	80 4	29 5	12 6
pannets 204	80 4	29 5	12 6
rattan baskets 204	80 4	29 5	12 6

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
soap-on-a-rope 306	38 0	13 11	5 11	June Geranium (60 Arden)	—	—	13 0	size 1	5	64 2	—
three animals 303	28 11	10 7	4 6	hand lotion 348-64	—	—	22 0	(6doz)	12	95 8	—
three ducks 301	44 5	16 3	6 11	soap hand (3) 749-81	—	—	36 0	(4doz)	12	55 0	—
three lambs 302	44 5	16 3	6 11	bath (3) 748881	—	—	—	(2doz)	12	28 0	—
travel soap 308	16 1	5 11	2 6	hand lotion 348-56	—	—	—	(2doz)	12	28 0	—
Trumpton 801	20 10	7 8	3 3	Karodor (328 CCC)	5×50g	16 0ea	5 4ea	29 4	K.Y. (672 Johnson)	41g	17 1
Jertox (1232 T & R) existing entry				Keflex (413 Lilly)	suspension 125mg/5ml	37 6ea	—	56 3	elly	—	—
Jertox (1232 T & R)				100ml	—	—	—	—	Lactocalamine (324 Crookes)	—	—
deodorant tablets	16 5	—	8	Kemeticine (227 Erba)	—	—	—	—	Lactocalamine (325 C-A)	—	—
holders	4 5	—	6	syrup	—	—	—	—	Laevoral (218 Calmic)	250 ml	12 11ea
fly killer aerosol	35 3	—	1 11	KiKU (446 FI)	—	—	—	—	Laevoral-C (218 Calmic)	100ml	6 9ea
fly spray	15 3	—	3 9	Cologne spray	10 9ea	5 11ea	22 6	—	liquid	250ml	14 9ea
household	8oz	15 3	—	Kleenex (702 KC)	10 case minimum order	—	—	—	Laevosan (218 Calmic)	—	—
lavatory blocks and	—	—	—	kitchen towels	32 7	4 6	2 0	—	ampoules	—	—
holder	10 0	—	1 3	twin pack	(1½ doz)	(1½ doz)	3 9	—	20% 10 ml	5	6 9ea
moth proofer aerosol	30 0	—	3 6	pretty patterns	(1½ doz)	(1½ doz)	3 10	—	40% 10 ml	5	8 3ea
moth crystals	100g	8 5	—	tissues Silk Soft	44 8	6 2	3 1	—	concentrate 62.5%	40ml	8 4ea
200g	14 10	—	—	boutique	(2doz)	(2doz)	1 3	—	Laevotonine (218 Calmic) †	100ml	63 0
500g	30 0	—	—	handy	(6doz)	(6doz)	2 3	—	Laanem (903 NPU)	—	—
Jeyes (671 Jeyes)				regular	100	65 6	9 0	—	hair spray	33 8	18 10
air freshener blocks	24 7	—	11	Knights (756 Lever)	150	65 6	9 0	—	Laanet (725 Lanalol)	—	—
(Whiz)	16 2	—	1 9	castile soap	100	65 6	9 0	—	(distributors 451 F & J)	—	—
fluid	20oz	27 9	3 0	toilet	150	44 8	6 2	—	relaxer	—	—
40oz	50 10	—	5 6	bath	100	32 2	4 5	—	Lasix (614 Hoechst) †s4B	—	—
1gal	13 5ea	—	17 1	for men	100	48 11	6 9	—	ampoules 2ml	5	13 8
5gal	57 11ea	—	69 11	Harlequin	100	48 11	6 9	—	Lembena (103 Beecham)	—	—
Freshbin powder 680g	17 6	—	1 10	Knights (756 Lever)	100	48 11	6 9	—	Lentheric (753 Lentheric)	—	—
toilet flats	38 1	—	1 6	castile soap	100	48 11	6 9	—	cleansing mousse	—	—
soft single	(3 doz)	—	2 7	toilet	100	48 11	6 9	—	enriched skin cream	—	—
double	(1½ doz)	—	1 0	bath	100	48 11	6 9	—	eye shadow pressed	—	—
baby soft single	(3 doz)	—	1 11	Kodak (711 Kodak)	100	48 11	6 9	—	powder	—	—
double	(1½ doz)	—	1 6	Instamatic camera	100	48 11	6 9	—	refill	—	—
manilla single	(3 doz)	—	2 8	colour outfits	100	48 11	6 9	—	applicator	—	—
double	(1½ doz)	—	2 8	"25"	100	48 11	6 9	—	face powder	—	—
manilla	(3 doz)	—	1 5	"33"	100	48 11	6 9	—	Finishing Touch puffs	—	—
Jeypine (671 Jeyes)				"33"	100	48 11	6 9	—	foundation lotion	—	—
disinfectant medium	16 11	—	1 10	"133"	100	48 11	6 9	—	cream	—	—
giant	23 2	—	2 7	"233"	100	48 11	6 9	—	mascara fixamatique	—	—
economy	34 8	—	3 10	projectors	100	48 11	6 9	—	refill	—	—
1gal	13 10ea	—	17 4	Carousel 5	800	0ea	440 0ea	1670 9	—	—	—
5gal	61 8ea	—	79 4	Carousel 5-AV	1070	0ea	588 0ea	2234 8	—	—	—
Johnsons (672 Johnson)				Instamatic movie cameras	—	—	—	—	—	—	—
bandages w.o.w. B.P.C.	—	—	—	M22	235	0ea	129 3ea	490 9	—	—	—
1in×4yd	4 3	—	7	M24	350	0ea	192 6ea	731 0	—	—	—
2in×4yd	6 11	—	10	M26	457	6ea	251 7ea	955 6	—	—	—
3in×4yd	9 8	—	1 2	M30	705	0ea	387 9ea	1472 4	—	—	—
4in×4yd	12 5	—	1 7	cases	65	5ea	36 0ea	136 8	—	—	—
bandages crepe B.P.C.	—	—	—	paper's	—	—	—	—	—	—	—
2in	25 0	—	3 0	Bromide (5W) Bromesko (5W)	—	—	—	—	—	—	—
2½in	30 3	—	3 5	2½×2½	100	4 6ea	2 6ea	9 3	—	—	—
3in	36 2	—	4 2	2½×3½	25	2 0ea	1 1ea	4 1	—	—	—
3½in	41 4	—	4 7	3½×4½	100	5 6ea	3 0ea	11 3	—	—	—
4in	47 2	—	5 2	3½×5½	25	3 0ea	1 8ea	6 2	—	—	—
6in	70 6	—	7 9	4½×6½	100	9 0ea	4 11ea	18 5	—	—	—
cellulose wadding	—	—	—	6½×8½	25	3 6ea	1 11ea	7 2	—	—	—
B.P.C.	16oz	36 0	4 0	8×10	100	11 0ea	6 1ea	22 7	—	—	—
cotton wool B.P.C.	—	—	—	10×12	100	16 6ea	9 1ea	33 10	—	—	—
1oz	9 5	—	1 2	12×15	100	10 4ea	2 2ea	8 2	—	—	—
4oz	26 4	—	3 0	12×15	100	15 0ea	8 3ea	30 9	—	—	—
16oz	87 6	—	9 9	12×15	100	28 6ea	15 8ea	58 5	—	—	—
cotton wool hospital	—	—	—	12×15	100	10 5ea	3 0ea	11 3	—	—	—
1oz	8 2	—	1 0	12×15	100	40 6ea	22 3ea	83 0	—	—	—
4oz	21 3	—	2 5	12×15	100	10 8ea	4 5ea	16 5	—	—	—
16oz	67 6	—	7 7	12×15	100	60 0ea	33 0ea	123 0	—	—	—
dressing pack sterilised	18 7	—	2 3	12×15	100	12 0ea	6 7ea	24 7	—	—	—
gauze B.P.C.	1yd	14 2	1 9	12×15	100	90 6ea	49 9ea	185 6	—	—	—
3yd	31 2	—	4 0	Bromide (DW) Bromesko (DW)	—	—	—	—	—	—	—
6yd	56 11	—	6 5	2½×3½	100	6 6ea	3 7ea	13 4	—	—	—
12yd	110 6	—	12 2	3½×4½	25	3 6ea	1 11ea	7 2	—	—	—
gauze and cotton	—	—	—	4½×6½	100	10 6ea	5 9ea	21 6	—	—	—
tissue B.P.C.	16oz	104 0	11 9	6½×8½	25	6 0ea	3 4ea	12 4	—	—	—
Drug Tariff	16oz	88 0	9 9	8×10	100	19 6ea	10 9ea	40 0	—	—	—
incontinence pads	12	78 0	9 6	10×12	100	10 4ea	2 2ea	8 2	—	—	—
lint B.P.C.	1oz	14 1	1 9	12×15	100	10 5ea	3 0ea	11 3	—	—	—
4oz	45 0	—	5 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
16oz	162 6	—	18 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
lint boric	1oz	14 10	1 10	12×15	100	10 5ea	3 0ea	11 3	—	—	—
4oz	48 0	—	5 5	12×15	100	10 5ea	3 0ea	11 3	—	—	—
multiple pack dressing	—	—	—	12×15	100	10 5ea	3 0ea	11 3	—	—	—
No. 1	42 4	—	4 9	12×15	100	10 5ea	3 0ea	11 3	—	—	—
No. 2	85 8	—	9 5	12×15	100	10 5ea	3 0ea	11 3	—	—	—
N-A dressings	5 10	—	9	12×15	100	10 5ea	3 0ea	11 3	—	—	—
sterilised lint dressings	—	—	—	12×15	100	10 5ea	3 0ea	11 3	—	—	—
small	6 3	—	1 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
medium	9 2	—	1 2	12×15	100	10 5ea	3 0ea	11 3	—	—	—
large	14 7	—	2 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
triangular bandage	21 3	—	2 7	12×15	100	10 5ea	3 0ea	11 3	—	—	—
Johnsons (673 J of H)				12×15	100	10 5ea	3 0ea	11 3	—	—	—
cotton wool No.1	7 4ea	—	11 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
No.2	5 4ea	—	8 0	12×15	100	10 5ea	3 0ea	11 3	—	—	—
Jonquille (813 MF)				12×15	100	10 5ea	3 0ea	11 3	—	—	—
bubbling bath	—	—	—	12×15	100	10 5ea	3 0ea	11 3	—	—	—
fragrance	44 8	15 7	6 11	12×15	100	10 5ea	3 0ea	11 3	—	—	—
Jordan (1339Wilkinson)				12×15	100	10 5ea	3 0ea	11 3	—	—	—
toothbrushes adult	28 3	—	3 6	12×15	100	10 5ea	3 0ea	11 3	—	—	—
child	20 2	—	2 6	12×15	100	10 5ea	3 0ea	11 3	—	—	—

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
vely lashes	—	—	D	eye pads	116 0	—	—		family deodorant spray	52	27 6	8 11
ake-up case de luxe	—	—	D	Macey (1412 Jackel) existing entry	(1 gross)	—	—	D	fashion lower lashes	74 0	38 8	12 6
ail colour	—	—	D	Macey (1412 Jackel)	—	—	—		foam puff	6 0	3 2	1 0
remover	—	—	D	facecloths	14 9	2 0	—		invisible foundation	50 0	26 2	8 5
base coat	—	—	D	218	18 4	2 6	—		flexi tube	32 8	17 1	5 6
top coat	—	—	D	236	19 0	2 7	—		lip frosting	44 8	23 4	7 6
Onyx Cologne spray	—	—	D	217	20 0	2 9	—		lip gloss	38 8	20 2	6 6
deodorant stick	—	—	D	110	21 4	2 11	—		lipstick	44 8	23 4	7 6
oyal Rose range	—	—	D	112; 219; 234	23 9	3 3	—		manicure oil	32 8	17 1	5 6
pecial hand cream	—	—	D	202; 216; 237	23 9	3 3	—		mascara wand refill	32 8	17 1	5 6
ara perfume 1/2 oz	—	—	D	138	25 8	3 6	—		brush tip	50 0	26 2	8 5
weed bouquet mist	—	—	D	231; 232; 233; 235	27 6	3 9 1/2	—		nail base coat	32 8	17 1	5 6
parfum solide	—	—	D	220; 243	28 9	3 11 1/2	—		nail polish	26 0	13 7	4 5
smo (1490 IAP5)	37 6	13 9	7 0	223; 230	33 0	4 6 1/2	—		iridescent	31 4	16 4	5 3
old pack	—	—	D	140; 211; 239; 240	36 0	4 11 1/2	—		new formula	38 0	19 10	6 5
ebuoy (756 Lever)	56 5	20 8	1 3	139; 226	40 4	5 6 1/2	—		remover	38 8	20 2	6 6
oap	(6 doz)	(6 doz)	—	229	47 8	6 7	—		top coat	32 8	17 1	5 6
toilet	57 11	21 3	1 11	132	48 0	6 7	—		pastel touch	64 0	33 5	10 9
bath	(4 doz)	(4 doz)	—	143	62 3	8 7	—		roll-on deodorant	44 8	23 4	7 6
family	36 5	13 4	2 5						skin freshener	56 8	29 7	9 7
	(2 doz)	(2 doz)	—	Maclean (104 BP)	20 6	7 7	2 10		for men	—	—	—
a (761 Lilia-White)	17 11	2 7	2 3	indigestion tablets	36 3	13 4	5 0		after shave lotion	62 8	32 9	10 7
itary belts	14 0	—	1 5	powder	25 11	9 6	3 7		body talc	46 0	24 0	7 9
itary towels	12	25 7	2 7		36 3	13 4	5 0		clear gel tube	28 0	14 8	4 9
ets (761 Lilia-White)	10	22 7	—	Macleans (105 BTD)	19 7	7 3	2 9		deodorant Cologne	74 0	38 8	12 6
regular	20	39 9	4 2	toothpaste standard	27 11	10 3	3 11		deodorant spray	56 0	29 3	9 5
uper	10	24 9	2 7	large	39 3	14 5	5 6		Lazy shave	58 0	20 2	8 11
uper plus	20	44 8	4 8	economy					pre-electric shave	62 8	32 9	10 7
	10	27 2	2 10	Mac-lemon (103 Beecham)	29 0	10 8	4 0		tonic hair dressing	62 8	32 9	10 7
	20	49 4	5 2	cold treatment					Maybelline (1377 R & A)	—	—	—
o (308 Cow)				Mafu (506 Gerhardt)	10	5 11ea	—		mascara magic	39 0	21 5	6 6
ot water bottles	65 0	—	8 3	(distributors 1377 R & A)	40	11 9ea	—		refill	27 0	14 10	4 6
Airflow junior	78 0	—	9 9	insecticide strip	10	5 11ea	—		Ultralash	39 0	21 5	6 6
double heat	81 0	—	10 3		40	11 9ea	—		refill	27 0	14 10	4 6
standard	90 0	—	11 3	Ma Griffe (1469 PC)					Medaped (827 Medaped)	21 0	—	2 8
major	84 0	—	10 6	Cologne gift pack	C8111	112 9	60 6		bunion easer single	9 9	3 7	1 9
sheerline	—	—	—						corn-away pad	—	—	—
mel (1034 R & P) existing entry	—	—	D	Mandleberg (1287 Vitalam)					cushion heel hose	—	—	—
mel (1034 R & P)	—	—	D	hot water bottles	10	5ea	—		saver pair	12 0	1 8	1 9
8oz	—	—	9 0	candlewick covered	14	2ea	—		cushy-tred pair	22 3	—	2 10
16oz	—	—	17 6	quilted satin	13	1ea	—		foam cushion pair	65 5	—	8 2
4lb	—	—	68 0	velour	13	1ea	—		metatarsal brace	—	—	—
a (205 Burgess)	21 5	7 10	3 3	Marina (786 Macdonald)					single	34 0	—	4 3
ment	1 1/2oz	38 0	13 11	cosmetic bags and	44	22 9	8 4		pair	14 7	—	1 10
	3oz	11 0ea	4 0ea	purses	46	30 6	11 2		pair	19 0	—	2 5
	16oz	19 6ea	7 2ea		55	59 0	21 8		pair	53 0	7 3	7 3
	36oz	15 7	5 9		59	104 0	38 6		Megimide (894 Nicholas)	—	—	—
ils	31 0	11 5	4 7		60	45 6	16 8		ampoules 10ml	25	—	—
nd's (629 HL)					70G	43 0	15 9		Mellow Blossoms (280 CP) 5 pack minimum order	49 0	17 9	2 3
renaline cream†	30g	35 0	—	sponge bags	70L	43 0	15 9		toilet soap (4)	(1 gross)	(1 gross)	
ube	50g	53 0	—						Melody (412 Elida)7	47 1	25 11	7 11
	100g	75 0	—						hair colourant	—	—	—
nglex (256 CPL)				Mary Quant (876 MP)					Memoire Cherie (60 Arden)	—	—	—
il polish cream	17 4	8 10	2 9	blush sticks	92 5	50 10	16 6		bath cubes (6) 733-84	—	—	18 0
oonstones	23 8	12 1	3 9	breathalysers	19 8	7 2	3 6		bath oil 5 phials	766-84	—	40 0
lish remover	14 2	7 3	2 3	colour stick	92 5	50 10	16 6		bath salts	763-84	—	48 0
anne (261 Christy)				eye tints	58 6	32 2	10 6		travel	764-84	—	29 0
ash Cologne	105cc	58 6	32 2	lash colour	92 5	50 10	16 6		deodorant roll-on	732-00	—	14 0
210cc	93 8	51 6	16 0	refill	64 5	35 5	11 6		dusting powder	744-84	—	19 0
exane (649 ICI)				potion perfume	109 3	60 1	19 6		744-84	—	—	39 0
sting powder 0-6%	24 0	—	3 0	sun face	58 6	32 2	10 6		754-84	—	—	39 0
et.)	100g	—	—	sun soother	80 9	44 5	14 6		759-84	—	—	66 0
	75g	—	—	sun stick	55 3	30 5	9 11		755-84	—	—	16 0
l (451 F & J)				topspeed tan	89 8	49 4	16 0		379-84	—	—	26 0
n emulsion	175cc	35 4	13 0	Matthodorm. (809 M & W) †s4B					809-29	—	—	25 0
e Pat (1052 Revlon)				tablets	30	72 0	—		809-30	—	—	44 0
rtoise tone	3275	—	—	100	16 0ea	—	24 0		809-46	—	—	34 0
ashion case	3274	—	—	1000	150 0ea	—	225 0		991-01	—	—	165 0
hite fashion case									973-00	—	—	135 0
era moist	5566	—	—	Maws (810 Maw)					974-00	—	—	190 0
hion case	5416	—	—	Tufty Tail pads					319-84	—	—	24 0
efill				newborn	(20)	40 0	—		316-84	—	—	14 0
ozade (103 Beecham)				standard	(10)	23 3	—		357-64	—	—	17 0
small	15 6	3 6	1 3 *		(20)	44 0	—		357-71	—	—	25 0
	(2 doz)	(2 doz)	—		(30)	62 5	—		357-56	—	—	17 0
	25 9	5 8	3 4 *	Undercover Girl					357-88	—	—	25 0
				disposable briefs	23 9	—	11		761-84	—	—	58 0
				bikinis	(3 doz)	—	9		809-05	—	—	42 0
					(3 doz)	—	—		809-41	—	—	95 0
									809-42	—	—	140 0
									809-43	—	—	210 0
									809-44	—	—	360 0
									golden atomiser	809-47	—	103 0
									809-34	—	—	57 0
									809-33	—	—	82 0
									809-50	—	—	49 0
									750-84	—	—	13 6
									hand (3)	749-84	—	25 6
									travel	752-84	—	13 6
									332-84	—	—	34 0
									Menopax (894 Nicholas)†s4B	45 0	16 6	7 1
									cream	20g	—	—
									tablets	250	—	—
									Menaphthone (930 P & B)	—	—	—
									Micropore (1500 MM & M)	—	—	—
									surgical tape	—	—	—
									1/2 in x 5yd	51 0	—	3 2
									(2 doz)	42 0	—	5 3
									1 in x 5yd	(1 doz)	—	—
									2 in x 5yd	37 9	—	9 6
									(1/2 doz)	—	—	—
									Milk of Magnesia (976 PL)	—	—	—
									4oz	22 6	7 5	3 0
									12oz	51 11	17 0	6 11
									peppermint flavoured	—	—	—
									4oz	22 6	7 5	3 0
									8oz	41 3	13 6	5 6

		Trade	Tax	Retail	
tablets	handy	20 0	6 8	2 8	
	medium	41 3	13 8	5 6	
	large	63 8	21 1	8 6	
Mimette (1413 P & S)					D
(distributors 1545 Vestric)					
(distributors 649 ICI)					
Mimospray (1413 P & S)					D
(distributors 1545 Vestric)					
(distributors 649 ICI)					
MiniBisks (1530 Fisons)					
Minolta (667 JCL)					
cameras 2½ in square					
Autocord	819 0ea	433 6ea	1662 0		
Cd5	1029 6ea	545 0ea	2089 3		
cameras 5LR					
5R T101 f1.7 lens	1635 6ea	865 9ea	3319 0		
projector					
Autodual 8	660 0ea	349 6ea	1339 6		
Miocarpine (930 P & B)					D
Miocarpine (1476 SMP)					I
ophthalmic solution					
0.5%	10cc	4 3ea	—	—	I
	15ml	—	—	—	D
Miochol (930 P & B)					D
Miochol (1476 SMP)					I
Mister Smiths (1157 5)					D
shave foam	11oz				D
Mist. podophyllin co. (211 Butler)					D
Mist. tomorind co. rub. (211 Butler)					D
Mist. valer. brom. co. (211 Butler)					D
Molamel (1034 R & P)					
11b	—	—	11 6		
Moorland (751 LL)					
indigestion tablets	40 18 3	6 8	2 7		
	80 31 2	11 5	4 5		
Morny (862 Morny)					
after bath Cologne					
22352	—	—	14 9		
22362	—	—	24 9		
F/F or Sandalwood					
22352	—	—	15 9		
22362	—	—	26 6		
bath foam	22561	—	12 6		
Beauty Bath					
foam	22531	—	12 6		
22541	—	—	21 0		
dusting powder with					
puff	27310	—	17 6		
F/F or Sandalwood					
with puff		—	18 6		
eau de toilette	22301	—	10 6		
overnighter	22980	—	16 6		
perfume roll-on F/F					
22101	—	—	17 6		
perfumes Gardenia,					
Lily of the Valley					
22191	—	—	11 6		
F/F or Sandalwood					
aerosol	22201	—	12 6		
22201	—	—	24 9		
soap F/F, Pink Lilac,					
Gardenia, Lavender					
Flowers, Lily of the					
Valley, Sandalwood,					
toilet (3)	—	—	7 9		
bath (2)	—	—	8 6		
(3)	—	—	12 9		
visitors (5)	—	—	7 9		
toilet traveller 21411	—	—	5 0		
Mu-Cron (657 IL) †s7					
tablets	12 24 1	8 10	3 9		
	30 43 4	15 11	6 9		
Mulcets (1053 Rexall)					
20	23 6	8 7½	3 6		
Mum (172 BMCL)					
for Fresh & Dry see					
under Fresh & Dry					
Rollette refill					
perfumed	32 4	17 9	5 0		
unperfumed	32 5	11 11	4 8		
Mysore (47 Anestan)					D
Mysore (325 C-A)					I
"N" (333 Cupal)					
tonic syrup	6oz	24 3	3 0	3 6	
Nailoid (31 AP)					
(distributors 1377 R & A)					
nail hardener	40 0	20 11	6 6		
Natural Wonder (1052 Revlon)					
astringent lotion 5284	—	—	16 6	I	
blotting blusher 0622	—	—	31 6		
blotting pressed powder					
5349	—	—	19 0		
cleansing pads 5090	—	—	15 6	I	
fashion case 2833	—	—	11 0		
eyeliner cake 0599	—	—	17 6	I	
eye shadow 0593	—	—	25 0		
flowing lotion make-up					
5348	—	—	17 6		
lidliner brush 4694	—	—	11 6		
lipstick 0538	—	—	11 0		
make-up cake 5126	—	—	18 6		
pressed powder 0837	—	—	16 6		
replacement puff					
5029	—	—	3 0		
oil free make-up 5348	—	—	—	D	
skin lotion 0776	—	—	—	D	

		Trade	Tax	Retail	
Negram (97 Bayer) T5					
tablets	56	40 10ea	—	61 3	
Neo-Cantil (824 MCP) T5					
elixir	100ml	21 6ea	7 10ea	40 1	
tablets	50	35 4ea	12 11ea	65 11	
Nerissa (1160 Solport) existing entry					D
Nerissa (1160 Solport)					
puffs duet foam 2½ in					
(2)	15 9	8 8	1 4		
(2 doz)	(2 doz)				
flock foam	(2)	42 6	23 5	2 5	
(3 doz)	(3 doz)				
fur 2½ in	(3)	4 4ea	2 7ea	8 11	
lambskin 3in		25 6	14 0	4 4	
lambskin bath with					
bow 4in		60 0	33 0	10 3	
4½ in		70 6	38 9	12 0	
5in		82 0	45 2	14 0	
nylon 2½ in		11 0	6 0	1 10	
velour single sided					
carded 2½ in		16 9	9 2	1 5	
(2doz)	(2doz)				
double sided carded					
2½ in		11 3	6 2	1 11	
3in		12 9	7 0	2 2	
3½ in		14 9	8 1	2 6	
4in		16 9	9 2	2 10	
Netelast (1087 Roussel)					
elasticated net bandage					
size F	25m	183 11ea	—	—	
size G	25m	230 11ea	—	—	
Nethaprin Dospan (838 Merrell) †s4B					I
Nibiol (346 Dales)					
tablets	60	27 0ea	—	40 6	
	100	40 0ea	—	60 0	
	500	180 0ea	—	270 0	
Nilstim (1568 Trentham)					
tablets	100	10 0ea	—	15 0	
Nivea (1164 55L)					
creme	362	17 0	9 1	2 9	
	368	25 2	13 6	4 2	
tube	1613	20 7	11 0	3 4	
medical pack	370a	122 0	65 2	19 9	
polystyrene jar	366	46 11	25 0	7 9	
skin lotion	367	71 4	38 3	11 7	
	1705	23 1	12 5	3 9	
	1706	41 8	22 3	6 9	
shaving cream					
tube	280	26 0	9 3	3 10	
	281	37 4	13 3	5 6	
Sunfilta cream	348	29 4	15 8	4 9	
	397	49 1	26 2	7 11	
sun milk	398	57 3	30 6	9 3	
sun tan gel	394	46 6	24 9	7 6	
sun tan oil	392	50 11	27 3	8 3	
sun oil family	396	73 6	39 1	11 10	
talcum	1630	22 2	11 11	3 9	
Noa Noa (596 HR)					
bath essence	7302	—	—	31 0	
dusting powder					
drum	7208	—	—	28 0	
flask	7233	—	—	17 0	
perfume	7122	—	—	90 0	
skin perfume	7004	—	—	37 0	
spray	7002	—	—	24 0	
	7022	—	—	42 0	
soap toilet (3)	7334	—	—	24 0	
Nocold (705 Kirby)†					
tablets	12	24 0	£ 10	4 0	
old pack	—	—	—	—	D
Norlutin-A (938 PD)					D
tablets	30				D
Norolen (1045 R)					
Norton (900 Norton)					
gift sets					
after-shave lime Q2	64 0	35 2	11 0		
after-shave and soap					
Q8	96 0	52 9	15 0		
Be My Guest G30	144 0	33 0	21 0		
perfume sachets RRI	19 6	10 9	3 4		
soccer ball/wash cloth					
L12	68 0	17 0	10 0		
tennis ball/wash cloth					
L11	68 0	17 0	10 0		
wash cloth guest discs					
G24	93 0	22 0	13 6		
wash cloth rose soaps					
G25	04 0	19 0	12 6		
bubble bath					
cognac Q12	61 0	22 4	9 6		
dolly Q7	42 6	15 7	6 7		
gin Q4	58 0	21 3	9 0		
Harry Hare B1	63 0	23 1	9 9		
MRN jar H8	76 0	27 10	11 9		
Pedro P2	63 0	23 1	9 6		
Picasso P1	42 0	15 5	6 6		
stem jar H12	96 0	35 2	15 0		
novelty soaps					
3 animals B4	40 0	14 8	6 3		
3 tennis balls L7	69 0	25 3	10 9		
3 tulips T1	63 0	23 1	9 6		
4 dice L6	38 0	13 11	5 11		
4 golf balls L5	40 0	14 8	6 3		
12 golf balls L4	77 0	28 3	12 0		
Age o Elegance W1	67 0	24 7	10 6		
Algy magic rabbit X1	23 0	8 5	3 6		
Apple for the Teacher C6	31 0	11 4	4 9		

		Trade	Tax	Retail
bath time dolly	Q14	53 0	19 5	8 3
bouquet of 5 carnations				
	F1	45 0	16 6	6 11
capsules and doll	B9	66 0	24 2	10 3
Chitty Chitty Bang Bang				
	M6	25 0	9 2	3 11
double decker	G41	£0 0	29 4	12 6
Fleur de Tabac				
shower	HA2	76 0	27 10	11 9
gilt jar/rose soaps	H7	76 0	27 10	11 9
gin and lime	Q9	96 0	35 2	15 0
guest roses (6)	G6	55 0	20 2	8 6
hamburger	G4	40 0	14 8	6 3
hand grenade bottle				
	Q3	58 0	21 3	9 0
hotdog	G5	40 0	14 8	6 3
Koko magic				
poodle	X3	25 6	9 4	3 11
lemon	E8	15 0	5 6	2 4
Mickey Mouse series				
	M1	48 0	17 7	7 6
Mini magic cat	X2	25 6	9 4	3 11
Music Masters	53	51 0	18 8	7 11
owl & pussy cat	B2	54 0	19 9	8 6
punnets				
3 lemons	D3	45 0	16 6	6 11
3 oranges	D2	45 0	16 6	6 11
min lemons	D13	55 0	20 2	8 6
mixed fruit	D17	55 0	20 2	8 6
orange/lemon	D9	45 0	16 6	6 11
strawberries	D12	55 0	20 2	8 6
rectangular basket				
mixed fruit	R2	102 0	37 5	15 6
roses and doll	B8	51 6	18 10	7 11
Rugby ball on rope				
	L9	42 0	15 5	6 6
sea shells	G1	45 0	16 6	6 11
large shells	G2	45 0	16 6	6 11
mermaid	G3	45 0	16 6	6 11
capsules	G9	61 0	22 4	9 6
shells and dolls	B7	51 6	18 10	7 11
soap mitts	C7/8	48 0	17 7	7 6
soap on rope lemon				
	HA3	67 0	24 7	10 6
stem jar pellets	H14	114 0	41 9	17 6
stick basket				
lemon	D9B	55 0	20 2	8 6
stopper jar mixed				
fruit	H35	£8 0	32 2	13 6
strawberry	D5B	55 0	20 2	8 6
tangerine	D7B	55 0	20 2	8 6
schoolgirl talc/puff				
	C21	48 0	26 5	7 9
transfers				
Alice in Wonderland				
	M16	48 0	17 7	7 6
Ford car	M3	108 0	39 7	16 6
Flying machines	M7	48 0	17 7	7 9
Toulouse Lautrec				
	M30	55 0	20 2	8 6
Veteran Cars	M4	48 0	17 7	7 6
Winnie the Pooh	M5	48 0	17 7	7 6
Troika	G26	121 0	44 4	19 6
wood crate				
lemons	E4	121 0	44 4	18 9
mixed fruit	E3	121 0	44 4	18 9
oranges	E5	121 0	44 4	18 9
poshine (60 Arden)				
	207-51	—	—	12 0
o-Slip (608 Hinders)				
nose saver	pr.	16 9	2 3	—
otensil (1530 Fisons)				
orsenobillon (971 P5MB)				
overii (1303 Wander)fs4b				
tablets	100	30 0	—	45 0
o-Vice (328 CCC)				
aerosol (vet.)		14 8	—	22 0
P.U. (903 NPU)				
not water bottles				
Cosy		57 0	—	6 9
Meteor		68 0	—	8 6
Petal		76 0	—	9 6
Super heat		74 0	—	9 3
Vulcan		80 0	—	10 0
Twin Heat		84 0	—	10 6
Everwarm		92 0	—	11 6
De Luxe		132 0	—	16 6
udame (328 CCC)				
(vet.)	12x 1oz	38 4	—	57 6
udit (596 HR)				
hair remover				
facial	2061	—	—	15 6
legs	2602	—	—	15 0
-Fresh (903 NPU)				
aerosol air freshener		27 4	—	3 5
fly killer		27 4	—	3 5
-Mist (903 NPU)				
deodorant aerosol		31 6	17 3	5 6
-Ray (475 WF)				
not water bottles		58 6	—	—
-Star (479WF)				
not water bottles		55 0	—	—
-Sun (479 WF)				
not water bottles		55 0	—	—
tritive tonic (211 Butler)				
ymph (1163 Souplex)				
azor		30 0	11 0	5 0
blades (5)		9 0	3 4	1 6

	Trade	Tax	Retail	
on (187 BS)				D
500ml				D
o-No (256 CPL) existing entry				I
o-No (256 CPL)	38 0	19 6	5 11	
gne aerosol	24 1	12 4	3 9	
orant stick	25 0	8 6	3 6	
perfumed	38 1	19 5	5 11	
-on	29 0	14 10	4 6	
reeze pack	51 0	26 0	7 11	
Mist anti-perspirant				D
essalve (930 P & B)				D
ok (47 Anestan)				I
la (325 C-A)				D
bol (971 P5MB)				D
bol 10 (973 Pharmitalia)†s4B	25	16 0ea	—	
ets	100	60 0ea	—	
ne (1145 Sirex)			31 0	
inner frosted			19 6	
lick agate				
lot (452 FBA)				
sension 100ml	51 0	—	6 4	
ets 50mg	50	93 0	11 8	
	250	35 0ea	52 6	
	200mg	50	16 8ea	
	250	73 11ea	110 11	
haler (183 BOC)				
en bulbs (5)	18 9ea	—	25 0	
ontrol (930 P & B)				D
oules 1mg				D
ets 0.05, 0.1 and 0.5mg				D
0.5mg				
ex (1053 Rexall)				
choea mixture 6oz	31 6	11 6½	4 9 A	
a (1073 Robinson)				
on wool balls				
ite	50	10 8	—	
linen	25	21 4	—	
	50	38 0	—	
	100	72 0	—	
67 JCL)				
gun Bounce	33 4ea	17 9ea	67 9	
m (824 MCP)s1DD				
spositories 10	15 8ea	—	23 6	
olive (280 CP) 5 pack minimum order				
rd shave regular,				
or mint	17 11	6 6	5 3	
	(3doz)	(3doz)		
green toilet	56 11	20 8	1 3	
	(6doz)	(6doz)		
bath	58 8	21 3	1 11	
	(4doz)	(4doz)		
family	37 0	13 5	2 5	
	(2doz)	(2doz)		
ld toilet	28 6	10 4	1 3	
	(3doz)	(3doz)		
bath	29 4	10 8	1 11	
	(2doz)	(2doz)		
rine (649 ICI)				
ets 0.025g	20			D
esic (696 Northern)				D
ake (813 MF)				
re-up	41 4	21 7	7 0	
atik (813 MF)	44 8	23 4	7 6	
amps (930 P & B)				
oules 12				D
Mist (654 Innox)				
s perfume atomiser	—	—	31 8 I	
acetyl (417 EPL)				
ts 10L	108 0	38 6	15 0	
one (671 Jeyes)				
20oz	11 11	—	1 3	
32oz	14 11	—	1 7	
lgal	5 4ea	—	7 0	
Crema (60 Arden)				
408-00	—	—	18 0	
ee Chum (567 Petloods)				
hy	71 6	13 10	1 5	
	(6doz)	(6doz)		
	89 7	17 4	2 8	
	(4doz)	(4doz)		
i (1417 Coraline)				
estion mixture	48 0	17 8	6 11	
el (328 CCC)				
(328 CCC)	1cwt	205 4ea	308 0	
le vitamins				
(328 CCC)	2oz	96 0	12 0	
	20oz	58 8ea	88 0	
ol (751 LL)				
iant	25 9	9 5	4 0	
ier	19 4	7 1	3 0	
el (333 Cupal)				
ts 25	19 6	6 5	3 0	
elent (509 Gibbs)				
ipaste standard	13 0	4 9	1 10	
large	20 7	7 7	2 11	
ep (530 Fisons)				
(3)	20 1	7 4	2 10	

	Trade	Tax	Retail	
Permaware (1412 Jackel) existing entry				D
Permaware (1412 Jackel)				I
Nursery Rhyme cup,				
beaker	59 0	£ 1	£ 1	
deep plate, flat plate,				
cereal bowl	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Chicken cup, porringer,				
beaker	59 0	£ 1	8 0	
non-spill bowl, deep				
plate	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Personna (964 Personna)				
blades platinum	5	42 10	15 9	4 4
		(20 pkts)	(20 pkts)	
Petal (153 B5C) 25 case minimum order				
tissue 2-roll	23 1	—	1 9	
	(1½ doz)	—	—	
4-roll	30 9	—	3 4	
Phenolaine (974 PC) existing entry				D
Phenolaine (974 PC)†				I
ear drops	20ml	30 0	12 0	4 9
eye drops	10ml	36 0	—	4 6
	100ml	72 0	—	9 0
pure	4ml	12 6ea	—	—
Phensic (104 BP)				
tablets	20	21 9	8 0	3 0 A
	50	42 3	15 6	5 10
	100	69 5	25 6	9 7
strip	6	21 9	8 0	1 0
	48	(3doz)	(3doz)	— D
Philips (977 PE)				
Philishave shavers				
de luxe HP1112	124 2ea	45 6ea	210 0	
special HP1109	105 6ea	38 8ea	178 5	
compact HP1204	74 6ea	26 8ea	126 0	
hood hair dryer				
4606Z5	93 2ea	33 4ea	157 6	
old model	—	—	—	D
Phosferine (1082 RKO)				D
Phosferine (109 Schweppes)				
Phosferine (104 BP)				I
liquid	21 9	8 0	3 0	
	42 3	15 6	5 10	
tablets	21 9	8 0	3 0	
	42 3	15 6	5 10	
Photax (1268 V & C)				I
chemicals				
Aquaflow	—	—	3 6	
Compenol	—	—	6 9	
Cromisol	—	—	4 6	
Exciter developer	—	—	6 9	
Finaquol	—	—	6 0	
H-5-I	—	—	4 6	
Hydricol	—	—	5 6	
Instafix	—	—	2 9	
instant hypo	—	—	2 11	
Paragol	—	—	7 6	
Pro-Gloss	—	—	6 9	
restrainer	—	—	5 9	
Thiocheck	—	—	4 6	
toughener	—	—	5 6	
Uniquett	—	—	5 0	
Photopia (980 Photopia)				
binoculars ZCF				
8×30	140 8ea	8 3ea	219 3	
7×35	145 6ea	8 3ea	226 6	
8×40	151 8ea	8 3ea	235 9	
7×50	175 8ea	8 3ea	271 9	
10×50	181 2ea	8 3ea	280 0	
12×50	195 2ea	8 3ea	301 0	
16×50	197 2ea	8 3ea	304 0	
20×50	205 8ea	8 3ea	316 9	
7×35 w/a	219 10ea	16 0ea	345 9	
8×40 w/a	242 4ea	16 0ea	379 6	
exposure meter				
Cd 511	48 10ea	25 9ea	99 0	
range finder	51 2ea	27 1ea	103 10	
case	6 0ea	3 2ea	12 2	
Phyllosan (104 BP)	42 8	—	4 7 A	
	69 0	—	7 5	
	135 8	—	14 7	
Fickles (982 Fickles)				
Coolman	20 6	11 3	3 6	
Hotspur	16 0	5 10	2 6	
Snufflebabe	11 0	4 1	1 9	
Koologne	20 6	11 3	3 6	
Koolstick	—	—	—	D
Winter balm	—	—	—	D
Pilogene (985 Pilogene)				
haemorrhoid				
compound	50g	45 0	16 6	6 11
Pirisol (333 Cupal)				
junior soluble aspirin	14 6	4 9	2 3	
Placidox (372 De Witt)				
syrup	100ml	40 0	—	5 0
PLJ (103 Beecham)				
lemon juice	27 0	6 0	3 6 *	
small	46 10	10 4	5 9 *	
large	—	—	—	
* Includes 4d for container				
Plus (1565 P. Plus)				
flashguns				
Sunblitz	3000 DC	73 4ea	39 0ea	149 0 I
	3000 SD2	88 2ea	46 9ea	179 0
	2000	—	—	— D

		Trade		Tax		Retail	
Pneumosol (HH & C)	250ml	10	0ea	—		—	
Polaroid (989 Polaroid)							
camera	330	—		—		980	0
	340	—		—		1180	0
	350	—		—		1780	0
sunglasses	366	39	10ea	3ea		60	0
	367	39	10ea	3ea		60	0
Poli-grip (1178 Stafford)							
denture cream	21g	24	0	—		3	0
	49g	36	0	—		4	6
Poly (721 LC)							
hair dye reducer		47	11	25	0	7	11
Polyblonde (721 LC)							
		45	5	23	9	7	6
PolyCare (721 LC)							
instant		17	8	9	3	2	11
Polycolour (721 LC)†		43	4	22	9	7	2
Polycrol (894 Nicholas)							
gel	300ml	108	0	39	7	16	10
tablets	200	25	9ea	9	5ea	48	1
Polyfair (721 LC)							
cream shampoo		45	5	23	9	7	6
Polyherb (721 LC)							
vials		12	4	4	4	1	10
Polyset (721 LC) existing entry							
Polyset (721 LC)							
vials		12	0	6	3	2	0
bottles	78cc	29	9	15	7	5	0
Polytint (721 LC)†		49	5	25	10	8	2
Pondets (1352 Wyeth)							
Ponds (256 CPL)							
cold cream	jar 16g	16	10	8	7	2	8
	42g	34	9	17	9	5	6
	90g	55	4	28	2	8	9
	195g	98	0	50	0	15	6
	tube 17g	18	5	9	5	2	11
dry skin cream	jar 16g	16	10	8	7	2	8
	42g	34	9	17	9	5	6
	90g	55	4	28	2	8	9
dry skin lotion	18cc	18	5	9	5	2	11
	46cc	34	9	17	9	5	6
	78cc	55	4	28	2	8	9
dusting powder							
Dream Flower		61	2	31	2	9	6
moisturizing foundation							
cream	16g	16	10	8	7	2	8
	42g	34	9	17	9	5	6
talcum Dream Flower							
	78g	20	11	10	8	3	3
	220g	41	10	21	4	6	6
vanishing cream	16g	16	10	8	7	2	8
	42g	34	9	17	9	5	6
	90g	55	4	28	2	8	9
Portia (1160 Solport)							
animal wool	1oz	9	6	—		1	2
	1oz	17	6	—		2	2
	2oz	29	0	—		3	8
	8oz	92	0	—		11	6
	16oz	16	0ea	—		24	0
baby balances	D57	72	0	—		9	0
	D60	156	0	—		19	6
blackhead remover		7	9	4	3	1	4
caustic pencils		17	0	—		2	2
iodine brushes loose		5	2	—		8	
carded		5	6	—		9	
nail brush	B518	28	0	10	3	4	4
	B519	22	6	8	3	3	6
	B516	33	6	12	3	5	3
pumice stone (mouse)		14	6	7	11	2	6
styptic pencils carded							
3in labelled and cello							
wrapped	D1660C	4	8	1	8	9	
2in, in plastic case							
	D1663C	7	3	4	0	1	1
tincture and lotion							
brushes							
duck size		4	8	—		7	
favelon		5	9	—		9	
goose size		7	0	—		10	
sunglass case clip-top		38	0	13	11	5	11
Potter & Moore (994 P & M)							
smelling salts lavender		30	0	16	6	5	0
Precortisyl (1087 Roussel)							
tablets 5mg	30						
Fredsol (518 Glaxo) T5							
suppositories 5mg	10	8	9ea	—		11	8
	6						
Previson (1087 Roussel)							
Primitif (813 MF)							
bubbling bath							
fragrance		44	8	15	7	6	11
dusting powder		94	8	49	6	16	0
parfum creme		116	0	60	7	19	7
parfum Cologne 2 oz		80	0	41	10	13	6
perfume phial		59	4	31	0	10	0
presentation size		127	4	65	6	21	6
Pritchards (1008 Pritchard)							
cooling powders	20	30	0	11	0	4	6
	45	53	0	19	5	8	0
	100	105	0	38	6	16	0
DDT spray-a-mist		20	0	—		2	6
refill	8oz	17	9	—		1	11
	15oz	30	0	—		3	9
powder puffer drum		16	6	—		1	10
junior aspirins	18	5	0	1	10	9	
	25	8	0	2	11	1	2
	35	8	9	3	2	1	4
junior pills	20	9	11	3	8	1	6
Prity Baby (1008 Pritchard)							
crine mixture	6oz	19	0	6	11	2	9

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Procafin (452 FBA)†				Rayvit (1034 R & P)				Revlon (1052 Revlon)			
ampoules 2ml 5 64 0	—	—	8 0	bonemeal plus tablets	—	—	7 6	Adheron 0201	—	—	9
Proflavine hemisulphate (649 ICI)				150	—	—	25 0	anti-perspirant 0724	—	—	18
5g size D				600	—	—	—	Aquamarine	—	—	—
Protecta (60 Arden)				brewers yeast tablets	—	—	6 0	dusting powder 0429	—	—	34
cream 705-99	—	—	18 0 1	200	—	—	16 0	lotion 5155	—	—	10
Pularin (436 Evans)				600	—	—	—	shampoo	—	—	12
ampoules 1000iu/ml	81 0ea	—	—	carob flour	—	—	8 6	tinted and	—	—	12
2ml x 100	2 1ea	—	—	comfrey tablets	—	—	9 0	bleached 0274	—	—	12
bottle 5ml	5 0ea	—	—	600	—	—	32 0	soap 0730	—	—	16
5000iu/ml	5 0ea	—	—	flour	—	—	5 6	Blondsilk lotion	—	—	21
5ml	3 10ea	—	—	11b	—	—	19 6	lightener 5357	—	—	17
ampoules 12,500iu/ml	3 10ea	—	—	garlic perles	—	—	6 0	Blue Mist hair spray	—	—	—
bottle 25,000iu/ml	25 0ea	—	—	200	—	—	17 6	5169	—	—	—
5ml	25 0ea	—	—	halibut oil capsules	—	—	7 6	Blush On	—	—	—
Pulmo Bailly (115 Bengue)†DDI				125	—	—	24 0	tortoise tone kit 5694	—	—	38
500cc	16 4ea	—	—	450	—	—	12 0	refill 5755	—	—	15
2l	58 0ea	—	—	krauerkraft tablets 60	—	—	11 6	refill 0755	—	—	10
16oz & 80oz	—	—	—	lecithin capsules 150	—	—	33 6	Bronze Lustre	—	—	—
Puraseptic (1008 Pritchard)				500	—	—	9 0	lotion normal skins	—	—	—
2oz	13 4	4 10	2 0	molasses and yeast 250	—	—	28 6	5013	—	—	13
8oz	28 6	10 2	4 3	850	—	—	—	sensitive skins 5014	—	—	15
Pure Magic (813 MF)				proteolised liver	—	—	6 6	tanning normal 5124	—	—	12
astringent	60 0	31 4	10 1	tablets 50	—	—	23 6	sensitive 5166	—	—	13
cake make-up	68 8	35 11	11 7	200	—	—	10 0	Colour Silk 0259	—	—	21
clear up cream	54 0	28 3	9 1	rose-hip tablets 120	—	—	31 0	cuticle gelee 5267	—	—	15
compact powder	82 8	43 2	13 11	450	—	—	—	cuticle massage cream	—	—	—
cover up stick	68 8	35 11	11 7	safflower oil capsules	—	—	11 6	0240	—	—	12
cleanser	61 4	32 1	10 4	50	—	—	5 0	remover cream 0241	—	—	—
liquid make-up	50 8	26 6	8 7	savory spread 4oz	—	—	7 0	Eyemakers a la Carte	—	—	—
normalising pads	88 0	46 0	14 10	seaweed tablets 150	—	—	19 6	cake mascara 2206	—	—	13
Puro Pine (1008 Pritchard)				500	—	—	7 6	refill 2210	—	—	7
disinfectant	10 6	—	1 2	sunflower oil	—	—	25 0	eye make-up remover	—	—	12
large 340ml	16 0	—	1 10	gal	—	—	6 0	pads 5123	—	—	—
1gal	11 3ea	—	14 8	vitamin D capsules 45	—	—	20 0	fine line eyebrow	—	—	8
Purosan (1008 Pritchard)				160	—	—	7 0	pencil refill 0380	—	—	13
disinfectant	13 6	—	1 6	vitamin E capsules	—	—	23 6	Firma Nail 0279	—	—	18
large	22 6	—	2 6	30iu	—	—	13 6	Flex cream 0288	—	—	21
giant	12 11ea	—	17 6	100iu	—	—	44 6	lotion 0222	—	—	10
1gal	12 11ea	—	17 6	150	—	—	13 6	frosted prolife 0519	—	—	11
Q.T. (255 Chembro)				wheat germ capsules	—	—	6 0	lip blushers 0309	—	—	9
tanning lotion	54 2	29 9	8 11	70	—	—	19 6	lipstick lustrous 5165	—	—	10
small	90 6	49 9	14 11	250	—	—	—	frosted translucent	—	—	—
shade	46 10	25 9	7 11					5171	—	—	12
aerosol foam	90 6	49 9	14 11					Living Curl	—	—	15
Q-Tips (256 CPL)				Regula (980 Photopia)				0301	—	—	10
cotton swabs	18 10 4	—	1 4	cameras				nail cream	—	—	6
54	24 6	—	3 2	Diplomat C	73 10ea	39 3ea	150 0	non-smear remover	—	—	—
108	34 10	—	4 6	kit	88 2ea	46 9ea	179 0	0419	—	—	8
Quickies (451 F & J)				Insta King	58 8ea	31 0ea	119 0	5009	—	—	19
jar	14 2	7 10	2 5	electronic	271 0ea	143 6ea	550 0	0487	—	—	—
all day pads	21 0	11 7	3 7	Olymatic 1A	330 2ea	174 9ea	670 0	Renaissance	—	—	—
cream pads	37 6	20 8	6 5	5printic C	221 8ea	117 6ea	450 0	Clean & Clear	—	—	17
eye make-up remover	37 6	20 8	6 5	kit	260 6ea	138 3ea	529 0	extra dry 5047	—	—	22
small	16 7	9 2	2 10	5printy C	113 4ea	60 0ea	230 0	regular 5048	—	—	26
nail varnish remover	14 2	7 10	2 5	kit	171 4ea	91 0ea	348 0	for dry skin 5197	—	—	15
sun tan lotion pads	14 2	7 10	2 5	5printy BC	182 4ea	96 6ea	370 0	Clean & Regular 5046	—	—	57
oil pads	27 10	15 0	4 9	kit	240 4ea	127 6ea	488 0	Eterna 27 cream 5041	—	—	—
Quix (608 Hinders)				case	38 10ea	20 9ea	79 0	cleansing formula	—	—	25
heel grips	14 0	1 11	—	flashguns	19 2ea	10 3ea	39 0	5521	—	—	38
de luxe pr.	8 3	1 1	—	MK	216 10ea	114 9ea	440 0	facial mask 5520	—	—	63
standard pr.	15 3	2 1	—	F5	167 6ea	88 9ea	340 0	super emollient	—	—	30
sponge rubber pr.	15 3	2 1	—	FP	167 6ea	88 9ea	340 0	cream 5524	—	—	18
Racalav (1022 Racasan)				FM	167 6ea	88 9ea	3400	toning formula 5522	—	—	28
toilet tablets	9 4	—	1 2	Regulets (333 Cupal)				Liquid Asset	—	—	—
Racapan (1022 Racasan)				laxative tablets				5076	—	—	17
sanitary blocks	16 0	—	2 0	carton 30	19 6	6 5	3 0	5068	—	—	28
Racasan (1022 Racasan)				tin 12	10 9	3 7	1 9	5069	—	—	—
channel block	12 0	—	1 6	36	19 6	6 5	3 0	demi	—	—	31
sanitary fluid ‡	63 0	—	7 0	Remington (1044 R)				active face rinse	—	—	36
1qt	95 0	—	10 6	shavers				base bronze	—	—	44
1gal	158 0	—	17 6	GT with pouch	76 10ea	27 0ea	130 0	blushing powder	—	—	15
Radiaray (608 Hinders)				Rennie (893 Nicholas)				refill	—	—	31
lamps				tablets	12	24 11	8 5	face powder	—	—	26
infra-red/radiant heat						(3doz)	(3doz)	flowing creme	—	—	16
No. 101	72 0ea	—	102 0			28 9	9 9	lipstick	—	—	18
250w infra-red	72 0ea	—	102 0			(2doz)	(2doz)	Luminesque	—	—	25
No. 101	78 0ea	—	110 0			25 0	8 6	eyeliner	—	—	14
infra-red/radiant heat	92 0ea	—	130 0			39 3	13 4	eyeshadow	—	—	34
No. 102	92 0ea	—	130 0					pressed powder refill	—	—	—
250w infra-red	98 0ea	—	138 0					stuffing cleanser	—	—	—
No. 102	92 0ea	—	130 0					emollient cleansing	—	—	—
450w infra-red	92 0ea	—	130 0					cream 5062	—	—	21
No. 103	92 0ea	—	130 0					facial freshener 5053	—	—	18
infra-red radiant heat	207 0ea	—	293 0					5073	—	—	12
No. 103	207 0ea	—	293 0					5188	—	—	16
250w infra-red	213 0ea	—	301					moisture cleanser	—	—	17
No. 104	213 0ea	—	301					5045	—	—	24
450w infra-red	14 6	4 9	2 3					5074	—	—	29
No. 104	15 6	5 1	2 9					5063	—	—	18
chest rub	19 6	6 5	3 0					5049	—	—	28
laxative tablets	13 3	4 4	2 0					5050	—	—	—
toothache tincture †								under make-up	—	—	15
1dr.								moisture base 5070	—	—	11
worm elixir								5011	—	—	6
Rayvit (1034 R & P) existing entry								5085	—	—	18
								solvent 0427	—	—	15
								Sunnyside Up 0142	—	—	10
								Super Natural	—	—	13
								Supersealer 0228	—	—	—
								wonder wear 2220	—	—	—
								Z.P.II shampoo 5185	—	—	—
								Rexall (1053 Rexall)			
								acne			
								cleansing lotion	100ml	30 0	11 0
								lotion	25g	30 0	11 0
								treatment			
								cream			

	Trade	Tax	Retail
band nerve ment 110ml	21 0	7 8½	3 2
220ml	31 6	11 6½	4 9
biers yeast tablets			
60	24 6	—	2 11
120	37 6	—	4 6
250	62 0	—	7 6
iron 60	24 6	—	2 11
120	37 6	—	4 6
bener toothpaste			
150g	28 6	10 5½	4 3
bial and catarrh			
ep †DDI 125ml	21 0	7 8½	3 2
250ml	31 6	11 6½	4 9
ly bark cough			
sp 125ml	21 0	7 8½	3 2
ls cough mixture			
125ml	21 0	7 8½	3 2
co wart application			
17 0	6 2½	—	2 6
ru gloves lined			
26 6	3 8	—	3 6
ed 19 0	2 7	—	2 6
ct tincture 17 0	6 2½	—	2 6
zic castor oil cream 20 0	—	—	2 6
ex (1053 Rexall)			
sy 28cc	23 0	—	2 9
114cc	56 6	—	6 9
b (103 Beecham)			
bl currant drink			
standard	32 3	7 2	4 2 *
family	45 11	10 2	5 10 *
* Includes 4d for container			
cr (211 Butler) †	30 0ea	—	45 0
et (1545 Vestric)			
et (1440 WFL)			
dic fruit cake 14oz	6 3ea	—	8 4
gh free products			
28x11b	68 0ea	—	—
4x71b	63 0ea	—	—
pl sweet biscuits			
5½oz	2 2ea	—	—
pl in free products			
28x11b	82 0ea	—	—
4x71b	72 0ea	—	—
gh free/protein			
bread 8oz	2 8ea	—	—
on's (285 Colman)			
by cereal			
lorie drinks			
pt groats			
tr strength drinks			
sv corn cereal			
oe (1047 Rentokil)			
me bait sachet 12 0	—	—	1 6
sachet 24 0	—	—	3 0
large 64 0	—	—	8 0
71b 13 4ea	—	—	20 0
141b 25 0ea	—	—	37 6
281b 43 0ea	—	—	64 6
561b 74 8ea	—	—	112 0
g & Gallet (1076 R & G)			
ba cubes (6)	4 6ea	2 6ea	11 0
ne black label			
1015 3 3ea	1 9ea	8 0	1
1066 5 6ea	3 0ea	13 6	
1016 10 0ea	5 6ea	23 6	
1017 18 6ea	10 3ea	45 0	
1018 33 9ea	18 6ea	80 0	
old 1190 4 3ea	2 3ea	10 0	
1000 7 0ea	3 9ea	16 6	
1001 11 9ea	6 3ea	28 6	
6047 13 6ea	7 6ea	32 0	
1002 22 6ea	12 1ea	54 0	
5 3ea	2 9ea	12 9	
foam bath			
10 bath 6 3ea	3 6ea	15 0	
20 bath 10 6ea	5 9ea	25 0	
m range			
4 0ea	2 3ea	9 0	
on hair cream			
on (179 BDH)			
le (451 F & J) existing entry			
le (451 F & J)			
be bath sachets 6 6	2 5	1 0	
280cc 28 11	10 7	4 6	
22 0	12 1	3 9	
26 0	—	3 3	
er aerosol 127g	23 5	12 11	3 11
190g 35 0	19 3	5 11	
16oz 51 0	28 1	8 9	
22 0	12 1	3 9	
15 4	8 5	2 7	
ay aerosol 16oz	51 0	28 1	8 9
22 0	12 1	3 9	
15 4	8 5	2 7	
ay aerosol 127g	23 5	12 11	3 11
190g 35 0	19 3	5 11	
15 4	8 5	2 7	
al clear refill 18 0	9 11	3 1	
der water 22 0	12 1	3 9	
essence 43 11	24 2	7 6	
280cc 22 6	8 3	3 6	
20 10	7 8	3 3	
(109 Schwepes)			
uice cordial 20oz	24 9	5 5	3 2
1½ bott —	—	—	—
alade sugar free 1½lb	21 5	—	2 6

	Trade	Tax	Retail
Ross (1084 Ross) existing entry			
Ross (1084 Ross)			
binoculars			
Norfolk 8x40	—	—	484 0
Kent 12x40	—	—	670 5
Lancaster 9x35	—	—	517 5
Cornwall 16x60	—	—	814 5
Spectacle 8x35	—	—	710 5
Steptron 8x30	—	—	951 2
Steplevon 11x50	—	—	1366 6
Steprava 9x35	—	—	1001 11
Steplux 7x50	—	—	1338 0
Rounders (967 Petfoods)			
dog sweets handy	32 0	6 2	2 0
(2doz)	(2doz)	(2doz)	(2doz)
large	26 7	5 2	3 4
Royal Sweden (1412 Jackel) existing entry			
Royal Sweden (1412 Jackel)			
hair brushes ladies			
15111 51 0	18 8½	7 11	
15505 80 4	29 5½	12 6	
1890; 1984; 1986; 1987;			
1988; 15244; 15468;			
15431; 15461	128 6	47 1½	20 0
15471; 15472; 15473	286 0	104 10	44 6
501; 503	408 0	149 7	63 6
507	472 0	173 1	73 6
hair brushes men's			
2059; 2060	128 6	47 1½	20 0
2059B	135 0	49 6	21 0
2045	151 0	55 4	23 6
Rybar (1091 Rybar)			
tonic tablets (dogs) 30	18 0	6 7	2 10
100	48 0	17 7	7 7
S.7 (218 Calmic)			
cream 30g	53 0	19 5	8 3
dusting powder 15g	35 0	12 10	5 5
75g	106 0	38 10	16 6
jelly 15g	34 0	12 5	5 3
Salazopyrin (1497 PGBL) †s4B			
(distributors 1556 Farillon)			
suppositories 10	20 2ea	—	30 3
Sanamycin (452 FBA)			
ampoules 2004g 5	51 10ea	—	77 9
Sanatogen (1530 Fisons)			
junior 69 11	25 8	9 9	
standard 131 10	48 4	18 3	
economy 236 0	86 7	32 5	
family 424 0	155 6	58 6	
multivitamins 30	60 6	—	7 6
60	112 8	—	14 0
junior 30	38 1	—	4 9
100	95 0	—	11 10
Sanilav (671 Jeyes)			
medium 16 11	—	1 10	
giant 27 10	—	3 0	
Sanoid (339 CG)			
crepe bandage B.P.C.			
2in 28 0	—	3 4	
2½in 33 3	—	4 0	
3in 39 2	—	4 7	
3½in 46 6	—	5 8	
4in 52 9	—	5 11	
5in 63 3	—	7 0	
6in 76 9	—	8 6	
Satin Flow (813 MF)			
medium 34 8	18 1	5 10	
standard 50 0	26 2	8 5	
Scent-Off (1208 Syn)			
dog and cat repellent 56 0	—	7 0	
Schacht (1220 CT) existing entry			
Schacht (1220 CT)			
ileostomy appliance	44 0ea	—	55 0
colostomy appliance	40 0ea	—	50 0
spares			
elastic belt 8 0ea	—	10 0	
foam sponge rings 1 7ea	—	2 0	
plastic flange rings 8 5ea	—	10 6	
plastic locking rings 8 5ea	—	10 6	
polythene bags (100)	16 0ea	—	20 0
Scholl's (Dr.) (1108 5MC)			
foot deodorant anti-			
perspirant 51 0	28 1	8 9	
foot spray handbag size 26 0	14 4	4 6	
Scotties (153 BSC) 25 case minimum order			
tissues 150	44 8	6 2	3 0
(2doz)	(2doz)	(2doz)	(2doz)
200	56 8	7 10	3 6
(2doz)	(2doz)	(2doz)	(2doz)
man size 48 11	6 9	3 2	
(2doz)	(2doz)	(2doz)	(2doz)
Scottowels (153 BSC) 25 case minimum order			
towels 1-roll 32 7	4 6	2 0	
(2doz)	(2doz)	(2doz)	(2doz)
2-roll 47 9	6 7	3 9	
(1½doz)	(1½doz)	(1½doz)	(1½doz)
holders 23 4	3 2	3 1	
(1doz)	(1doz)	(1doz)	(1doz)
Scotts (1118 RM5)			
country cookies 6½oz	30 9	—	2 2
(1½doz)	(1½doz)	(1½doz)	(1½doz)
Diabisks 7oz	37 2	—	2 8
(1½doz)	(1½doz)	(1½doz)	(1½doz)
ginger nuts 6½oz	30 9	—	2 2
(1½doz)	(1½doz)	(1½doz)	(1½doz)
Husky 7oz	39 0	—	2 9
(1½doz)	(1½doz)	(1½doz)	(1½doz)

	Trade	Tax	Retail
medicinal charcoal			
biscuits 7oz	40 2	—	2 10
(1½doz)	(1½doz)	(1½doz)	(1½doz)
Radiant Health 7oz	28 4	—	2 0
(1½doz)	(1½doz)	(1½doz)	(1½doz)
Vitality 7oz	28 4	—	2 0
(1½doz)	(1½doz)	(1½doz)	(1½doz)
Scrubbs (671 Jeyes) †			
ammonia 19 5	—	2 2	
Sebbix (1530 Fisons)			
shampoo			
cream sachet 6 7	2 5	1 0	
herb bottle 33 10	12 5	5 0	
liquid sachet 6 7	2 5	1 0	
Sedacol (1493 Zyma)			
tablets 20	5 0ea	—	7 6
1.0	21 10ea	—	32 9
Servicin (1123 5LL)			
sachets			
Setlers (104 BP)			
21 9	8 0	3 0	
32 0	11 9	4 5	
rolls 16 11	6 3	1 2	
(2doz)	(2doz)	(2doz)	(2doz)
Seton (1127 Seton)			
(distributors 93 BJ)			
Coloset colostomy bags			
8in x 5½in (100)	71 6ea	—	—
12in x 4in (100)	71 6ea	—	—
12in x 5in (100)	82 6ea	—	—
paediatric urine			
collectors (100)	55 9ea	—	—
urine drainage bags			
individually sealed			
boxes			
standard (long tube)			
(250)	277 6ea	—	—
(short tube)			
(250)	277 6ea	—	—
non-return valve			
(250)	328 6ea	—	—
drainage outlet			
(250)	607 3ea	—	—
bulk packed boxes			
standard (long tube)			
(250)	226 8ea	—	—
(short tube)			
(250)	226 8ea	—	—
non-return valve			
(250)	277 6ea	—	—
drainage outlet			
(250)	556 4ea	—	—
Zosacile/colostomy			
bags	—	—	—
Setonplast (1127 Seton)			
(distributors 93 BJ)			
waterproof strapping			
1in x 5yd	23 0	—	—
2in x 5yd	38 0	—	—
3in x 5yd	50 0	—	—
Shadeine (657 IL)			
(distributors 1363 Alcos)			
Sheer Genius (813 MF)			
powder cream 50 8	26 6	8 7	
Shee-vawn (Melina (1406 5GBP)			
deodorant	—	—	9 6
creamy skin perfume	—	—	17 6
Signal (509 Gibbs)			
toothpaste standard	19 9	7 3	2 9
large 27 8	10 2	3 11	
economy 39 1	14 4	5 6	
giant 49 9	18 3	7 0	
Silcot (786 Macdonald)			
sanitary towels			
wool size 1 12	25 7	—	2 9
2 12	31 0	—	3 4
3 12	35 8	—	3 10
4 12	43 5	—	4 8
soluble 1 6	12 0	—	1 3
12 12	21 7	—	2 3
Sil-kini (786 Macdonald)			
briefs 66 4	9 1	71 1	
pads 10	14 0	—	16
towels 10	18 9	—	20
Silsan (786 Macdonald)			
sanitary towels			
size 2 12	26 6	—	2 10
soluble 6	11 2	—	1 2
12 21	7	—	2 3
Silvikrin (105 BTD)			
75 hairdressing			
standard 24 8	13 7	3 10	
large 38 7	21 3	6 0	
spray 38 7	21 3	6 0	
large 27 10	15 4	4 4	
hair dressing 29 6	16 3	4 7	
pure 83 7	46 0	13 0	
shampoo standard 16 1	5 11	2 3	
economy 24 4	9 0	3 5	
minibottle —	—	—	—
Simbix (67 Ashe)			
slimming plan 14 day	84 0	—	9 11
Simpla Sassco (1220 CT)			
colostomy bags (10)	11 8ea	—	13 4
ileostomy bags (10)	13 4ea	—	15 0
ureterostomy bags (10)	14 2ea	—	15 10
belt 12 2ea	—	13 9	
gel 4 0ea	—	4 6	
tex 4 0ea	—	4 6	
dor 5 9ea	—	6 6	

	Trade	Tax	Retail
Skeetide (333 Cupal) insect repellent	17 0	5 7	3 0
Skin Dew (596 HR) cream	0711 —	—	28 0
0712 —	—	—	45 0
emulsion	0701 —	—	16 6
0702 —	—	—	28 0
0704 —	—	—	45 0
eye cream	0770 —	—	22 6
freshener	0744 —	—	16 6
Skin Life (596 HR) cream	0902 —	—	85 0
0904 —	—	—	143 0
emulsion	0912 —	—	57 0
0913 —	—	—	95 0
eye cream	0970 —	—	36 0
foundation	0921 —	—	37 6
hand treatment	0964 —	—	35 0
honey tonic	0944 —	—	40 0
0948 —	—	—	67 0
liquid cleanser	0934 —	—	24 0
0939 —	—	—	40 0
mask	0952 —	—	40 0
throat and neck lotion	0972 —	—	52 0
treatment	0990 —	—	82 0
Sleek (60 Arden) 728-99 —	—	—	15 3
725-99 —	—	—	19 0
Slim Disks (1568 Trentham) (distributors 994 P & M) original chocolate flavour or new fruit flavour	30 44 0	—	5 6
100 112 0	—	—	14 3
S-M-A (1352 Wyeth) liquid	13oz 18 0	—	1 10
powder	11b 67 0	—	6 11
Smith Kendon (1152 SK) glucose boiled sweets	8oz 28 5	5 9	3 6
16oz 49 6	10 1	6 3	
SMP (930 P & B)			D
SMP (1476 SMP)			I
Snowdrop (1431 Erica) baby pants	12 0	—	1 6
Sofracort (1087 Roussel)			D
Sofradex (1087 Roussel) T5 ear/eye drops	5ml 72 0	—	9 0
Soframycin (1087 Roussel) sterile powder 100mg 6			D
Sof-Set (813 MF) shampoo	sachet 5 4	1 10	10
bottle 25 4	8 10	3 11	
Soligor (817 MP5) projector Super-8	582 6ea	308 3ea	1182 0
Sombrero (532 Goya) suntan oil			D
Sorexa (1162 Sorex) existing entry			D
Sorexa (1162 Sorex) I rodenticide	11b —	—	7 6
61b —	—	—	33 0
5 11b —	—	—	14 3
61b —	—	—	66 0
warfarin bait	11b —	—	4 0
31b —	—	—	8 9
71b —	—	—	17 6
281b —	—	—	52 6
Spa (1167 Spa) existing entry			D
Spa (1167 Spa) baby brush set	851 40 0	14 8	6 3
bath brushes			
nylon filled	331 36 0	13 3	5 7
sponge brush	332 36 0	13 3	5 1
Mermaid	337 100 0	36 8	15 7
3-piece set	367 276 0	67 5	40 2
Dolphin	341 72 0	26 5	11 2
sponge brush	340 44 0	16 2	6 10
bath presentation set			
351 72 0	26 5	11 2	
bath rack Atlantis	738 140 0	19 3	19 1
bath towel ring			
Mermaid	737 160 0	22 0	21 10
clothes brushes			
cat	714 32 0	11 9	5 0
dog	715 40 0	14 8	6 3
cat and dog			
presentation	714/5 88 0	32 4	13 8
Dandy Duck	771 220 0	80 8	34 5
Debonair	40 44 0	16 2	6 10
Penguin	719 220 0	80 8	34 5
pocket	701 12 0	4 5	1 10
Tribesman	718 260 0	95 4	40 6
dental after treatment			
brush	251 20 0	—	2 6
dental plate brush	281 16 0	—	2 0
gent's hairbrushes			
oval military	415 96 0	35 3	14 11
452 52 0	19 1	8 1	
travel set	453 128 0	47 0	19 11
ladies hairbrushes			
radial	57 160 0	58 8	24 11
slimline	535 58 0	21 4	9 0
featherweight	556 22 0	8 1	3 5
comb and curl brush			
613 11 0	4 1	1 9	
ladies gift sets			
Rhythm 3-piece	570 64 0	23 6	10 0
Rhapsody 3-piece	571 72 0	26 5	11 2
Melody 5-piece	572 84 0	30 10	13 1
Symphony 4-piece	573 96 0	35 3	14 11

	Trade	Tax	Retail
nail brushes			
cosmetic	306 16 0	5 11	2 6
Dolphin	310 40 0	14 8	6 3
family	305 20 0	7 4	3 1
grippy	304 12 0	4 5	1 11
major	328 36 0	13 3	5 7
Mermaid	327 32 0	11 9	5 0
surgeon's	320 32 0	11 9	5 0
universal	307 14 0	5 2	2 2
shaving brushes	771 58 0	21 4	9 0
772 72 0	26 5	11 2	
774 160 0	58 8	24 11	
Spaneph (1153 SKF) ts4B Spansules	250 88 6ea	—	132 9
Sparklets (183 ROC) syphons			
Globemaster	91 11ea	12 8ea	135 0
bulbs	10 73 6	16 2	9 6
Spillers (1172 Spillers) Kattomeat	handy 50 2	10 11	1 6
(4doz)	(4doz)		
Kennomeat	handy 47 4	10 4	1 5
(4doz)	(4doz)		
large	44 2	9 7	2 8
(2doz)	(2doz)		
Topcat	handy 37 10	8 3	1 2
(4doz)	(4doz)		
Topdog	handy 41 0	8 11	1 3
(4doz)	(4doz)		
large	37 9	8 3	2 3
(2doz)	(2doz)		
Spontex (1174 Sponcel) household sponges			
size 2	22 0	3 0	3 0
size 3	29 4	4 0	4 0
size 4	36 8	5 0	5 0
Moppet sponge	18 3	10	10
(3doz)	(3doz)		
super	14 8	2 0	2 0
Spray'N Stay (256 CPL) hairspray aerosol	125g 37 0	18 11	5 9
170g 45 0	22 11	7 0	
Spray Tan (47 Anestan)			D
Spray Tan (325 C-A)			I
S.R. (509 Gibbs) toothpaste	standard 19 9	7 3	2 9
large	27 8	10 2	3 11
economy	39 1	14 4	5 6
giant	49 9	18 3	7 0
Stag (Lorie of Los Angeles) (1053 Rexall) after-shave lotion	53 0	29 1 1/2	8 11
after-shave talc	35 0	19 3	5 11
pre-shave lotion	53 0	29 1 1/2	8 11
shampoo	39 0	14 3 1/2	5 11
spin top deodorant	35 0	19 3	5 11
Stermin (328 CCC) 21b 16 8ea	—	—	25 0
71b 48 0ea	—	—	72 0
Ster-zac (626 HH & C) anti-bacterial soap	1gal 28 2ea	10 3ea	—
bath concentrate			
12 x 1oz	12 7ea	—	—
500ml	11 7ea	—	—
cream	56g 30 0	11 0	—
450g	10 0ea	3 7ea	—
powder	30g 16 0	—	—
225g	37 9	—	—
skin cleanser	150ml 4 9ea	1 9ea	—
soap wrapped	13 5	4 11	—
Stimulash (60 Arden) 363-00 —	—	—	12 0
Stone's (1194 Stone) essence of rennet			
100ml 18 0	—	—	2 0
200ml 30 0	—	—	3 3
3oz & 6oz —	—	—	—
pre-electric shave			D
9514 —	—	—	13 6
9534 —	—	—	10 6
9545 —	—	—	11 0
travel kit 9621 —	—	—	38 0
Stop It (451 F & J) nail biting deterrent	52 0	—	6 6
Stresnil (328 CCC) injection (vet.)	50cc 33 4ea	—	50 0
Stugeron (666 Janssen) tablets ts7			
Sublimage (666 Janssen) DD ampoules 2-15ml	10 27 0ea	—	40 6
50 126 0ea	—	—	189 0
vial 10-5ml	10 62 0ea	—	93 0
Suleo (671 Jeyes) emulsion	17 9	6 6	2 8
shampoo	21 10	8 0	3 4
Sunpure (903 NPU) fruit drinks			
orange, lemon, lemon	22 10	5 0	2 9
barley	25 3	5 6 1/2	3 3
lime			
Sunsilk (412 Elida) shampoo	bottle 23 11	8 9	3 5
Superil (328 CCC) (vet.)	20oz 77 0ea	—	115 6
80oz 256 8ea	—	—	385 0
Superil 40 (328 CCC) injection (vet.)	400cc 73 4ea	—	110 0
Supersoft (1038 R & C) after shampoo condi-			
tioner	sachet 5 4	2 11	10

	Trade	Tax	Retail
Sure (509 Gibbs) aerosol mist	35 10	19 9	5 5
roll-on	34 9	19 1	5 5
spray	28 8	15 9	4 4
Sure Shield (549 Guest) tDDI pastilles			
Gee's BPC	15 0	—	2 2
Sweet Sue (1412 Jackel) perfume sachet	17 6	9 7 1/2	3 3
perfumed talc pad	28 9	15 10	4 4
talc, mitt	34 8	19 1	5 5
Syr. glycerophosph co. (211 Butler) Syr. vitamin co. (211 Butler) Sylvia (339 CG) sanitary towels			
popular	28 0	—	2 2
size 1	16 0	—	1 1
2	30 5	—	3 3
3	36 0	—	3 3
4	44 0	—	4 4
5	52 10	—	5 5
maternity			
Symmetrel (501 Geigy) capsules	100 238 0ea	—	357 0
Tace (838 Merrell) ts4B capsules	250 65 0ea	—	97 0
300 —	—	—	—
tablets	50 23 0ea	—	34 0
30 —	—	—	—
Tang (596 HR) after shave lotion	9522 —	—	9 9
9524 —	—	—	13 13
9529 —	—	—	38 38
roll-on	9525 —	—	13 13
close shave aerosol			
9585 —	—	—	9 9
Cologne	9554 —	—	15 15
9559 —	—	—	49 49
deodorant anti-perspi-			
rant spray	9563 —	—	10 10
deodorant stick	9561 —	—	12 12
hair groom	9594 —	—	12 12
Target (105 BTD) men's deodorant	35 4	19 6	5 5
Tercoda (17 Agprolin) 500ml	12 0ea	—	—
11 23 0ea	—	—	—
21 40 0ea	—	—	—
Terpoint (626 HH & C) t 225ml	8 0ea	—	—
2-251 70 0ea	—	—	—
Tetracycl (969 Pfizer) tablets 250mg	16	—	—
That Man (1052 Revlon) after shave flask	0151 —	—	19 19
glass	3449 —	—	23 23
treatment cream			
5182 —	—	—	38 38
Cologne flask	0226 —	—	31 31
glass	3447 —	—	35 35
deodorant roll-on			
5129 —	—	—	13 13
spray	5601 —	—	17 17
talcum	0768 —	—	13 13
Thru (1053 Rexall) t jel	50g 41 0	—	4 4
liquid	2oz 41 0	—	4 4
Theograd (2 Abbott) Filmtabs	100 25 0ea	—	37 37
500 120 0ea	—	—	180 180
Thermega (1225 Thermega) existing entry			
Thermega (1225 Thermega) electric blankets			
Mermaid	50 x 26 —	—	99 99
50 x 42 —	—	—	122 122
Three Heat	60 x 30 —	—	145 145
60 x 48 —	—	—	191 191
heating pad	16 x 12 —	—	119 119
Thermogene (1073 Robinson) wool			
small	20 0	7 4	3 3
large	33 6	12 3	5 5
Thiamoplex (930 P & B) ampoules	12	—	—
Thompson's (992 P & C) dandelion coffee essence			
5oz 38 0	—	—	4 4
8oz 48 10	—	—	5 5
4oz —	—	—	—
Thomson's (1231 Thomson) capsules iodised			
vitamin	75 90 0	—	10 10
cod-liver oil cream	8oz 74 0	—	8 8
20oz 146 0	—	—	15 15
iodised cream	8oz 74 0	—	8 8
20oz 146 0	—	—	15 15
Tiny Tot (1053 Rexall) cough mixture	55cc 17 0	6 2 1/2	2 2
diarrhoea mixture	55cc 17 0	6 2 1/2	2 2
Total (533 Grabowski) tablets	42 42 0	15 2	6 6
Toledo (654 Innox) skin perfume atomiser	—	—	31 31
Tommee Tippee (1412 Jackel) baby care sets	TGS1 172 3	23 8	23 23
TGS2 91 8	12 7	12 1	
11 6	4 2 1/2	—	—
baby sponge			
cup and single hot plate			
set	121 0	16 8	16 16
hot plate double	88 0	12 1	12 12
nappy bag	103 0	37 9	16 16
with zip	241 0	88 4	37 37

Simple Soap Now the only big-profit-big-volume toilet soap for sensitive skins you can safely recommend. 1'9.3/-
Nationally Advertised

		Trade	Tax	Retail
pottery	128	0	—	16 3
jar	60	0	—	7 6
a-rattle	54	8	20 0	8 6
ear circus	54	8	20 0	8 6
and Glow (1052 Revlon)				
0902	—	—	—	11 6
0903	—	—	—	17 0
souffle	0139	—	—	18 6
powder	0621	—	—	17 0
make-up	2520	—	—	19 6
lucent powder				
0160	—	—	—	19 6
eye cream	0137	—	—	19 0
(761 Lillia-White)				
ressed	50	9	—	6
on (452 FBA)†	4A	(1 gross)		
ules	5	66	4ea	99 6
es	30	44	0ea	66 0
True (813 MF)				
olour	83	4	43 /	14 /
dol (666 Janssen)†	4B			
als 0.5mg	500	113	0ea	169 6
1mg	50	16	0ea	24 0
Cupal)				
drops	12	0	4 0	1 9
4 Sponcel)				
sponge	20	0	—	2 6
Lasting (525 Golden) existing entry				
ies Lasting (525 Golden)				
yle retaining lotion				
or 2	single	12	0	6 7
large	54	0	14 10	9 0
easy hair	single	13	6	7 5
large	58	6	32 2	9 9
colour	13	6	7 5	2 3
rite (280 CP) 5 pack minimum order				
aste standard	75	11	27 6	2 9
(4doz)			(4doz)	
large	81	0	29 4	3 11
(3doz)			(3doz)	
ex-large	38	2	13 10	5 6
Embaume (Rigaud (47 Anestan)				
Embaume (Rigaud (325 C-A)				
1367 Unigreg)†				
24	6	2ea	—	9 3
667 JCL)				
units	1000	157	2ea	83 3ea 319 0
2000	196	8ea	104 0ea	399 0
4000	226	2ea	119 9ea	459 0
5000	265	8ea	140 6ea	539 0
6000	305	0ea	161 6ea	619 0
7000	354	4ea	187 6ea	719 0
1000P	527	2ea	279 3ea	1070 0
ist (331 C ot C)				
spray	114g	46	6	16 8
l (626 HH & C)				
21	3	7	5	3 2
ol (211 Butler)				
2l	8	0ea	—	12 0
16oz and 80oz	—	—	—	—
e (208 BW)				
otic ammonia	6	2	6ea	11ea 4
(930 P & B)				
e (256 CPL)				
eam	70g	19	4	9 10
149g	29	0	14 10	4 6
49g	25	9	13 2	4 0
99g	41	10	21 4	6 6
um jelly				
tin	8	11	3 0	1 3
jar	13	8	4 8	1 11
jar	25	0	8 6	3 6
tin	10	2	3 5	1 5
jar	16	1	5 5	2 3
jar	27	11	9 6	3 11
jar	49	4	16 10	6 11
11b	82	0	27 10	11 6
ry pack	8oz	49	4	16 10
h's	sachet	14	3	4 10
(3 doz)			(3 doz)	
le	35g	16	1	5 6
70g	25	0	8 6	3 6
120g	35	8	12 2	5 0
pklt	16	0	5 6	9
(3 doz)			(3 doz)	
hex (218 Calmic)				
30g	38	0	13 11	5 11
500g	22	6ea	8 3ea	42 0
n (1476 5MP)				
-D (920 P & B)				
n-D (1476 5MP)				
A (930 P & B)				
-A (1476 5MP)				
930 P & B)				
(1476 5MP)				

		Trade	Tax	Retail
Vasopred (1476 5MP)T5				
ophthalmic drops				
	10ml	6 6ea	—	9 9
Vasosulf (930 P & B)				
Vasosulf (1476 5MP)				
Vasozinc (930 P & B)				
Vasozinc (1476 5MP)				
Vax (191 BVF) existing entry				
Vax (191 BVF)				
vacuum flasks metal				
Mono-Vac				
	16oz CHI	4 7ea	7ea	7 7
	23oz CH2T	6 9ea	10½ea	11 4
	36oz CH3	8 2ea	1 1ea	13 7
	43oz CH3M	10 6ea	1 4½ea	17 6
vacuum flasks plastic				
yellow	8oz CH8P	5 4ea	8½ea	8 10
	16oz CH16P	5 11ea	9½ea	9 10
box design				
	8oz NP8	6 0ea	9½ea	8 10
	16oz NP16	6 8ea	10½ea	9 10
Diddy	8oz NP8A	6 6ea	10ea	9 6
replacements				
cups	8oz V8	10 0	1 3	1 3
	16oz V16	12 0	1 6	1 6
	23oz & 36oz			
outer	V36	14 0	2 0	1 9
	23oz & 36oz			
inner	V916	10 0	1 3	1 3
bodies	16oz RCH1	4 1ea	6½ea	6 0
	23oz RCH2	6 6ea	10ea	9 6
	36oz RCH3	6 6ea	10ea	9 6
refills	8oz R8	4 2ea	—	5 6
	16oz R16	4 5ea	—	5 11
stoppers screw				
	16oz SS1	16 0	—	1 7
	23oz & 36oz SS3	20 0	—	2 3
Expandavac				
	8oz & 16oz EI	14 0	2 0	1 9
	23oz & 36oz E3	18 0	2 6	2 3
Veiled Radiance (60 Arden)				
	417-34	—	—	52 0
	417-33	—	—	32 0
Veltis (115 Bengue)				
cream unperfumed 40g				
Velva (60 Arden)				
cream	116-02	—	—	17 0
	116-04	—	—	28 0
	116-08	—	—	45 0
	116-16	—	—	75 0
cream masque	109-99	—	—	32 0
liquid	211-64	—	—	19 0
moisture film	416-47	—	—	19 0
	416-48	—	—	32 0
	416-49	—	—	58 0
shampoo	306-99	—	—	11 0
smooth lotion	205-91	—	—	32 0
	205-95	—	—	52 0
Veno's (104BP)				
cough mixture		25 11	9 6	3 7
		40 5	14 10	5 7
Veracur (1253 Typharm)				
gel tube 14g	5 0ea	—	—	—
Vichy (1519 5A)				
Surpastilles	20 8	4 7		1 0
	(3 doz)	(3 doz)		
Vichy-Celestins (1519 5A)				
splits	38 10	8 7		2 6
	(2 doz)	(2 doz)		
Virormone (930 P & B)				
ampoules 5mg	12			
	10mg	12		
	25mg	12		
	50mg	12		
	100mg	12		
Vitabril (1530 Fisons)				
Vitalis (172 BMCL)				
	57cc	25 7	14 1	4 2
	114cc	46 2	25 5	7 6
	200cc	68 2	37 6	11 0
Vitapoainte (1530 Fisons)				
cream rinse bottle	23 10	13 1		3 9
hair conditioner 26g	29 4	16 1½		4 10
shampoo's sachets	7 2	2 7½		1 0
	23 2	8 6		3 5
Vitathone (333 Cupal)				
chilblain cream	26 3	8 8		3 9
Vosene (105 BTD)				
shampoo liquid				
economy	37 5	13 9		5 3

		Trade		Tax		Retail
Wasp-eze (992 P & C) †						
aerosol for stings		44 0		—		5 3
		66 6		—		7 11
Wata (980 Photopia)						
cube flash II		24	0ea	12	8ea	43 8
Watalux (980 Photopia)						
flashgun		42	0ea	22	3ea	85 3
X2 and case						
Watameter (980 Photopia)						
rangefinder I		55	4ea	29	4ea	112 4
II		63	6ea	33	7ea	128 10
super		64	4ea	34	1ea	130 7
case		6	8ea	3	6ea	13 6
Wellcome (208 BW)						
Newcastle disease						
vacc. (vet.) 50ml		5	1ea	—		6 0
250ml		24	3ea	—		28 6
		48	2ea	—		56 8
contagious pustular						
dermatitis vacc. living						
orf vacc. (vet.) 10ml		16	8ea	—		25 0
Whiskas (567 Petfoods)		75	8	14	7	1 6
		(6doz)		(6doz)		
White's Dr. (761 Lilia-White)						
Koronet briefs		48	0	6	2	5 11
pads		19	3	—		2 0
sanitary belt		17	11	2	7	2 3
towels		0	25	2		2 7
	1	27	5	—		2 10
	2	30	8	—		3 3
	3	32	9	—		3 5
	EI	14	6	—		1 6
White Magnolia (596 HR)						
bath essence		—		—		14 6
	6301	—		—		21 0
bath salts		6319		—		22 6
dusting powder		6208		—		27 0
	6212	—		—		13 6
flask		6233		—		15 0
hand lotion		6344		—		14 6
perfume spray		6102		—		37 0
crystal bottle		6122		—		82 6
skin perfume		6002		—		19 6
	6023	—		—		21 0
spray		6022		—		36 0
soap complexion (3)		—		—		15 0
	6333	—		—		15 0
Wilkinson (1339 Wilkinson)						
New Sword blades (5)		58	2	21	4	4 4
		(25pkts)		(25pkts)		
Super Sword Edge		—		—		—
Witch Doctor (427 Ethichem)						
(distributors 128 Biometica)						
witch hazel gel		27	0	9	8	5 11
Woltz Italiana (128 Biometica)						
manicurebase coat		32	0	17	2	5 9
cuticle remover		32	0	17	2	5 9
nail enamel regular		32	0	17	2	5 9
mini-regular		23	8	12	8	4 3
pearl		46	9	25	1	8 5
mini-pearl		30	0	16	1	5 5
Venetian Carnival		46	9	25	1	8 5
mini-Venetian		30	0	16	1	5 5
super brilliant		58	11	31	7	10 7
super creme		46	9	25	1	8 5
nail hardener		54	8	29	4	10 0
nail polish removers						
lanolin		32	0	17	2	5 9
nail enamel thinner		24	7	13	2	4 5
top coat		32	0	17	2	5 9
Wright's (1351 WLU)						
coal-tar soap toilet		31	6	11	7	1 5
		(3 doz)		(3 doz)		
bath		33	8	12	4	2 3
		(2 doz)		(2 doz)		
giant		24	1	8	10	3 3
sandalwood soap bath		25	4	9	4	1 7
		(2 doz)		(2 doz)		
deodorant stick 70g		36	6	20	2	6 3
talcum powder		17	4	9	6	2 11
liquor carbonis						
detergens 100ml		30	0	11	0	

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CO-CAP 25

Imipramine

Each capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

	Trade	Tax	Retail
Yestamin (1246 TYE)			
powder	8oz 42 0	—	5 0
	16oz 60 0	—	7 0
	7lb 28 0ea	—	42 0
	14lb 48 0ea	—	72 0
tablets	50 17 0	—	2 0
	100 26 0	—	3 0
	300 58 0	—	6 9
	1000 7 0ea	—	10 6
	5000 34 0ea	—	51 0
	18000 110 0ea	—	165 0
Yomesan (452 FBA)			
tablets 0.5g	4 107 0	—	13 4
Zac (626 HH & C)			
baby cream	tube 16 7	5 9	2 5
	jar 56g 24 0	8 4	3 7
	112g 34 7	12 0	5 0
powder	16 7	5 9	2 5
soap	9 0	3 1	1 5
Zincoderm (626 HH & C)			
	500g 7 7ea	—	—
	1kg 12 0ea	—	—
	5kg 44 0ea	—	—

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

- 93 BJ=Bateman-Jackson, Tubeton House, Medlock Street, Oldham, Lancs. 061-652 2222.
128 Biometica=Biometica Division of Sales Affiliates Ltd., Barnet By-pass, Boreham Wood, Herts. 01-953 3145.
228 Carlton=Carlton Laboratories (UK) Ltd., 11 Shelley Road, Worthing, Sussex.
325 C-A=Crookes-Anestan Ltd., Rankine Road, Daneshill Estate, Basingstoke, Hants. 0256-25051.
322 Darlington=W. Darlington & Sons Ltd, Station Road, Rustington, Littlehampton, Sussex. Rustington 3232.
369 DL=Denver Laboratories Ltd., Fulton House, Empire Way, Wembley, Middlesex. 01-902 8686.
389 Druker=D. & M. Druker Ltd., 230a Commercial Road, London, E.1. 01-790 3939.
451 F & J=Fassett & Johnson Ltd., 19 Radford Crescent, Billericay, Essex. Billericay 53221.
589 HEB=H.E.B. Pharmaceuticals Ltd., R. ver Street, Bolton, Lancs. BL2 1BX. 0204-32381.

- 362 Morny=Morny Ltd., 4 Miles Gray Road, Basildon Essex. Basildon 23347.
878 Napp=H. R. Napp Ltd., Hill Farm Avenue, Leavesden, North Watford, Herts. Garston 75255.
879 NW=Nappi-Wite Ltd., 8 Wigmore Street, London, W.1. 01-636 6055.
960 Perry=Charles Perry (Cosmetics Ealing) Co Ltd, 155 Pitshanger Lane, London, W.5. 01-997 2663.
974 PC=Phenolaine Co., 174 Henwood Green Road, Pembury, Kent. Pembury 3375.
975 PD5=Phils Drug Stores (Wholesale) Ltd., 24 Goodwin Road, London, W.12. 01-743 1357.
979 Photax=Photax (London) Ltd., 130 Seymour Place, London, W.1. 01-402 5181.
985 Pilogene=Pilogene Ltd. 296 Kensington. Liverpool L72RR. 051-263 6451.
1034 R & P=Rayner & Pennycook Ltd., Rayvit House, Govett Avenue, Shepperton, Middlesex. Walton-on-Thames 27237.
1070 Windsor=The House of Roberts Windsor, Colwick Industrial Estate, Nottingham NG4 2BY. 0602-247208.
1127 Seton=Seton Products Ltd., Tubiton House, Medlock Street, Oldham, Lancs. 061-652 2222.
1157 5=Sophistique Ltd., New Road, Winsford, Ches. 0606-81 3822.
1167 Spa=Spa Brushes Ltd., Freeman Works, Chesham. Bucks. 0240-56371.
1194 Stone=Stones (Exeter) Ltd., Marsh Green Road, Marsh Barton, Exeter. 0392-55803.
1225 Thermega=Thermega Ltd., Ermyn Way, Leatherhead, Surrey. Leatherhead 3433.
1287 Vitalam=Vitalam Ltd., Seaford Road Works, Pendleton, Salford 6, Lancs. 061-736 5343.
1430 DPLL=Dental Projects (Labs) Ltd., 47 Thames Street, Staines, Middlesex. Staines 57319.
1431 Erica=Erica Products Ltd., 231 The Vale, Acton, London, W.3. 01-743 0797.
1440WFL=Welfare Foods (Stockport) Ltd, 63 High Hillgate, Stockport, Cheshire, SK1 3HE. 061-480 9408.
1456 Hemosol=Hemosol Laboratories Ltd., 253 High Street, Eltham, London, S.E.9. 01-850 2625.
1463 VBL=Viking Brews Ltd., 28 Clive Street North Shields, Northumberland. 0894-573402.
1476 SMP=Smith, Miller & Patch Ltd., 96 De Beauvoir Road, London, N.1. 01-249 2421.
1519 SA=Schweppes (Agencies) Ltd., 17 Holywell Row, London, E.C.2. 0-1247 7378.

	Trade	Tax	Retail
tablets	30 33 6	12 3	4 4
	100 18 3	6 8	2 5
	40 0	14 8	5 5
Blue Velvet (1164 55L)			
Bromedex (324 Crookes) †DDI			
	100ml 47 0	17 0	—
	500ml 17 3ea	—	—
	2l 65 10ea	—	—
Bronnley (194 Bronnley)			
deodorant roll-on	10cc —	—	4
	56cc —	—	8
Carbonet (115 5 & N)			
non-adherent dressings			
10 × 3½ × 3½ CT4	34 5	—	4
30 × 3½ × 3½ CT3	59 6	—	6
7½ in × 4yd strip CT2	107 6	—	12
Carovax (208 BW)			
pasteurella vaccine (vet.)	9 4ea	—	14
Cetiprin (678 Kabi)			
(distributors 1545 Vestric)			
tablets 50mg	50 8 0ea	—	12
	250 32 0ea	—	48
	50 16 10ea	—	25
	1000 177 4ea	—	266
Collis Brown's (345 Davenport) †DDI			
compound	17 8	6 6	2
	31 9	11 8	4
Collo-Cal-D (324 Crookes)			
bottle	100ml 38 0	—	4
	500ml 11 0ea	—	—
Collotone (324 Crookes) †			
	100ml 27 0	10 0	4
	200ml 43 0	16 0	6
	2l 22 8ea	—	—
Coltapaste (115 5 & N)			
zinc and coal tar bandage			
3½ × 6yd	40 11	—	4
Compound "W" (655 ICC)			
wart remover	21 2	7 9	3
Coopaphene (295 CM & R)			
liquid drench	1qt 22 2ea	—	29
	1 gal 76 6ea	—	102
	67 6ea	—	90
Coopavite (295 CM & R)			
(vet) No. 11	50lb 87 6ea	—	105
Coopermatic (295 CM & R)			
machine (AC 230V)	112 6ea	—	150
(battery)	127 6ea	—	170
aerosol refill fly			
killer	25 0ea	—	33
Coopers (295 CM & R)			
veterinary			
border liquid			
1 gal	30 5ea	—	38
5 gal	130 5ea	—	163
cattle drencher	80 0ea	—	100
dairy fly spray	1 gal 22 0ea	—	33
dairy ointment 2½ lb	14 0ea	—	21
	51 0ea	—	68
	144 0ea	—	180
drenching kit			
farm disinfectant†			
1gal	20 0ea	—	25
5gal	72 0ea	—	90
fluke drencher	208 0ea	—	260
fly dip†	46 5ea	—	58
foot rot aerosol	9 9ea	—	13
lice and mange			
liquid	½ gal 48 0ea	—	60
maggot fly spray			
1pt	60 0ea	—	75
1qt	7 0ea	—	9
marking fluid	½ gal 11 3ea	—	15
	1 gal 21 0ea	—	28
pig worm remedy			
12 dose	3 0ea	—	4
100 dose	21 0ea	—	28
P.T.Z. plus	52 6ea	—	70
drench gun	172 0ea	—	215

THIS WEEK'S CHANGES

	Trade	Tax	Retail
Actaslim (1467 AP & T)			
tablets	60 120 0	44 0	18 11
Allpyral-Mite (1460 Dome)			
fortified house dust			
treatment set	210 0ea	—	262 6
Anabac (295 CM & R)			
dairy iodophor	2 gal 71 3ea	—	95 0
Anadin (655 ICC)			
tablets	20 21 2	7 9	3 0 A
	50 41 2	15 1	5 10
	100 67 7	24 9	9 7
Ananase (1080 Rorer)			
(distributors 324 Crookes)			
tablets	50 30 0ea	11 10ea	—
	48 —	—	— D
Anne French (655 ICC)			
cleansing milk	37cc 18 5	10 2	3 0 A
	79cc 30 2	16 7	4 11
golden tan	26g 22 3	12 3	3 6
Bablets (485 Fulford)			
	15 7	5 9	2 5 A

	Trade	Tax	Retail
Babyblend (810 Maw)			
wool	346.00 10 0	—	1 3 A
Balenciaga (480 FP) existing entry			
Balenciaga (386 Douek)			
eau de Balenciaga			
1½oz	19 0ea	10 5ea	40 0
7oz	32 6ea	17 10ea	68 6
7oz	52 0ea	28 7ea	110 0
15oz	76 0ea	41 9ea	160 0
Barret (485 Fulford)			
Swiss hand treatment			
small	41 0	22 7	7 0 A
Bilax (485 Fulford)			
pills	50 18 0	6 7	2 10 A
Bismag (655 ICC)			
powder	33 6	12 3	4 9 A
tablets	75 20 0	7 4	2 10
	165 35 3	12 11	5 0
BiSoDol (655 ICC)			
powder	18 3	6 8	2 7 A

Don't forget your customers want Miracle Dot Lens Polishers to keep their glasses clean

Miracle Dot Limited,

Digit House, Harlesden Road, Willesden, N.W.10. 01-459 2184

	Trade	Tax	Retail	
worm aerosol	10 2ea	—	13 6	
o drencher	72 0ea	—	80 0	
dip 2 gal	37 6ea	—	50 0	
whole fly powder	1 lb	3ea	15 0	
ream (1155 S & N)	T5	—	—	A
ge 3 1/2 x 1 yd	93 8	—	10 11	
3 1/2 x 2 yd	114 5	—	13 4	
eriazine (837 M5D)	—	—	—	D
es (324 Crookes)	—	—	—	I
oil	54 0	20 0	8 5	
500ml	14 10ea	5 5ea	—	
methyl sal	100ml	48 0	18 0	7 6
otion plain or oily	168ml	30 0	11 0	4 8
germ oil	36 0	—	—	
ules 50,000 iu	25 108 0	—	—	
cream	—	—	—	D
otion	—	—	—	D
n (485 Fulford)	25 5	12 4	3 10	A
(351 Danning)	—	—	—	•
chewing tablet	30 25 11	9 6	3 11	A
379 Dixor)	30 0	16 6	5 2	A
ight cream	20 5	7 6	3 2	A
(485 Fulford)	20 0	7 4	3 0	
ent	38 0	13 11	5 9	
	59 3	21 9	9 0	
y Gray (385 DG)	65 0	36 0	11 6	•
ks	71 0	39 0	12 6	•
ream	4oz	71 0	39 0	12 6
le	4oz	71 0	39 0	12 6
(655 ICC)	38 3	—	4 3	A
mist	45 0	—	5 0	A
repe (1155 S & N)	32 11	—	3 10	
crepe bandage	3025	39 5	4 7	
3yd	3003	52 2	6 1	A
3yd	3004	16 11	2 0	
last (1155 S & N)	7920	26 11	3 2	
p	7921	33 1	4 6	
	7922	10 7	1 3	
	7983	100 11	11 9	
p unit packs	11 1/2 x 7	134 6	15 8	
11 1/2 x 7	7951	72 5	8 5	
11 1/2 x 1 1/2	7952	104 6	12 2	
11 1/2 x 1 1/2	7953	80 2	9 4	
11 1/2 x 7	7955	161 0	18 9	
11 1/2 x 7	7956	334 7	39 0	
p wound dressing B.P.C.	1002	47 2	5 6	
V.P. 50—3 1/2 x 2 1/2	10025	57 2	6 8	
age BPC unstretched	1003	68 8	8 0	
2 x 3yd	1004	88 8	10 4	
2 x 3yd	1005	10 9	1 7	
ressings	4119	188 9	22 0	
s' set, case	4554	28 7	3 4	
2 3in 12	455C	26 5	3 1	
1 1/2in, 24	455D	28 7	3 4	
dressings 9	455E	21 5	2 6	
3in, 36	455F	28 7	3 4	
ur dressings 12	455H	23 5	2 9	
ng strips	4015	31 9	3 9	
1 yd	4025	36 8	4 4	
1 yd	4003	116 8	13 7	
id kits	7447	12 4ea	1 4ea	19 11
cal and factory	4120	16 11	2 0	
3	4121	26 11	3 2	
rists	4122	38 1	4 6	
d dressings	4183	10 7	1 3	
	8121	26 11	3 2	
at/washable	9120	16 11	2 0	
	9121	26 11	3 2	
proof	7120	16 11	2 0	
	7121	26 11	3 2	
et strips	7100	10 7	1 3	
d dressings	100 11200	85 1	9 11	
idually wrapped	100 11300	108 8	12 8	
sterilised	100 11400	134 6	15 8	
3in 100	11500	128 0	14 11	
2 1/2in 100	11600	180 2	21 0	
3in 100	11700	266 0	31 0	
proof	100 12200	85 1	9 11	
	100 12300	108 8	12 8	
	100 12400	134 6	15 8	
	100 12500	128 0	14 11	
	100 12600	180 2	21 0	
	100 12700	266 0	31 0	
ip	100 14200	128 0	14 11	
	100 14300	161 0	18 9	

	Trade	Tax	Retail	
3 x 3in 100	14400	203 1	23 8	
1 1/2 x 1 1/2in 100	14500	188 9	22 0	
1 1/2 x 2 1/2in 100	14600	274 7	32 0	
2 x 3in 100	14700	401 1	46 9	
first aid strip	7165	5 8	8	
first aid outfits,	—	—	—	
No. 1	4447	116 8	13 7	
plaster BPC	—	—	—	
lin x 1 yd	1111	13 7	1 7	
2in x 1 yd	1212	20 9	2 5	
lin x 3 yd	1001	27 11	3 3	
plastic strapping,	—	—	—	
waterproof	7011	11 5	1 4	
lin x 1 yd	7001	19 5	2 3	
lin x 3 yd	7002	27 11	3 3	
wound dressings,	—	—	—	
standard, BPC	—	—	—	
1 1/2 x 2in 3	4712	5 9	8	
2 x 3in 3	4713	7 11	11	
Elastoweb (1155 S & N)	150 10	—	17 7	A
stretched 3 x 6/7yd	—	—	—	
Elizabeth Arden (60 Arden)	—	—	—	
Seauqua	—	—	15 0	
moisture soap	—	—	35 0	
sea bath foaming	—	—	40 0	
sea dust	—	—	35 0	
spray	—	—	45 0	
sea emollient	—	—	35 0	
sea fluff	—	—	30 0	
sea gelee	—	—	40 0	
sea smooth lotion	—	—	40 0	
sea salts	—	—	40 0	
sea splash	—	—	40 0	
Epsikapron (678 Kabi)	—	—	—	A
(distributors 1545 Vestric)	—	—	—	
injection 40%	10 ml x 6	36 8ea	55 0	
powder 50%	sachet 30	48 8ea	73 0	
syrup 30%	250 ml	42 9ea	64 1	
Famel (690 Keldor)†DDI	—	—	—	
syrup children's	100ml	33 9	3 9	•
	3oz & 8oz	—	—	D
Fibrosine (655 ICC)	28 3	10 4	4 0	D
balm	—	—	—	I
Fleeting Moment (480 FP) existing entry	—	—	—	
Fleeting Moment (368 Douek)	—	—	—	
perfume	1oz	18 6ea	10 2ea	40 0
	1oz	34 0ea	18 8ea	73 0
	1oz	56 0ea	30 9ea	120 0
	1oz	89 0ea	48 11ea	190 0
	2oz	140 0ea	77 0ea	300 0
	4oz	223 0ea	122 8ea	480 0
Fontarel (472 Fontarel)	—	—	—	•
facial dew	3 1/2oz	—	35 9	
Fontarella	—	—	—	
cleansing milk	140g	—	21 0	
cream	40g	—	25 0	
derma-cream	40g	—	25 0	
derma-foam	80g	—	25 0	
derma-tonic	110ml	—	25 0	
tonic	118ml	—	21 0	
Ormarin	—	—	—	
eau de toilette	240ml	—	56 0	
foam bath	500ml	—	56 0	
satin lotion	193ml	—	56 0	
snow milk	3 1/2oz	—	30 6	
treatment cream stick	—	—	50 9	
tube	1oz	—	30 6	
Frantin (208 BW)	—	—	—	
paste cartridges (vet.)	(6)	75 4ea	113 0	A
Freezone (655 ICC)	—	—	—	A
corn remover	21 2	7 9	3 0	
Gina (97 Bayer)	1000	—	—	D
tablets	—	—	—	
Goya (532 Goya)	38 3	21 0 1/2	6 6	•
hand and body lotion	—	—	—	
old pack	—	—	—	
Gypsona (1155 S & N)	—	—	—	A
plaster of paris bandage	—	—	—	
2in x 3yd	5002	15 9	1 10	
3in x 3yd	5003	20 0	2 4	
4in x 3yd	5004	25 0	2 11	
6in x 3yd	5006	31 6	3 8	
Hexaphen (295 CM & R)	—	—	—	A
(vet.)	1qt.	17 3ea	23 0	
	1gal	61 6ea	82 0	
Hillvale (295 CM & R)	—	—	—	A
fly dip	38 5ea	—	48 0	
	2 1/2gal	180 0ea	225 0	
Ichthopaste (1155 S & N)	—	—	—	A
zinc and ichthammol	—	—	—	
bandage 3 1/2 x 6yd	40 11	—	4 9	
Ilosone (413 Lilly)	—	—	—	D
Ilosone (378 Distal)	—	—	—	I
pulvules 125mg	—	—	—	D
Immac (655 ICC)	—	—	—	
hair removing cream	—	—	—	
sachet	11 9	6 6	1 11	A
Isomet (1131 S & B)	—	—	—	•
roller	35 0ea	11 8ea	59 6	
Ivax (147 Boots)T5	—	—	—	D
200ml	12 10ea	—	19 3	•
old formula	—	—	—	I
Jean Sorelle (669 Sorelle)	—	—	—	
wicker posie basket	216	31 7	10 11	4 11
soaps with face cloths	304	71 0	19 6	10 6
six children's	—	—	—	

		Trade		Tax		Retail		
six guest	305	139	3	29	7	19	11	
"For Men"	310	99	4	24	5	14	6	
"For Her"	311	99	4	24	5	14	6	
Jelonet (1155 S & N)								
paraffin gauze dressing								A
36×3½×3½	J1	57	11		—	6	9	
8yd×3½ strip	J2	85	1		—	9	11	
36×3½×3½	J4	54	6		—	6	4	
10×3½×3½	J6	31	6		—	3	8	
Kleinerts (706 Kleinerts)								
baby pants								A
Free & Easy	2816	40	0		—	4	11	
De Luxe	2144	40	0		—	5	0	
ex large		44	0		—	5	6	
Fairy	2170	36	0		—	4	6	
ex large		40	0		—	5	0	
Jiffy ex. large		24	0		—	2	11	
Trainer	2194	64	0		—	8	0	
Frolic	2183	44	0		—	5	6	
ex. large		48	0		—	6	0	
Frillette	2810	40	0		—	5	0	
ex. large		40	0		—	5	0	R
Frillies all white	2812	56	0		—	7	0	A
sanitary belts								
elastic	542	25	8	3	6	3	6	
	423	25	8	3	6	3	6	
rayon elastic	546	28	10	3	11½	3	11	
large size	546	33	0	4	6½	4	6	
sanitary briefs								
fleececap pocket	2266	66	0	9	1	8	11	
fancy rayon	167	66	0	9	1	8	11	
American Miss	2269	77	2	10	7	10	6	
white hylon	2853	77	2	10	7	9	11	
sanitary knickers	291	43	4	5	11½	5	11	
sanitary panties	293	55	6	7	7½	7	6	
Kolyns (655 ICC)								
denture fixative		24	0		—	2	8	A
		38	3		—	4	3	
powder		26	7	9	0	3	6	
Le Dix (Balenciaga (480 FP) (existing entry)								
Le Dix (Balenciaga (386 Douck)								
eau de toilette	1½oz	21	0ea	11	6ea	44	0	
	4oz	33	9ea	18	7ea	71	0	
	7oz	55	0ea	30	3ea	115	0	
	15oz	81	0ea	44	6ea	170	0	
	32oz	119	0ea	65	5ea	250	0	
atomiser		43	0ea	23	8ea	90	0	
perfume	1oz	18	6ea	10	2ea	40	0	
	1oz	23	4ea	12	10ea	50	0	
	1oz	34	0ea	18	8ea	73	0	
	1oz	56	0ea	30	9ea	120	0	
	1oz	89	0ea	48	11ea	190	0	
	2oz	140	0ea	77	0ea	300	0	
	4oz	223	0ea	122	8ea	480	0	
atomiser		46	6ea	25	7ea	100	0	
refill		31	8ea	17	5ea	68	0	
talcum	110g	13	2ea	7	3ea	27	6	
Lotus (903 NPU)								
splash Cologne	255cc	26	4	14	6	4	6	•
Louis Philippe (386 Douek)								
lipstick refill		64	0	35	2	10	3	•
Loxon (295 CM & R)								
liquid (vet.)	1qt	56	3ea		—	75	0	
	1gal	213	0ea		—	284	0	
paste cartridges	6	174	0ea		—	232	0	
pellets		120	0ea		—	160	0	
varidoser		52	6ea		—	70	0	
McDougall's (295 CM & R)								
liquid dip (vet.)	1gal	28	0ea		—	35	0	A
	5gal	96	0ea		—	120	0	
Manoids (1476 AP & T)								
tablets	30	60	0	22	0	9	6	A
	70	100	0	36	8	15	8	
Marmola (800 TM)								
tablets		29	0	10	8	4	6	A
Mason Pearson (807 MPB)								
ladies hairbrushes								A
pocket nylon		9	3ea	3	5ea	17	5	
bristle		17	0ea	6	3ea	31	9	
bristle & nylon		15	4ea	5	7ea	28	7	
handy nylon		14	3ea	5	3ea	26	8	
bristle extra		39	5ea	14	6ea	73	7	
bristle & nylon		21	8ea	8	0ea	40	6	
medium								
nylon gentle		17	0ea	6	3ea	31	9	
nylon (universal)		18	9ea	6	11ea	35	0	
bristle extra		54	1ea	19	10ea	101	0	
bristle & nylon								
(junior)		26	2ea	9	7ea	48	10	
large								
bristle extra		60	2ea	22	1ea	112	4	
bristle & nylon								
(popular)		34	0ea	12	6ea	63	7	
men's military brushes								
medium								
nylon (universal)		18	9ea	6	11ea	35	0	
bristle extra		54	1ea	19	10ea	101	0	
bristle & nylon								
(junior)		26	2ea	9	7ea	48	10	
large								
bristle extra		60	2ea	22	1ea	112	4	
bristle & nylon								
(popular)		34	0ea	12	6ea	63	7	
brushcases leather								
single		20	0ea	7	4ea	37	4	R
double		25	0ea	9	2ea	46	8	
Masumi (301 Coty)								
talcum	375.25	72	0	39	7	12	6	•
Maws (810 Maw)								
babysoft soap	343.01	8	0	2	11	1	3	A

	Trade	Tax	Retail	
Mentex (485 Fulford) embrocation and inhalant	15	7	5 9	2 5
Monodral (97 Bayer) tablets 1000				D
Neoferrum (324 Crookes) 100ml	34	0	13 0	5 4
200ml	67	0	25 0	10 6
2l	34	9ea	12 9ea	—
Nestle (451 F & J) Natural Net				D
Nevroids (1467 AP & T) tablets	30	60	0	22 0
70	100	0	36 8	15 8
Nutrinail (485 Fulford) refill	31	7	17 4	5 5
22	5	12 4	3 10	
Pifco (983 Pifco) existing entry				D
Pifco (983 Pifco) baby bottle warmer				I
987	27	10ea	9 11ea	47 0
bedwarmer	1098	37	3ea	13 4ea
comb'n go	1355	29	7ea	10 7ea
facial sauna	1560	74	6ea	26 8ea
grooming set	399	162	7ea	58 2ea
hair clippers	99	99	0ea	—
hair curlers				
multi curl	1255	41	5ea	14 10ea
lady curl	1077	20	8ea	7 5ea
vanity curl	1155	26	7ea	9 6ea
de luxe	1177	29	7ea	10 7ea
hair dryers				
Conquest	1995	99	5ea	35 6ea
Go-Girl	1170	52	8ea	18 10ea
trio	1970	60	4	21 7ea
Hi-speed	1050	73	11ea	25 5ea
stand	1051	17	1ea	2 3ea
hood	1054	7	1ea	2 6ea
threesome	1950	85	9ea	30 8ea
Princess	1060	58	7ea	20 11ea
stand	1061	16	4ea	2 2ea
ensemble	1960	92	11ea	33 2ea
hood	1064	21	6ea	7 7ea
beauty outfit	1962	85	9ea	30 8ea
Salon	1990	188	8ea	67 5ea
health lamps				
infra red	1029	74	3ea	—
infradette	1028	66	9ea	—
infrapower				
standard	1007	77	3ea	—
senior	1008	89	3ea	—
sun lamp	1025	117	8ea	42 1ea
Mignon	1022	235	11ea	84 5ea
carbons, cerium, solid negative				
ultra iron	1	10ea	—	2 5
tungsten	2	5ea	—	3 3
heating pad	1293	63	4ea	22 7ea
Queen curl roller set	1555	118	0ea	42 2ea
electric blankets				
New Favourite				
single	8401	56	9ea	20 4ea
double	8402	74	6ea	26 8ea
Nitetime				
single	6401	58	7ea	20 11ea
three heat	6431	70	5ea	25 2ea
double	6402	82	2ea	29 5ea
three heat	6432	94	0ea	33 8ea
Rest-time				
single	6403	70	5ea	25 2ea
three heat	6433	90	6ea	32 4ea
double	6404	99	7ea	34 11ea
three heat	6434	117	8ea	42 1ea
Startime				
single	6405	79	10ea	28 6ea
double	6406	117	8ea	42 1ea
double dual	6426	141	4ea	50 7ea
Razorlite mirror	1648	19	6ea	7 0ea
Shaverlite mirror	1650	29	0ea	10 4ea
vibratory massager				
1556	70	5ea	25 2ea	119 0
P.L.F. (1467 AP & T)				A
capsules	30	55	0	20 2
pills	30	49	0	17 11
occ. pills	30	45	0	16 6
extra strong	30	50	0	18 4
Preparation "H" (655 ICC)				A
ointment standard	34	8	12 9	4 11
suppositories	12	48	3	17 8

	Trade	Tax	Retail	
Prodan (485 Fulford) hair treatment	39	7	14 6	6 2
Quadrille (Balenciaga (480 FP) existing entry)				D
Quadrille Balenciaga (386 Douek)				I
eau de toilette	1oz	21	0ea	11 6ea
4oz	33	9ea	18 7ea	71 0
7oz	55	0ea	30 3ea	115 0
15oz	81	0ea	44 6ea	170 0
32oz	119	0ea	65 5ea	250 0
atomiser	43	0ea	23 8ea	90 0
perfume	1oz	18	6ea	10 2ea
2oz	23	4ea	12 10ea	50 0
3oz	34	0ea	18 8ea	73 0
5oz	56	0ea	30 9ea	120 0
1oz	89	0ea	48 11ea	190 0
2oz	140	0ea	77 0ea	300 0
4oz	223	0ea	122 8ea	480 0
atomiser	46	6ea	25 7ea	100 0
refill	31	8ea	17 5ea	68 0
talcum	110g	13	2ea	7 3ea
Sabrina (Utermohlen) (386 Douek)				A
cotton wool in bags	15g	8	0	—
36g	14	0	—	1 9
75g	22	0	—	2 9
110g	30	0	—	3 9
Sanella (903 NPU)				A
sanitary towels				
No. 0	25	1	—	2 7
No. 1	27	6	—	2 10
half pack	15	4	—	1 7
No. 2	31	0	—	3 3
soluble	26	2	—	2 8
Sek (655 ICC)				A
ointment	28	3	10 4	4 0
Steek (1155 5 & N)				A
plastic strapping				
1x2yd	5K12X	14	8	—
1x5yd	5K15	24	6	—
2x5yd	5K25	39	11	—
3x5yd	5K35	53	2	—
Steclin (1176 5quibb) TS				
capsules 250mg	1000	285	0ea	—
tablets 250mg	1000	285	0ea	—
Step (386 Douek) existing entry				D
Step (386 Douek)				I
dressing table sprays				
Cologne for men				
55103	30	4ea	16 8ea	65 0
55102; 55104; 55105	35	0ea	19 3ea	75 0
55501	65	0ea	35 9ea	140 0
55502; 55503	79	0ea	43 5ea	170 0
glass 30104; 30108;				
30115	18	9ea	10 4ea	40 0
30118	23	0ea	12 8ea	49 0
Limoges china				
small 31201; 31238	39	0ea	21 5ea	84 0
31237; 31208	51	0ea	28 0ea	110 0
31209	65	0ea	35 9ea	140 0
large 41201; 41238	67	5ea	37 1ea	145 0
41208; 41237	84	0ea	46 2ea	180 0
41209	110	0ea	60 6ea	235 0
two piece sets				
49201	70	0ea	38 6ea	150 0
49208	91	0ea	50 0ea	195 0
hand glass				
81/10309	29	6ea	16 3ea	63 0
81/10329; 81/10330	22	6ea	12 4ea	48 6
metal glass				
43001; 43002;				
43003	42	0ea	23 1ea	90 0
44102	25	9ea	14 2ea	55 0
Vieux Rouen 41528	58	0ea	31 11ea	125 0
handbag sprays				
ecaille 20411	80	0ea	44 0ea	170 0
glass 10101; 10104;				
10106; 10107	14	0ea	7 8ea	30 0
10201; 10218;				
10219	18	0ea	9 11ea	39 0
10752	38	0ea	20 11ea	82 0
gold plated 20561	121	0ea	66 6ea	260 0
grand luxe 20401	49	0ea	26 11ea	105 0
lacquered 20405	68	0ea	37 5ea	147 0
Limoges china				
10123; 10126; 10127;				
10129	21	0ea	11 6ea	45 0
10128	22	6ea	12 4ea	49 0
10301; 10302; 10311;				
10321; 10322; 10323;				

	Trade	Tax	Retail	
10327	29	3ea	16 1ea	63
10309	42	0ea	23 1ea	90
10326; 10328	33	0ea	18 2ea	70
10730; 10731; 10733	46	5ea	25 6ea	100
10734	49	0ea	26 11ea	105
luxe 20308; 20319;				
20328; 20329;				
20330; 20331;				
20332	31	0ea	17 0ea	66
metal 10761; 10762	43	0ea	23 8ea	92
10763	39	0ea	21 5ea	84
10764	49	0ea	26 11ea	105
mother of pearl 10603	39	5ea	21 8ea	85
10760	55	0ea	30 3ea	118
opal glass 10221	23	0ea	12 8ea	50
petit point 10621	30	5ea	16 9ea	65
standard				
20108; 20115; 20117;				
20118; 20121; 20122;				
20123; 20124	25	9ea	14 2ea	55
Vieux Rouen				
10451	31	0ea	17 0ea	66
10501; 10508	26	9ea	14 8ea	57
10506; 10507	28	0ea	15 5ea	60
Trancopal (97 Bayer) tablets 15 and 300				
Trend (1467 Trend) eyelashes	75	0	41 3	14
Tussieix (324 Crookes) †DDI				
200ml	52	0	19 0	8
2l	37	11ea	—	—
Uricare (1467 AP & T) tablets	30	30	0	11 0
70	45	0	16 6	7
120	70	0	25 8	10
ointment				
Vam (971 P5MB)				
Vegolysen (971 P5MB)				
Velouty (379 Dixor) beauty foundation				
liquid	18	6	10 2	3
cleansing cream	18	6	10 2	3
foundation cream	18	6	10 2	3
powder cream tube	13	8	7 6	2
jar	22	6	12 4	4
tube	44	6	24 6	7
skin food	41	0	22 6	7
Velouff (379 Dixor)	18	6	10 2	3
cream powder compact	42	0	23 1	7
refill	11	8	6 5	2
Viscopaste (1155 5 & N) bandage 3 1/2 x 6yd	40	11	—	4
P.B.7	40	11	—	4
Williams, Dr. (485 Fulford) pink pills	20	6	—	2
40 0	—	—	—	4
Wright's (1351 WLU) lemon soap	4 1/2oz	25	4	9 4
(2doz)	(2doz)	—	—	—
herb shampoo	65cc	18	1	6 8
125cc	26	8	9 9	3
Zoff (1155 5 & N) plaster remover	908	14	5	—
909	80	2	—	9

AMENDMENTS TO KEY TO SUPPLIES

472 Fontarel=Fontarel Ltd., Percival House, Pi Road, Harrow, Middlesex, HA1 4HQ. 01-427 3401.
1372 Santillan=Santillan (London) Ltd., 201 Horn Road, London, N.7. 01-272 6988.
1467 Trend=Trend (Beauty Aids) Ltd., 136 St. Road, Edgware, Middlesex, HA8 7AA. 01-952 6124.

Stop press

Clinitetrin (518 Glaxo) T5 syrup 100ml	72	0	—	9
Mylomide (894 Nicholas)				
Olympic (441 F & J)				
Quosh (103 Beecham) raspberry	26	10	5 11	3
* Includes 3d for container				
Wella (1318 Wella) Body n' Bounce 28cc	20	0	11 0	3
Zero (1037 Reckitt) disposable panties (3)	7	3	—	—

Therapeutic—pharmacological index

The following products to be added under the classifications stated

- 1(e) Neo-Cantil
- 1(h) Palium
- 1(i) Nilstin
- 1(d) Fe-cap
- Fe-cap C
- Fe-cap folic
- 5(b) Cardioquin

- 10(c) Betadine
- 11(c) (cephalosporins) Keflex suspension
- 11(c) (tetracyclines) Abbocin
- 11(h) Flagyl Compak
- 12(a) Oranabol 10
- 13(e) Noveril
- 13(i) Matthodorm
- 15(a) Theograd
- 17(j) Veracur
- 18 Cendevax

anner from Wella



Wella have succeeded in combining a true hair conditioner with a setting lotion. It's called Body n' Bounce. Great new bottle in easy display dozens.

When the girls get to hear about this new product maybe your cash till will need conditioning too.

Body n' Bounce, the true conditioning set.

Advertising? Of course – press with TV to follow. Introductory bonuses? Naturally.

See your Wella rep when he calls. Ring if you can't wait.

Basingstoke 4422.

wella

Now Supp-hose® supports *you*

Until now the hosiery people have had all our Supp-hose support. Now the immensely profitable Supp-hose Panty, predicted to be our best-seller, is available to you. More and more doctors are recommending support hose. Supp-hose, the product *and* the advertising, is destroying for ever the idea that support stockings have to be thick and ugly.

Supp-hose Panty* gives women the full support recommended by their doctors *plus* the sheer, morale-boosting tights that their

fashion-sense demands.

Do you have all the support *you* need? Or would you like some of ours—from this very special product line?

If so, get in touch with the sole agents for the Chemist and Surgical Trade:

PERSONAL SUPPORTS LTD.,
Russell Street, Nottingham NG7 47L
Telephone: 0602 75222.

*As recommended by Specialists, Doctors, Chemists and Surgical Technicians



One of four full-colour advertisements appearing in Vogue, Harper's Bazaar, Nova, Queen and Flair all this year



Supp-hose Panty has Mother-appeal! This advertisement, in colour, appears in You and your Baby, Baby Book and Mother & Baby.


ELBEO
 BEAUTIFUL STOCKINGS
Supp-hose®

COMMENT COMMENT COMMENT COMMENT COMMENT

Policies or politics

Elections always involve some political manoeuvring, and that for membership of the Pharmaceutical Society's Council is no exception. When it is carried to excess, however, it may obscure the policies of the candidates, and there has been an unfortunate tendency for that to happen in recent years.

It is because the *Chemist and Druggist* believes in people and their policies that we are this year reviving our procedure of giving voters an at-a-glance summary of the candidates' declared aims. In the immediate past there has been an unwritten agreement that candidates will not indulge in "electioneering." But methods of electioneering are becoming more refined and we feel the time has arrived when arguments, allegiances and positions should be stated publicly, all candidates having equal opportunity.

Let us give examples of what we mean. A Press cutting recently arrived in the *C&D* offices giving details of a prosecution against a candidate. It was sent anonymously—probably no more than coincidence that the letter was postmarked with the home town of another candidate. The *C&D* has also received letters, intended for its correspondence columns, in which one candidate criticises another—over a nom-de-plume. Such letters have not been published!

The Chemists' Action Group stated its intention "not to concern" itself with the election back in February. What it did not say was that although not putting up candidates under its own banner, it would support other candidates. Nor did the group mention that some of its officers were nominating candidates—one, at least, against his wishes.

Others have secured publicity by more direct means. The North-east London candidates have been so active, both nationally with their NHS contract proposals and locally, that they could not possibly have been kept out of the "news." At least one sitting Council member has brought up a newsworthy topic in the Council chamber and has thus "stolen the headlines."

Not all of this may be done with the intention of electioneering, but the effect is still to detract from the real issues—the candidates and their policies.

Members of the profession, pharmacy is in too much of a dilemma about its future to be governed by people without a sound and practical policy. We urge you to turn to pages 646-647 and to consider who is willing to

take pharmacy in the direction you believe it should develop.

If by keeping our correspondence and news columns open to reasoned argument during the election period we succeed in encouraging you, the voter, to take a second look at policies, to go back to the full statements in order to make a good decision, we shall have achieved our aim.

Ignored once again

How differently pharmacists in Britain are treated by officialdom compared with their colleagues in the United States. We are referring to the distribution of professional information concerning the use of drugs—as highlighted this week by the Committee on Safety of Drugs' latest statement on oral contraceptives.

As in December, when the Committee issued its "early warning" statement, pharmacists—and their professional Press—were ignored. Doctors had advance warning in the form of a personal letter from the chairman of the Committee, with the full paper and statement in their professional journal on the "release date." Pharmacists had to read the newspapers. The Press conference called last Thursday was too late for their professional journals, which print Wednesday night—a fact not unknown to the Committee's officers.

But acting on the same information, the US Food and Drug Administration announced its intentions in a special bulletin containing a review of the current data and the FDA recommendations—which has been mailed to physicians and pharmacies.

The December statement came as a double shock to pharmacists—professionally and commercially—as they found themselves with redundant stocks on their shelves. This time there is not the commercial element, but the questions will again be asked by patients—and the pharmacist should have been given the opportunity to be as ready with the answers as the doctor. The responsibility for keeping him informed in cases such as this lies squarely on the Drug Safety Committee.

Many candidates in the Council election are again talking airily of "status" and "image." Let those elected turn their attention to securing the pharmacists' rights in matters of this kind—such practical demonstrations of acceptance of pharmacy as a profession will count more than soothing words spoken by non-pharmacists in after-dinner speeches.

BOOKS

Trade descriptions Bowes Egan, L.R.S. Publishers 48 Notting Hill Gate, London W.11 11½ × 8½ in. Pp 53 + index, 65s.

The author has already written two books on different aspects of the Trade Descriptions Act 1968. The latest book deals with prosecutions, enforcement and complaints that have arisen out of the Act

The first two chapters indicate descriptions of goods which have led to action. False descriptions, in the new sense of the Trade Descriptions Act, it seems, have not emanated only or even primarily from fly-by-night or deliberately fraudulent traders, but also from large companies.

The third chapter deals with an area of commercial activity where substantial loss can be sustained if rapid change is required. During the first year that the Act was enforced, goods had frequently to be re-packaged and examples of packagers and manufacturers being obliged to obli-

terate claims recur throughout the book.

From a chapter dealing with misleading prices it is evident that price reduction claims operating for a limited period (2d off tooth-paste etc.) are creating serious legal difficulties.

A case is cited where a chemist charging standard prices for packets of soap preparations with price off flashes was warned that repetition might involve prosecution.

Although the chemist is otherwise rarely mentioned, much of the text, which is devoid of legalistic jargon, can be applied to his business.

IMMUNOLOGY MAY HELP CANCER CHEMOTHERAPY

Cancer and immune phenomena formed the twin and interlocking themes of the 1970 weekend school held by the Guild of Public Pharmacists at Sussex University, recently.

One way in which the two subjects connect is in the present experimental use of BCG vaccine as a non-specific form of immunotherapy for certain types of cancer.

Dr Derek Crowther, St Bartholomew's Hospital, describing work by Professor Mathé in Paris, said that the main use of the vaccine was in acute lymphoblastic leukaemia, acute myeloblastic leukaemia and Hodgkin's disease.

Even in experimental animals the formation of the tumour was only slowed down and in man its use was therefore restricted to conditions where only a few malignant cells were present. Mode of action of the vaccine was not known although it was known to stimulate interferon production.

A new drug, thioguanine, which had only just become available, was now being tried. Like 6-mercaptopurine, it could be used with allopurinol to prevent kidney damage due to a build-up of uric acid.

Among the newer drugs used in cancer treatment, asparaginase had a "really tremendous" therapeutic index of 7,500 compared with the previous highest recorded index of 280 for melphalan in a plasma cell tumour.

It was, however, effective only in lymphosarcoma and acute myeloblastic leukaemia. Also, although not lethal if carefully used, it had serious side-effects including "tremendous" nausea and vomiting. It could also cause a diminished albumin output by the liver, leading to peripheral oedema.

A specific for cancer?

A further, but in this case long-term possibility for the use of immunotherapy in cancer was mentioned by Dr S. Shall, University of Sussex, who provided an introduction to the course by describing the biochemistry of normal cells relevant to an understanding of cancer. The cell wall, he explained, contained mainly protein and fat, with some enzymes. Cells of different tissues contained different proteins which allowed an antibody to "recognise" the tissue. One worker had claimed to have isolated from cancer cells a protein that was not present in the cells of the parent tissue from which they arose. If that were so it might be possible to link a cytostatic drug with an antibody specific to the cancer protein, enabling the tumour to be attacked without harming the patient.

"We must not only search for new compounds but learn to use the ones we have. We ought to be able to do quite a bit with chemotherapy," said Professor L. A. Elson, Chester Beatty Research Institute, talking on chemotherapy of cancer.

Professor Elson referred to a new form of delayed release preparation that is

undergoing trials at Birmingham for the administration of cytosine arabinoside in chronic myeloid leukaemia.

A solution of the drug is emulsified in oil and the emulsion then shaken in detergent solution. As the detergent breaks down the oil phase of the emulsion the drug gradually leaches out.

A certain amount of salt seemed necessary in the emulsion. Its concentration did not seem to matter too much but the phase volume of the emulsion could vary the results.

Immunosuppressive therapy

Dr J. O. Milton, St Mary's Hospital Medical School, London, discussed the various forms of immunosuppression. Clinically immunosuppression was chiefly used to prevent rejection of transplanted organs but was also used in glomerular nephritis and auto-immune phenomena.

The immune response consisted of four phases, recognition of the antigenic stimulus, a cellular proliferative and inductive phase, antibody production and antibody dependent tissue damage. All had been considered as targets for immuno-suppressive drugs though little work had been done on the antibody production phase.

The most commonly used immuno-suppressives were Imuran, prednisone and antilymphocytic serum (ALS). Imuran, a derivative of 6-mercaptopurine (6MP) acted by inhibiting purine synthesis and thus cell-proliferation. It also had some anti-inflammatory activity. Although less hepatotoxic than 6MP it could cause bone-marrow depression and increased susceptibility to infection.

Prednisone had been shown to have some lympholytic activity but the most important factor was its anti-inflammatory activity.

Most important agent was ALS, an anti-serum to human lymphoid tissue which killed the lymphocytes thus both preventing recognition of the antigen and removing effector cells. It could be used in conjunction with Imuran or prednisone and patients on those drugs could have the dose reduced.

It was painful to give and could cause an anaphylactic reaction. Although it did not seem to predispose the patient to bacterial infections susceptibility to fungal and viral infections could be increased.

It would be desirable if a drug that produced immunotolerance after a short course could be found so allowing the abandonment of continuous therapy. An indication that this was possible was that ALS had been found to produce immunotolerance in skin-grafted mice.

Dealing with the treatment of auto-immune diseases, Dr M. H. Lessof, Guy's Hospital, London, forecast a new lease of life for vaccines. In auto-immune diseases an immune reaction occurred that had a damaging effect damaged on the patient's own tissue.

It was not always known what the "trigger" for this reaction was (and so

Dr Lessof would prefer the term "auto-allergic") but in the case of rheumatoid arthritis it was known that a component of the streptococcal cell wall was similar to one in a heart muscle.

The antibody to the bacterium was thus able to damage the patient's own tissues. Other diseases where the "trigger" had been identified were ulcerative colitis Guillan-Barré syndrome and syphilis.

Success in the use of vaccine treatment would depend on picking on one immune reaction while leaving others relatively unaffected. Something of this kind was particularly needed for homografts.

The first Dr Lessof knew of was anti-rhesus serum. In Rhesus disease red cells from the foetus crossed the placental barrier about the time of birth, sensitising the mother.

Sensitisation could be prevented if about the time of birth serum from an already immunised person were given. The foreign cells were then quickly eliminated.

Even in doses incapable of destroying the red cells the method still worked, possibly by the serum "coating" the cells. The same principle had been used in some animal cancers. Grafting a cancer plus immune serum would in some circumstances give rise to a faster growing cancer. Such an "enhancing" serum was now being tried in man when performing kidney grafts.

Types of allergy

Professor J. Pepys, Brompton Hospital, London, discussed factors in allergy to inhaled organic dust. They were the immunological reactivity of the subject, the nature of the inhaled material and the circumstances of exposure. Subjects could be topic or atopic.

In the past, interest and concentrated on the former who developed anaphylactic allergy to the common allergens. This developed within minutes and lasted for two to three hours. Atopic subjects, who formed the majority of the population, developed, under intensive exposure to an allergen, arthus type allergy in which the reaction took three or four hours to develop and resolved in about 74 hours.

There was a rapid fall in forced expiratory volume—reversible within two hours which could be blocked by disodium dicromoglycate. Tissue damage could occur in the bronchus accompanied by asthma, or in the alveolar tissues with severe pulmonary fibrosis. A wide variety of dusts could cause this type of reaction—all organic dusts were suspect.

Miss J. Dewdney, Beecham Research Laboratories, described the mechanisms of allergy to therapeutic substances. She told how it had come to be realised that proteins from the fermentation broth could get into penicillin and cause a reaction, and of her firm's attempt to produce a purified non-allergenic product.

Even purified penicillin, however, could react with itself to form a high molecular weight allergenic polymer.

NEW PRODUCTS AND PACKS

Over-the-counter medicinals

Two additions

Two new products from John Bell, Hills & Lucas Ltd are Lotil skin emulsion (5s 6d) and Stop It (6s 6d). The emulsion is an extension of Lotil cream with the same basic formula. It is indicated for treatment of sore and chapped skin, abrasions, nappy rash, sunburn and minor burns. Pack 175 cc glass bottle in carton, supplied in cartons of 12. Stop It is a deterrent to nail biting and thumb sucking. The pack is a dispensing bottle with brush for easy application. Supplied in a display outer of 12 packed 3 dozen per shipping outer. (Fassett & Johnson Ltd, 19 Radford Crescent, Billericay, Essex.)

Cosmetics and toiletries

Dry spray deodorant

Added to the Fresh'n Dainty range is the intimate deodorant dry spray Fleur de Lis (5s 11d). Fleur de Lis is a new size, 50g, new colour pack with new motif, and a new perfume selected by a panel of experts from 24 possible perfumes. Distributors Richards & Appleby Ltd, Derby Street, Ormskirk, Lancs.

Another Lotus preparation

A new product has joined the Lotus range of toiletries. Splash Cologne in a distinctively styled 255 cc Lotus bottle (4s 6d). The product has astringent properties with "subtle honeysuckle skin perfume." The pack features a gold cap and label, and a sprinkler neck for economy of use. (NPUM Ltd, 321 Chase Road, London N14.)

Seaqu collection

Elizabeth Arden has introduced the Seaqua collection of bath adjuncts. Seaqua Sea Gelee (30s) is a clear green gel ideal for the fast bath or shower. Pack is a 3oz tube. Sea Emollient (45s) is a new kind of oil and moisture balancer for the bath. Seaqua foaming sea bath (35s) each 6 oz pack contains "rich emollients." Sea Fluff is a fluffy white powder that builds up to a froth of scented bubbles when tossed under the tap. Sea Fluff milk bath comes in individual packettes with just



enough for one bath in each. Pack box containing 10 packettes (35s). Soothing Sea Splash (40s) is an after bath refresher. Moisture soap (15s) "is oil enriched and provides excellent cleansing action." Sea Dust (40s). A finely textured dusting powder is offered in a 5 oz. pack.

Tan Plan by Dorothy Gray

Dorothy Gray has introduced Tan Plan, range of three new products: Sun cream (12s 6d) in a 4oz tube formulated for those with a dry sensitive skin. Sun lotion (12s 6d) in a 4oz plastic dispenser is for the normal skin whilst Sun oil (12s 6d) in a 4oz bottle is for the oily or dark skin that takes easily to a rich golden tan but needs constant lubricating with a rich emollient.

All the packs have a "sunny yellow and orange design" (Dorothy Gray, 45 Conduit Street, London, W1R 0DT).

Sundries

Disposable garment range

Resulting from the recent tie-up with Bolton Textile whereby Reckitt & Colman are totally responsible for the marketing and sales of Goujon disposable products, this new market is to be spearheaded with Zero disposable rayon panties.

Made from non-woven viscose rayon, Zero disposable panties are available in three pastel colours — blue, pink and



white — they have an attractive appearance, a soft, silky, light texture and yet, by a special process in manufacture, are strong and durable. Packed in tear-off strips of three polybags (10d).

Stocks are immediately available in six dozen and 50 dozen outers in mixed colours. Point-of-sale display material includes wire stands, display bins, stack, headboard and shelf cards.

Drinks

Quosh launches number nine

Beecham Foods Quosh is to introduce a new flavour aimed at the children's fruit squash market — Quosh Raspberry flavour cordial. The national launch follows extensive product research amongst children and a successful short test market. In the product research amongst children, raspberry flavour Quosh achieved the following results:— 91 per cent liked the product; 89 per cent thought it tasted like real fruit; 81 per cent thought the degree of sweetness was just right, and 89 per cent liked the colour.

Apple juice

Bulmers, the cider makers, are now marketing pure apple juice in 25oz. screw-cap, non-returnable bottles.

The launch is to be supported by promotions, point-of-sale advertising, in-store demonstrations and sampling. Free recipe crownets with serving suggestions and recipes will also be made widely available.

The bottles are delivered in displayable cut-case cartons. (H. P. Bulmer Ltd, Hereford.)

TRADE NEWS

Re-styled pack

Goya hand and body lotion (6s 6d) has been completely re-packaged and is now available in attractive pearlescent polythene bottles with "carved marble" caps. The product has also been improved by making the lotion creamier.

New hand and body lotion will be available in all four Goya fragrances — Gardenia, Black Rose, Goya Piquant, and No 5, and packed in attractive display outers containing six bottles in assorted fragrances. (Goya Ltd, 161 New Bond Street, London, W 1.)



Slimming remedies criticised

"Slim and Enjoy It" is a new title in the Family Doctor booklet series (2s). Written by Dr Denis Craddock, it makes the point that almost all proprietary slimming remedies "are of no value." Drugs, it says, can never be a substitute for dietary control. Available to members through the National Pharmaceutical Union, 321 Chase Road, London N 14.

Pack discontinued

Rorer Laboratories Ltd, Basingstoke, announce that the 48-tablet pack of Ananase is being discontinued and will be replaced by a vial pack containing 50 tablets, price unchanged.

New formulation

Boots antidiarrhoeal preparation Ivax has been re-formulated, omitting sulphaguanidine. The new formulation is based on an increased dose of neomycin sulphate to achieve a desirable level of antibacterial activity, together with the optimum adsorptive dose of light kaolin. Ivax now contains

525 mg of neomycin sulphate and 6 g of light kaolin in each 30 ml.

The dosage has been adjusted and each 200-ml pack (19s 3d) includes a plastic measure in metric doses.

The medical profession are being advised that all prescriptions will be dispensed with the new formulation from May 1.

Pharmacists are requested to set aside stocks of the old formulation for return to the wholesaler for credit. (Boots Pure Drug Co Ltd, Nottingham NG2 3AA.)

Eurax lotion pack changes

The Pharmaceuticals Division of Geigy (UK) Ltd, Hurdfield Industrial Estate, Macclesfield, Cheshire, have introduced a new 150ml pack of Eurax (6s 7d) lotion and are discontinuing their 60ml and 120ml packs.

Conversion to decimal outerring

Allen & Hanburys Ltd, London E 2, announce that Acriflex in 35 g tubes are now available in outers of 10. Prices are unchanged.

Information Wanted. The Editor would appreciate information on the following: Gold-cross protector emergency eye wash M/E/W 20.

Bonus offers

J. L. Perl Ltd, 8 Esterbrooke Street, London, SW 1. Finnish sauna foam bath. 6 bottles invoiced as 5. Eau Neuve de Lubin. 1 atomiser free with any 6 bottles from the Eau Neuve range — any one size or assorted (until May 30).

Gordon G. Spencer, Ltd, 43 Ringwood Avenue, East Finchley, London N 2. Trimal Diamond Hard nail hardener special price 47s per doz; Trimal cuticle remover and shaper pen 28s per doz. Both prices inclusive pt.

Wella (Great Britain) Ltd, Wella Road, Basingstoke, Hants. Body n' Bounce. 14 invoiced as 12 (until June 19).

PRESCRIPTION SPECIALITIES

ALLPYRAL mite-fortified house dust

Manufacturer Dome Laboratories, Division of Miles Laboratories Ltd, Stoke Court, Stoke Poges, Slough, Bucks

Description Colour-coded, graduated-strength vials of extract of house dust to which house dust mites (*Dermatophagoides pteronyssinus*) have been added. Supplied as a set with disposable syringes and needles

Indications Hyposensitisation of patients allergic to house dust

Dosage Course of eight, nine or ten subcutaneous injections at intervals of not less than one week

Notes Course may be begun at any time of

the year. Maintenance vials of 5 ml and 10 ml are available

Pack Treatment set (trade price 210s) and maintenance vials of 5 ml and 10 ml
Issued April 1970.

CLINITETRIN syrup

Manufacturer Glaxo Laboratories Ltd, Greenford, Middlesex

Description Red fruit-flavoured syrup containing tetracycline equivalent to 125 mg of tetracycline hydrochloride in each 5 ml

Indications Infections caused by tetracycline-sensitive organisms

Contraindications Hypersensitivity to tetracyclines

Dosage Children 5 ml four times daily; adults 10 ml four times daily

Dispensing diluent Mucilage of tragacanth

Pack Cartoned bottle of 100 ml (trade price 6s)

Supply restrictions Therapeutic Substances Act

Issued April 1970.

PROMOTIONS

NPU members give good start to two local campaigns

Two well attended meetings at Bournemouth and Bradford have got the NPU Marketing local co-operative advertising campaigns off to a flying start. In each area, Press advertisements will first urge readers to shop at their NPU chemist, later they will stress the value-for-money aspects of NPUM products (see C&D, April 11, p. 536).

Last week's meeting at Bradford attracted an audience of 124 NPU members and assistants, while at Bournemouth 92 were present.

Mr H. C. Watkins, chief marketing executive of NPUM, told the C&D that he was heartened by the way the local private pharmacists were standing together to carry through the same promotion at the same time — and by the complete involvement of chemists' assistants who were giving up their own time to attend the meetings and showing great enthusiasm for the project.

Mr Watkins said that another encouraging tendency was that private pharmacists were beginning to take up modern merchandising methods. The two local campaigns will continue until the autumn.

FDS sample size and on-pack offers

Potential customers for an intimate deodorant are being offered a trial-size sample of FDS feminine deodorant spray for 2s 10d as part of Alberto-Culvers current £60,000 promotion for FDS.

The samples of deodorant are being made available direct from the the company from now until the end of the year. Advertisements in women's magazines invite readers to send for the trial-size spray, which is sent with an explanatory leaflet.

There is also an on-pack promotion for

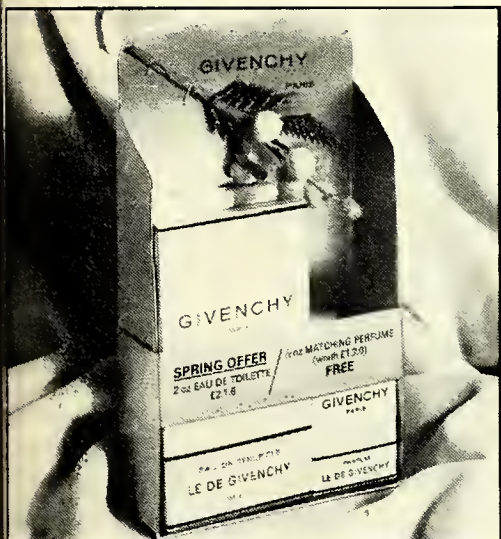
FDS aerosols and tissues, which gives purchasers the opportunity of obtaining three pairs of Easylife polka-dot paper panties free. It will run throughout the summer months.

Special crowners have been produced and will be supplied to stockists with each pack of six. During the promotion, full colour advertisements will be appearing in *Honey*, *She*, 19, *Vogue*, *Petticoat*, *True Story*, *True Romance*, *Woman's Story* and *Photoplay*. (Alberto-Culver, Culver House, 44 Newington Causeway, London SE 1.)

Givenchy spring offer

For the spring, Givenchy are offering their 2-oz standard pack of Le De or L'Interdit eau de toilette (41s 6d) with a free 1/15-oz matching perfume (worth 22s).

The two items are wrapped in a gold card tray and decorated with a sprig of mimosa blossom to carry through the Spring theme. Details of the offer are printed on a gold card band around the tray — which can be slipped off to leave an acceptable gift presentation.



The packs are being sent out in counter display/merchandisers in units of a dozen — six of each fragrance. (Parfums Givenchy Ltd, 2 Station Yard, Twickenham, Middlesex.)

Theme for Tweed

Lenthéric's theme for Tweed advertising this year is "Aren't you wearing Tweed?" The campaign includes: *Vogue* (June, October, November, December); *She* (August, October, November, December); *Woman* (August 26, October 21, December 16) and *Woman's Own* (June 3, July 1, November 18). (Lenthéric Ltd, 17 Old Bond Street, London W 1.)

Window display competition

Pharmaton (UK) Sales Ltd, 422 St John Street, London EC 1, are running a window display competition in connection with their Geriatric Pharmaton. Entrants are required to order one "pre-pack" of six x 30-size bottles and three x 100-size bottles, which will be supplied with free bonus of three x 30-size and display material. Application form for details on back cover of this issue.



Point-of-sale display card to promote an offer of a luxury jewel box, open to purchasers of Polyblonde, Poly Color-lighter or Polyfair. Price is 18s 6d plus a carton top, and the offer closes on September 30. Poly Hair Cosmetics, 35 Dover Street, London W 1.

Kodak and underwater festival

Kodak Ltd and Triton, journal of the British Sub Aqua Club, are jointly sponsoring Britain's fourth International Festival of Underwater Photography, at Brighton, Sussex, October 24-25.

In addition to trophies and medals for festival winners, prizes include diving and photographic equipment, being contributed by interested manufacturers and patrons. Kodak are donating a prize of colour film to the retail value of £50.

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

Arrid Extra Dry: Ln

Aspro soluble: All except U, G, E

Dentu-creme: Ln, M, Lc, Y, WW, So, NE, A

Disprin: We

Heinz infant foods: All areas

Imperial Leather soap: All areas

Lempak: Ln, M

New Breck shampoo: All except E

Radox: All except U

Steradent: All except Y, Sc, G, E, CI

Vosene shampoo: All except E

COMING EVENTS

Monday May 4

Leicester and Leicestershire Branch, Pharmaceutical Society, Leicester Postgraduate Medical Centre, at 8 pm. Taped lecture and film on "Antihypertensives."

Society of Chemical Industry 14, Belgrave Square, London, SW 1, at 6 pm. Annual meet-

ing, followed by Mr H. W. Kelner on "Assessing markets for entirely new products."

West Hertfordshire Branch, Pharmaceutical Society, Bobsleigh Inn, Bovington, at 7 pm. Annual meeting.

Tuesday May 5

Stockport Branch, Pharmaceutical Society, Wagon and Horses Hotel, Handforth, at 8 pm. Annual meeting.

Wednesday May 6

Society for Analytical Chemistry, The School of Pharmacy, University of London, 29/39, Brunswick Square, London WC 1 at 2.30 pm. Symposium on "Sieving"

South London & Surrey Pharmacists Golfing Society, Kingswood Golf Club, at 1.15 pm. Stableford competition for Widocks Memorial trophy.

Thursday May 7

Bournemouth Branch, Pharmaceutical Society, Medical Centre, Palmerston Road, Boscombe, at 7.30 pm. Annual meeting.

British Institute of Management, Cafe Royal, Regent Street, London W 1. Distributive trades seminar on "Transport." Fee: BIM members £16, non-members £20.

East Metropolitan Branch, Pharmaceutical Society, Southend Farm, Upshire Hall, Waltham Abbey, Essex, at 7 pm. Visit and buffet supper.

Hastings Branch, Pharmaceutical Society, Alexandra Hotel, St Leonards-on-Sea, at 8 pm. Annual meeting.

Huddersfield Branch, Pharmaceutical Society, Spotted Cow Hotel, New Hey Road, Salendine Nook, Huddersfield, at 7.45 pm. "Ten Minute Papers."

Worthing and West Sussex Branch, Pharmaceutical Society, The White Horse Hotel, Storrington, at 8 pm. Annual meeting.

Friday May 8

Bedfordshire Branch, Pharmaceutical Society, Postgraduate medical centre, Luton and Dunstable Hospital, at 8 pm. Postgraduate lecture: "Food Poisoning: Causes and chemotherapy."

Advance Information

Wessex Region, Pharmaceutical Society, Winchester, October 18. Regional conference. Speakers include Mr G. Teeling-Smith, director, Office of Health Economics, Dr R. G. Gibson, chairman of council, British Medical Association and Mr J. C. Bloomfield, a member of Council, Pharmaceutical Society.

Royal Society, 6 Carlton House Terrace, London SW, at 4.30 p.m. on May 14. Mr D. H. R. Barton on "Some approaches to the synthesis of tetracycline." (Bakerian lecture.) Those wishing to attend should inform the executive secretary of the Society at the above address (telephone 01-839 5561 ext. 278).

Retail Trades Education Council. "Decimalisation and the retailer" courses are being held as follows: June 10, Swindon College, Swindon; 24, College of Commerce, Edinburgh; July 1, College of Technology, Luton; 8, Polytechnic, Newcastle upon Tyne; 9, Technical College, Durham; 15, College of Further Education, Kingston upon Thames. Details from the Training Development Officer, RTEC, 56 Russell Square, London WC1B 4HP.

Basic principles of merchandising, May 21. Organised by and held at British Institute of Management, Management House, Parker Street, London WC 2. Fee, BIM members £16, non-members £20.

Society for Analytical Chemistry, Borough Polytechnic, London SE 1, July 9. Exhibition of radiochemical instruments. Details from Mr M. A. Crook, Department of Chemistry and Chemical Technology, Borough Polytechnic, Borough Road, London, SE 1.

MARKET NEWS

Citrate prices move up

London, April 29: Citrate prices have now moved up to take account of the dearer acid schedules announced last week. Potassium citrate is up by about tenpence kg and there are comparable increases for the other salts. Among crude drugs cochineal was nominal in all positions. Buchu was quoted afloat at 33s 6d, cif but the position was very tight. Jamaican ginger was being offered from origin at a somewhat inflated price. Menthol continued firm with Brazilian sixpence lb dearer for shipment. Quillaia and podophyllum were easier.

In essential oils Chinese anise was down sixpence lb but in the forward position cananga, lemongrass and Brazilian peppermint were dearer.

Pharmaceutical chemicals

Aloin: 50-kg 118s kg.
Ascorbic acid: (Per kg) 1-kg 31s; 50-kg 25s. Coated plus 1s 6d; **Sodium ascorbate** plus 4s 6d.
Atropine: (500-g lots per kg) alkaloid and methonitrite 1,304s; methylbromide 1,284s; sulphate 1,058s.
Barium sulphate: BP. 250-kg 3s 3½d, kg.
Calciferol: Above 5-kg lots 3s 3d per g.
Calcium pantothenate: 100s kg; 25-kg. 94s kg.
β-Carotene: Suspension 20 per cent 334s 6d kg.
Citrates: (Per kg for 250-kg lots) **Potassium** 6s 5d; **Sodium:** 6s. Iron and ammonium, BP granular 11s 5d; scales 14s 5d.
Cyanocobalamin: Up to 200-g lots 42s per g.
Folic acid: £36 kg delivered.
Hydroxocobalamin: 105s per g.
Menaphthone: 100-kg lots £6 kg; **Aceto menaphthone:** 112s 6d; **menaphthone sodium bisulphite** (vitamin K) 72s 6d.
Nicotinamide: (Per kg) 1-kg 34s 6d; 50-kg 29s kg.
Nicotinic acid: 1-kg 30s; 50-kg 24s 6d kg.
D-Panthenol: 180s kg; 5-kg 170s kg.
Pyridoxine: (Per kg) 170s; 5-kg tin 167s kg. 25-kg drum 165s.
Riboflavin: (kg) 5-kg lots 160s; 25-kg 157s 6d.
Saccharin: BP powder 1 lb and over 15s 6d per lb. sodium salt BP 14s.
Santonin: Prices nominal.
Sodium bicarbonate: BP £22 8s per metric ton for 8-ton lots in 1-cwt bags.
Sodium chloride: Vacuum dried 183s 6d per metric ton in paper sacks for 6-ton lots, delivered London.
Sodium fluoride: 50-kg kegs 10s 4d kg.
Sodium formate: BPC 1934 6s 8d in 50-kg lots.
Sodium gluconate: Pyrogen-free 500-g 240s per kg; refined £442 metric ton.
Sodium metabisulphite: Powder 1s 11d kg in 50-kg sack.
Sodium nitrate: BPC, 50-kg kegs 6s 2d per kg.
Sodium pantothenate: 125s kg; 5-kg 122s kg.
Sodium perborate: (Per ton) **tetrahydrate** (minimum 10 per cent. available oxygen) £144 8s, in kegs; £136 18s in bags; **perborate monohydrate** (15 per cent. available oxygen) is £313 4s.
Sodium percarbonate: (Per ton). £173 15s in kegs (nags £7 10s per ton lower) for minimum 12 per cent available oxygen.
Sodium phosphate: BP acid, fine crystal 5s 7d kg.
Sodium potassium tartrate: BPC £268 per metric ton.
Sodium salicylate: 9s 1½d kg for 1,000-kg lots.
Sodium sulphate: BP from £30 to £35 per metric ton as to crystal. BP exsiccated £58 10s ton.
Sodium sulphite: 4-ton lots; photo quality, £31 12s 6d per ton in bags.
Sodium thiosulphate: in 4-ton lots £40 per metric ton ex works.
Vitamin A: Acetate and palmitate up to 10,000 million international units: 2½ per m.i.u.; 10-15,000 m.i.u. 2½d.
Vitamin D: Powder for tableting, 850,000 i.u. per g. 155s per kg. Crystalline see under calciferol.
Vitamin E: (kg) 10-100 kg lots. 244s; 25 per cent dry powder 97s.

Crude drugs*

Buchu: Shipment 33s lb, cif.; afloat 33s 6d, cif.
Cardamoms: Alleppy greens 40s lb, cif; Guatemalan 47s 6d duty paid. Prime seed 57s 6d, cif; Tanzanian afloat, 25s 3d, cif.
Cassia: *Lignea* 420s cwt in bond for broken.
Cochineal: All positions nominal.
Ginger: Jamaican No 3, 1160s cwt, cif.
Menthol: (lb) Chinese, 60s spot; 59s, cif; Brazilian 36s. spot; 35s 6d cif.
Pepper: Sarawak white 3s 6d lb spot; 3s 4¾d, cif; black 3s spot; 2s 7½d, cif.
Podophyllum: *Emodi* 360s cwt spot; 310s, cif.
Quillaia: Spot 360s cwt; 340s, cif.
Seeds: (Per cwt) **Anise:** Chinese star unselected 175s, Spanish green 255s duty paid. **Caraway:** Dutch 165s **Celery:** new crop July-August 440s, cif. **Coriander:** Moroccan 92s 6d spot; shipment 80s cif. **Cumin:** Chinese 165s; Iranian 165s, both duty, paid. **Dill:** Chinese 125s duty paid; **Fennel:** Chinese 115s (50-kg). **Fenugreek:** 70s duty paid, shipment 57s 6d, cif. **Mustard:** English 50s-90s as to quality. **Turmeric:** Madras finger 260s-275s-cwt; shipment 245s.

Essential and expressed oils*

Almond: Imported 5s lb spot.
Amber: Rectified spot 2s 6d per lb.
Anise: Chinese 15s lb spot; 14s 6d, cif.
Bay: 60s spot;
Bergamot: New crop top grade 88s lb.
Birch tar: Rectified 16s lb spot.
Bois de Rose: Brazilian 40s 9d kg spot; 38s 6d, cif.
Buchu: Nominal.
Cade: Spanish 3s lb, drum lots.
Cajuput: Spot from 10s to 12s lb.
Camphor, white: 7s 3d kg, duty paid; 6s 6d cif.
Cananga: Java 60s kg.
Caraway: Spot 55s lb; English 80s.
Cardamom: Indian 525s per lb English 1,930 kg.
Cassia: 80-85 per cent; 20s lb; 19s, cif.
Castor: BP £200 ton naked ex mill.
Cedar: Leaf 60s lb; wood African 7s 6d; American 13s 6d.
Celery: Prices nominal.
Cinnamon: English distilled 52s oz; Ceylon leaf 14s 6d lb; Seychelles leaf rectified 19s.
Citronella: Ceylon 6s 8d per lb spot; 6s 4½d, cif. Chinese 8s spot; 8s 1d, cif.
Clove: (lb) Madagascar leaf 11s 6d in bond; 11s 6d cif. English distilled bud £16 kg.
Cod liver: BP (45-gal drums) 12s per gal; veterinary from 9s 10d to 10s 9d.
Coriander: From 45s per lb spot.
Cubeb: English distilled 100s per lb.
Cumin: English from 120s lb; imported from 100s.
Dill: BP 52s 6d lb spot.
Eucalyptus: Chinese 80-85 per cent 12s kg in bond; 10s 9d, cif.
Fennel: Spanish sweet 13s 6d lb.
Geranium: Bourbon 110s lb.
Ginger: (per lb) Indian 365s; Chinese 80s nominal; Jamaican 175s.
Juniper berry: English 250s lb; imported from 30s.
Lavandin: French 30-32% 24s lb.
Lavender: French 40-42% 50s lb.
Lavender spike: Spanish 24s 6d lb.
Lemon: Spot from 35s lb; Sicilian 60s-75s., cif, as to quality.
Lemongrass: Spot 65s kg; 57s 6d, cif.
Nutmeg: East Indian 45s lb; West Indian 80s; English distilled 125s.
Olive: Spot, £335 per ton ex wharf duty paid. Spanish for shipment £285-290 metric ton fob; Moroccan-Tunisian, no offers.
Palmarosa: 205s kg spot; 175s, cif.
Patchouli: Spot 26s to 27s 6d per lb duty paid; shipment 23s to 25s, cif.
Pennyroyal: Spot 16s 6d lb.
Peppermint: (lb) *Arvensis* Chinese spot 17s 6d 17s 3d, cif. Brazilian spot 17s; shipment 16s 10½d cif. American *Piperita* 35s 6d to 40s cif.
Petigrain: Paraguay Spot 19s lb; 18s cif.
Pimento: Leaf spot 25s to 30s lb; berry 32s 6d.
Pine: *Pumilionis* 15s 6d to 17s 6d per lb; *sylvestris* 11s; *abietis* 20s.
Rosemary: Spanish 11s 9d lb, spot.
Sage: Spanish 17s 6d per lb.
Sage 61s 6d per kg; shipment 59s, cif.
Sandalwood: Mysore spot 285s kg. East Indian for shipment 275s, cif.
Spearmint: American 52s lb; 34-35s, cif. Chinese spot 62s per kg; shipment 61s, cif.
Vetivert: Bourbon, spot, 100s per lb.

*Prices obtained by importers of manufacturers ex warehouse for bulk quantities.

TRADE MARKS

Applications advertised before registration
 'Trade Marks Journal' April 8 No. 4780

Glytrim, 944,146, by Roche Products Ltd, Welwyn Garden City, Herts. For pharmaceutical, veterinary and sanitary substances (5) /
Tectol, 944,744, by LRC International Ltd, London EC2. For spermicidal lubricants, being pharmaceutical preparations (5)
Ligenon, 945,238, by J. R. Geigy AG, Basle, Switzerland. For medicinal, chemical and medicated herbal preparations for use as nutritional additives to foodstuffs; preparations for killing weeds and destroying vermin; insecticides, larvicides, fungicides and pesticides (5)
Vetrasc, 945,385, by Janssen Pharmaceutica NV, Beerse, Belgium. For pharmaceutical preparations for veterinary use (5)
Paedrogen, 946,650, by A. Wander Ltd, London W 1. For pharmaceutical, veterinary and sanitary substances; infants' and invalids' foods (5)

'Trade Marks Journal' April 15 No. 4781

Femfresh Gold (device), 936,851, by Green Young & Co Ltd, London W 1. For soaps; perfumes and perfumed non-medicated toilet preparations; talcum powder for toilet use; cosmetics, hair lotions and dentifrices; all being for female use (3)
Jovan, B942,979, by Jovan Inc, Chicago, Illinois, USA. For soaps; perfumes and perfumed non-medicated toilet preparations; essential oils, cosmetics and hair lotions (3)
Vaseline, 943,848, by Chesebrough-Pond's Ltd, London NW 10. For perfumes, non-medicated toilet preparations, cosmetic preparations, dentifrices, depilatory preparation, toilet articles, sachets for use in waving the hair, shampoos, soaps and essential oils, all being goods for sale in the United Kingdom and for export to the Republic of Ireland and to the Channel Islands (3)
Vaseline, 943,850, by Chesebrough-Pond's Ltd, London NW 10. For perfumes, non-medicated toilet preparations, cosmetic preparations, dentifrices, depilatory preparations, toilet articles, sachets for use in waving the hair, shampoos, soaps and essential oils, all being goods for export from the United Kingdom other than for export to the Republic of Ireland and to the Channel Islands (3)
Fluitone, 939,673-74, by British-American Tobacco Co Ltd, London SW 1. For perfumes, non-medicated toilet preparations, cosmetic preparations, sachets for use in waving the hair, shampoos, soaps and essential oils (3) and for deodorants, medicated creams and medicated lotions (5)
Vitescent, 926,534, **Effergesic**, 926,536, **Qualartyl**, 932,264, by Aspro-Nicholas Ltd, Slough, Bucks. For medicinal and pharmaceutical preparations and substances (5)
Citrogesic, 926,537, by Aspro-Nicholas Ltd, Slough, Bucks. For medicinal and pharmaceutical preparations and substances, all being preparations of or containing citric acid or citrus fruit extracts (5)
Vita-Gerine, 934,911, by Ed. Geistlich Söhne AG für Chemische Industrie, Lucerne, Switzerland. For pharmaceutical preparations (5)
Novanabol, 935,019, by Societa Farmaceutica Italia, Milan, Italy. For oral anabolising steroids for human and veterinary use (5)
Skleroxol, 939,490, by M.C.P. Pure Drugs Ltd, Wembley, Middlesex. For pharmaceutical and veterinary preparations and substances, all for use in the treatment of sclerosis, or for use as sclerosing agents (5)
Almirid, 940,178, by Polichimica SAP SpA, Milan, Italy. For pharmaceutical, veterinary and sanitary substances (5)
Luteonosticon, 941,797, by Organon Laboratories Ltd, Morden, Surrey. For biological and serological pharmaceutical products; and pharmaceutical products for use in diagnosis (5)
Vaseline, 943,849, by Chesebrough-Pond's Ltd, London NW 10. For pharmaceutical and veterinary preparations and substances; deodorants, air freshening preparations; sanitary substances, medical and surgical plasters, material prepared for bandaging; insecticides, disinfectants and antiseptics; all being goods for sale in the United Kingdom and for export to the Republic of Ireland and the Channel Islands (5)
Keramvac, 946,965, by Pfizer Ltd, Sandwich, Kent. For veterinary preparations and substances (5)



We are proud to receive another Queen's Award for export achievement

This latest Award recognises the ever-increasing acceptance
of Beecham prescription medicines, particularly the
semi-synthetic Penicillins.



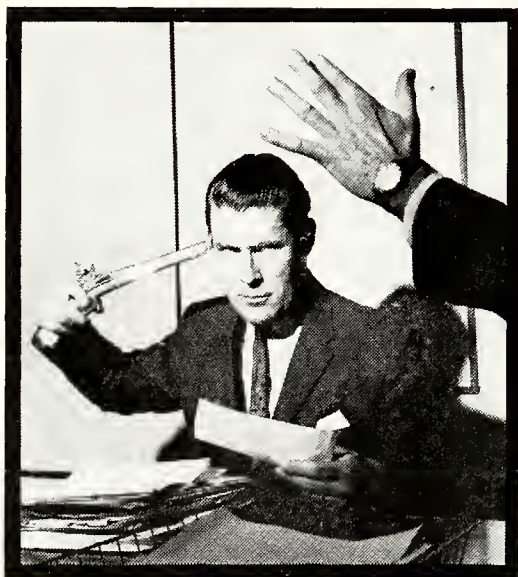
Beecham Research Laboratories

(A branch of Beecham Group Ltd)
Brentford, England.

Ask your Chemist for Carresin says the Nurse

But will he have it? *asks Dr Crowther*

With fourteen letters in the morning post all saying "My chemist has no Carresin" Sales Director Ken Rivers was feeling desperate. Every chemist in the country has been told about Carresin — every wholesaler given details. Nurses and Health Visitors are giving the new mother excellent working samples and telling them to "get it from your Chemist".



* He carefully chose an antique Dutch flintlock made by Leonard Graeff and having silver mounted ivory stocks, terminating in a silver helmet.

Carresin is a "chemists only" line — and here is the only sales channel blocked. In despair Ken reached for his gun* "Stop Ken!" we cried. "Tell the chemists once more about Carresin". Looking the pharmaceutical profession keenly in the eye Ken said "We don't want you to order a couple of gross of Carresin—but please put three bottles on your shelves from the wholesaler!"

New mothers WANT Carresin for use at nappy change—to control bowel bacteria on the skin (those which cause gastro-enteritis) to prevent nappy rash, to remove bowel soil. Don't you feel that you owe it to your customers—the new mothers—to have Carresin when they ask for it?



By Appointment to Her Majesty the Queen
Manufacturers of Dairy Cleansers
Hadleigh-Crowther Limited
Caversham Laboratories, Reading RG4 0AG

NEW! FROM THE SETON GROUP

Reliable, inexpensive products

Coloset Colostomy Bags

Soft PVC; leakproof; a clear adhesive is used on both the bag plaster and separate body plasters. Available in 3 sizes.

Urine Drainage Bags

Four models; 2000 ml and 1500 ml; accurately graduated; leakproof.

Paediatric Urine Collector

Clear adhesive plaster minimising risk of skin irritation; for use on either sex.

Setonplast Waterproof Strapping (BPC)

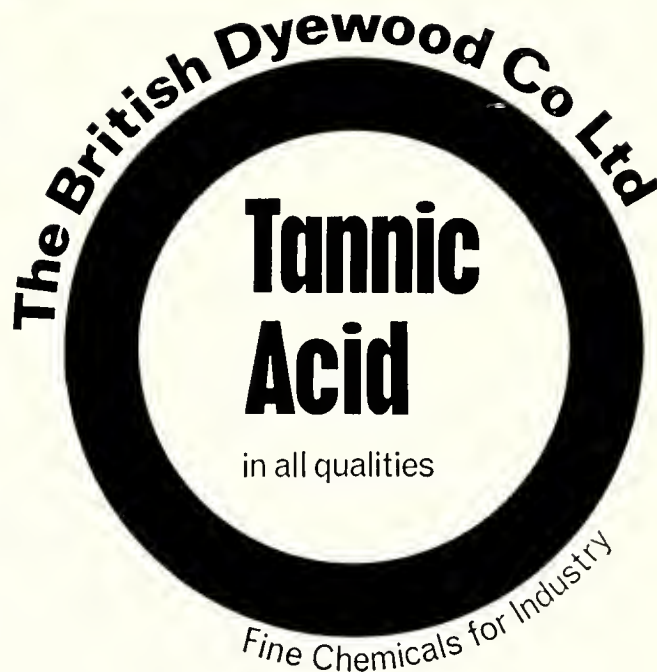
Flesh-coloured plastic; zinc-oxide adhesive; 5 yd. rolls 1", 2" and 3" wide.



Bateman-Jackson

Tubiton House, Medlock Street, Oldham, Lancs, England.
Telephone: 061-652 2222 (5 lines)
Telegrams: "Tubiton" Oldham.

A Member of the **Seton** Group



The British Dyewood Company Ltd

Head Office, 19 St. Vincent Place, Glasgow C1.
Tel: CENTral 4425

10 Victoria Street, Liverpool 2.
Tel: CENTral 5272

FULFORD WILLIAMS

announce the following prices
effective from May 1, 1970

	Standard Trade Price (Doz)	Purchase Tax (Doz)	Retail Price (each)
Doan's Backache Pills			
Small Size	20/0	7/4	3/0
Medium Size	38/0	13/11	5/9
Large Size	59/3	21/9	9/0
Dr. Williams Pink Pills			
Small Size	20/6	Exempt	2/5
Large Size	40/0	"	4/9
Cutipen Cuticle Remover			
Pens	31/7	17/4	5/5
Refills	22/5	12/4	3/10
Barret Swiss Hand Treatment			
Standard Size	41/0	22/7	7/0
Large Size	68/6	37/8	11/9

For changes affecting: Nutrinail, Prodan, Bablets, Bilax, Mentex, see Chemist & Druggist Price List or send for new price list to:—

FULFORD WILLIAMS (INT.) LTD.

Cornwall Road, Hatch End, Pinner,
Middlesex HA5 4JY

The Triangle Trust helps people of the Pharmaceutical Industry

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BOX NO. 1633

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134

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giving full details of experience, jobs held and personal and salary details.

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